

AWARD

Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

COMPANY INFORMATION

WARNING

Do not use any term contracts to purchase goods and/or services when using Federal, State or Special Funds. Term contracts may contain provisions that conflict with Federal or State provisions.

City departments must contact their assigned City Attorney for applicable provisions, procedures and relevant fund requirements.

Name of Company: **Champion Chemical Company**

Address: 8319 S. Greenleaf Ave.

City, State, Zip: Whittier, CA 90602

Contact: Dennis Hall

Telephone Number: (800) 621-7868

Fax Number: (800) 898-8064

E-mail: Dennis@ChampionChemical.com

Company Representative: **Dennis Hall**

To request service:

Phone: (800) 621-7868

Fax: (800) 898-8064

Toll Free: (800) 621-7868

24-Hour Emergency Number: (925) 899-8068

Facility Location: 16159 Caputo Dr.
Morgan Hill, CA 95037

Business Hours: 7:00 a.m. to 5:00 p.m.

Monday through Friday

Payment Terms: N30

Vendor Number: 04769

CBPO Number: **BPSF00004155**

Awarded Items: 34, 35, 36, 40, 41

AWARD

Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

COMPANY INFORMATION

WARNING

Do not use any term contracts to purchase goods and/or services when using Federal, State or Special Funds. Term contracts may contain provisions that conflict with Federal or State provisions.

City departments must contact their assigned City Attorney for applicable provisions, procedures and relevant fund requirements.

Name of Company: CleanSource

Address: 650 Brennan St.

City, State, Zip: San Jose, CA 95131

Contact: Cassandra Contreras

Telephone Number: (408) 954-1234

Fax Number: (408) 954-9595

E-mail: CContreras@CleanSource.com

Company Representative: Ron Courtney

To request service: Phone: (510) 677-4017

Fax: (408) 954-9595

Toll Free: (800) 436-1907

24-Hour Emergency Number: (408) 529-1559

Facility Location: 650 Brennan St.
San Jose, CA 95131

Business Hours: 8:00 a.m. to 5:00 a.m.

Monday through Friday

Payment Terms: N30

Vendor Number: 86499

CBPO Number: BPSF00004158

Awarded Items: 9a-10 (Aggregate B), 26, 28, 37, 39

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

COMPANY INFORMATION

WARNING

Do not use any term contracts to purchase goods and/or services when using Federal, State or Special Funds. Term contracts may contain provisions that conflict with Federal or State provisions.

City departments must contact their assigned City Attorney for applicable provisions, procedures and relevant fund requirements.

Name of Company: Santora Sales
Address: 33 Bartlett St.
City, State, Zip: San Francisco, CA 94110-2403
Contact: Abel David
Telephone Number: (415) 282-3131
Fax Number: (415) 282-1418
E-mail: SantoraSales@sbcglobal.net

Company Representative: Abel David

To request service: Phone: (415) 282-3131
Fax: (415) 282-1418

24-Hour Emergency Number: (510) 326-8431

Facility Location: 33 Bartlett St.
San Francisco, CA 94110

Business Hours: 8:00 a.m. to 4:30 p.m.

Monday through Friday

Payment Terms: N30

Vendor Number: 87452

CBPO Number: BPSF00004159

Awarded Items: 11a-12 (Aggregate C), 13, 25, 29, 32, 38

AWARD

Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

COMPANY INFORMATION

WARNING

Do not use any term contracts to purchase goods and/or services when using Federal, State or Special Funds. Term contracts may contain provisions that conflict with Federal or State provisions.

City departments must contact their assigned City Attorney for applicable provisions, procedures and relevant fund requirements.

Name of Company: United Laboratories Inc.

Address: 320 37th Avenue

City, State, Zip: St. Charles, IL 60174

Contact: Julie Benson

Telephone Number: (630) 377-0900

Fax Number: (630) 443-2087

E-mail: JBenson@UnitedLabsInc.com

Company Representative: Dominique Carrigan

To request service: Phone: (707) 322-6374
Fax: (707) 664-8818
Toll Free: (800) 323-2594

24-Hour Emergency Number: (707) 322-6374

Facility Location: 780 E. Glendale Avenue
Sparks, NV 89431

Business Hours: 7:00 a.m. to 7:00 p.m.

Monday through Friday

Payment Terms: N30

Vendor Number: 18970

CBPO Number: BPSF00004156

Awarded Item: 31

AWARD

Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

COMPANY INFORMATION

WARNING

Do not use any term contracts to purchase goods and/or services when using Federal, State or Special Funds. Term contracts may contain provisions that conflict with Federal or State provisions.

City departments must contact their assigned City Attorney for applicable provisions, procedures and relevant fund requirements.

Name of Company: Waxie Sanitary Supply

Address: 901 N. Canyons Parkway

City, State, Zip: Livermore, CA 94550

Contact: John C. Bielenberg

Telephone Number: (925) 200-9589

Fax Number: (925) 215-2225

E-mail: JBielenberg@Waxie.com

Company Representative: Marklin Alford

To request service: Phone: (925) 454-2900

Fax: (925) 604-3703

Toll Free: (800) 299-9964

24-Hour Emergency Number: (415) 400-6942

Facility Location: 901 N. Canyons Parkway
Livermore, CA 94551

Business Hours: 8:00 a.m. to 5:00 p.m.

Monday through Friday

Payment Terms: N30

Vendor Number: 45641

CBPO Number: BPSF00004157

Awarded Item: 1a-8b (Aggregate A), 14, 15, 16-21 (Aggregate E), 22, 24, 27, 30

AWARD

Janitorial Chemicals, Soaps and Cleaners
 For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

VENDOR: CHAMPION CHEMICAL COMPANY

CATEGORY H: ADDITIONAL ENVIRONMENTALLY PREFERABLE PRODUCTS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price/GL-Undiluted
34	Neutral Quaternary Disinfectant, Concentrated, Traditional Product. Morning Mist #33 Neutral Disinfectant, 4530720 by Diversey OR EQUAL. Ph: 6-10; Minimum Dilution Ration 1:64. 1 Gallon Bottle.	Champion CCC-128-GL Broad Spectrum Disinfectant-Germicidal Cleaner (1:128 Dilution ratio)	\$6.89/GL
35	Cleaner, Tile & Grout, Traditional, Ready to Use. 4 x 1 Gallon Case.	Champion Safe Cleaner 115-GL	\$3.48/GL
36	Carpet De-Foamer, Traditional Product. De-foaming agent, silicon-based. Defoam-It 120126 by Rochester Midland OR EQUAL. 4 x1 Gallon Case.	Champion Foam-X #55	\$6.58/GL
40	Hand Soap, Bulk Lotion, EPP, Coconut Liquid Hand Soap. Vegetable oil based, 10-15% soap concentration, pink or blue in color with lemon, cherry, rose or other fragrance, non-toxic, biodegradable, rich lather producing and fortified with emollients. Must comply with Bobrick specifications for use in their gravity-feed soap dispensers and must be formulated with appropriate inhibitors to prevent dispenser clogging and leakage. 55 Gallon Drum. Must be GS-41 or Ecologo CCD-104 certified.	Champion Ultra Green 950-DR	\$3.94/GL

AWARD

Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY H: ADDITIONAL ENVIRONMENTALLY PREFERABLE PRODUCTS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price/GL-Undiluted
41	Hand Soap, Bulk, Foaming, EPP, Ultra-Green by Champion OR EQUAL. Floral scent, non-clogging, rinse free, no residue and biodegradable. Must be fully compatible with TOTO TES Commercial Sensor-Operated Foaming Soap Dispenser (Model # TES-121M-VE100 with one pump and TES-122M-VE-100 with two pumps). In 1 Gallon Bulk container. Must be GS-41 certified.	Champion Ultra Green 950-gl	\$3.88/GL

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

VENDOR: CLEANSOURCE

CATEGORY B: NON-PROPRIETARY AUTOMATIC DILUTION EQUIPMENT & PRODUCT LINE, EPP				
Item No.	Description	Product (Manufacturer/Part Number)	Size of Container in Case (e.g. 1 gl or 2.5L)	Unit Price/GL-Undiluted
9a	Cleaner, Restroom, Concentrated, EPP, Must be Green Seal (GS-37 2012) Certified, 1 gallon or 2.5 liter containers for use in non-proprietary automatic dilution systems	Renown Sundance Neutral 5943112 (2 GL/CS)	1 GL	\$12.25/GL
9b	Cleaner, General Purpose, Concentrated, EPP, Must be Green Seal (GS-37 2012) Certified, 1 gallon or 2.5 liter containers for use in non-proprietary automatic dilution systems	Renown Gforce/H2O2 # 5944502 (2 GL/CS)	1 GL	\$15.48/GL
9c	Cleaner, Glass, Concentrated, EPP, Must be Green Seal (GS-37 2012) Certified, 1 gallon or 2.5 liter containers for use in non-proprietary automatic dilution systems	Renown Look NA # 5944377 (2 GL/CS)	1 GL	\$8.45/GL
9d	Cleaner, Neutral/Floor, Concentrated, EPP, Must be Green Seal (GS-37 2012) Certified, 1 gallon or 2.5 liter containers for use in non-proprietary automatic dilution systems	Renown Sundance Neutral # 5943112 (2 GL/CS)	1 GL	\$12.25/GL

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY B: NON-PROPRIETARY AUTOMATIC DILUTION EQUIPMENT & PRODUCT LINE, EPP				
Item No.	Description	Product (Manufacturer/Part Number)	Size of Container in Case (e.g. 1 gal or 2.5L)	Unit Price
9e	Labeled Spray Bottle for Items 9a-9d, Quart Size Spray Bottle and Trigger Sprayer with Pre-printed Label or One Branded, Chemical Resistant Self-adhesive Label. Bottles and Labels must be available for each product in the line.	Tolco/Renown # 13300	n/a	\$.81/Bottle
10	Non-Proprietary Automatic Dilution Modular Unit. DEMA DAH or equivalent non-proprietary automatic dilution systems. Units must feature a one-hand bucket fill, one-hand bottle fill, must be modular and capable of accommodating at least 3 brands of products, multiple bottle sizes, multiple dilution rates and flow rates. Flow rate adjustment tips must be included.	Transfermer Station 4 Button Transfermer REN07212	n/a	No Charge

AWARD

Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY G: ODOR CONTROL, EPP				
Item No.	Description	Product (Manufacturer/Part Number)	Size of Container in Case (e.g. 1 gl or 2.5L)	Unit Price
26	Urinal Blocks with Screen, EPP. Big D 681. Must be certified UL 2780 (Ecologo CCD-165) - OR- non paradichlorobenzene. Pack of 12 blocks.	Big D # 681	Block	\$8.40/PK

CATEGORY H: ADDITIONAL ENVIRONMENTALLY PREFERABLE PRODUCTS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price
28	Cream Cleanser, EPP. Cream Cleanser # 53 by Enviro Solutions OR EQUAL. Must be UL 2759 (Ecologo CCD-146) certified or recognized under the Design for Environment Program. 32 oz. bottle.	Enviro Solutions, ES53-6, Cream Cleanser # 9262ENV015	4.22/QT
37	Cleaner, Insect. Traditional. Super Solv. #21 OR EQUAL. 4 x 1 Gallon Case	Claire Bug Buster # 210106 (C-266), 20 oz. aerosol can	\$.68/GL
39	Floor Finish, EPP, Green Metal-Free Floor Finish CG315 by Claire. NO SUBSTITUTES. Case of 4 x 1 gallon containers.	Claire CG315	\$13/GL

AWARD

Janitorial Chemicals, Soaps and Cleaners
 For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

VENDOR: SANTORA SALES

CATEGORY C: DISINFECTANTS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price
11a	Peroxide-Based Disinfectant, Oxivir Five 16 Concentrate Disinfectant Cleaner # 4963357 by Diversey. NO SUBSTITUTES. 1.5 Liter 2 per case, RTD Bottle	Diversey Oxiver Five 16 Concentrate Disinfectant Cleaner # 4963357	\$40.54/CS
11b	Labeled Spray Bottle for Item 11a, Quart Size Spray Bottle and Trigger Sprayer with Pre-printed Label or One Branded, Chemical Resistant Self-adhesive Label	n/a	No Charge
12	Ready to Use Peroxide-Based Disinfectant, Ready-to-Use 4277285 by Oxiver Tb. NO SUBSTITUTES. 32 oz. spray bottle, 12 per case	Diversey Oxiver Tb Disinfectant Cleaner # 427785	\$35.84/CS

CATEGORY D: FLOOR CARE SYSTEMS, EPP				
Item No.	Description	Product (Manufacturer/Part Number)	Size of Container in Case (e.g. 1 gl or 2.5L)	Unit Price/Gal-Undiluted
13	Floor Finish Enhancer, EPP, Envirocare Enhancer Floor Finish Restorer # 119041 by Rochester Midland - OR - Green Floor Finish Enhancer # 930211 by Waxie. NO SUBSTITUTES. Case of 4 x 1 gallon bottles.	R-M Envirocare Floor Finish Enhancer # 11904127	1GL	\$7.20/GL

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY G: ODOR CONTROL, EPP				
Item No.	Description	Product (Manufacturer/Part Number)	Size of Container in Case (e.g. 1 gl or 2.5L)	Unit Price
25	Urinal Blocks, EPP. Big D 670 OR EQUAL. Must be certified UL 2780 (Ecologo CCD-165) -OR- non paradichlorobenzene. Box of 12 blocks.	Nilodor Non-Para Toss Block # 1000	Block	\$6.72/BX

CATEGORY H: ADDITIONAL ENVIRONMENTALLY PREFERABLE PRODUCTS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price
29	Furniture Polish, EPP. Ready To Use in a Trigger Spray Bottle, non-aerosol, pH 6-10. May not contain glycol ethers, phthalates, n-hexane, monoethanolamine, chlorinated compounds or chemicals know to the State of California to cause cancer (as listed under Prop 65). 1 Quart bottle.	SSS Misco Bonita Multi-Surface #48121	\$3.83/QT
32	Cleaner, Vomit, Traditional. Nilogel Non-Chlorinated 8NLC by Nilodor. NO SUBSTITUTES. Case of 6 x 12 oz.	Nilodor Nilogel Non-Chlorinated # 8NLC (Case 6 x 12)	\$26.88/CS
38	Cleaner, Urine, Ready To Use. Traditional. Vanish #009 by Aldran Chemical OR EQUAL. 32 oz. each	Diversey Vanish # 90158 (1 qt)	\$3.17/QT

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

VENDOR: UNITED LABORATORIES

CATEGORY H: ADDITIONAL ENVIRONMENTALLY PREFERABLE PRODUCTS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price/GL-Undiluted
31	Cleaner/Degreaser, Heavy Duty, Concentrated, EPP. Liquid Sunshine 777 by United Laboratories. NO SUBSTITUTES. 1 Gallon Container.	United Laboratories Liquid Sunshine 777	\$24.99/GL

AWARD

Janitorial Chemicals, Soaps and Cleaners
 For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

VENDOR: WAXIE SANITARY SUPPLY

CATEGORY A: CLEANING CHEMICALS FOR CLOSED-LOOP AUTOMATIC DILUTION SYSTEMS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price
1a	Cleaner, Hydrogen Peroxide Multipurpose, Concentrated (RTD), EPP, Alpha HP 3350727 by Diversey. NO SUBSTITUTES. Case of 2 x 1.5L RTD containers.	Diversey Alpha HP # 3350727	\$35.30/CS
1b	Cleaner, Hydrogen Peroxide Multipurpose, Concentrated (J-Fill), EPP, Alpha HP 3401512 by Diversey. NO SUBSTITUTES. Case of 2 x 2.5L J-Fill containers.	Diversey Alpha HP # 3401512	\$49.00/CS
1c	Labeled Spray Bottle for Item 1a, Quart Size Spray Bottle and Trigger Sprayer with Pre-printed Label or One Branded, Chemical Resistant Self-adhesive Label	n/a	\$.90/Bottle
2a	Neutral Cleaner, Concentrated (RTD), EPP, Stride Fragrance Free 4493981 by Diversey. NO SUBSTITUTES. Case of 1 x 1.5L RTD containers.	Diversey Stride Fragrance Free # 4493981	\$40.20/CS
2b	Neutral Cleaner, Concentrated (J-Fill), EPP, Stride Fragrance Free 4240626 by Diversey. NO SUBSTITUTES. Case of 2 x 2.5L J-Fill containers.	Diversey Stride Fragrance Free # 4240626	\$38.89/CS

AWARD

Janitorial Chemicals, Soaps and Cleaners
 For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY A: CLEANING CHEMICALS FOR CLOSED-LOOP AUTOMATIC DILUTION SYSTEMS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price
2c	Labeled Spray Bottle for Item 2a, Quart Size Spray Bottle and Trigger Sprayer with Pre-printed Label or One Branded, Chemical Resistant Self-adhesive Label	n/a	\$.90/Bottle
3a	Glass Cleaner, Concentrated (RTD), EPP, Glance Non-Ammoniated Glass Cleaner 3361936 by Diversey. NO SUBSTITUTES. Case of 2 x 1.5L RTD containers.	Diversey Glance Non-Ammoniated Glass Cleaner # 3361936	\$31.00/CS
3b	Glass Cleaner, Concentrated (J-Fill), EPP, Glance Non-Ammoniated Glass Cleaner 3172641 by Diversey. NO SUBSTITUTES. Case of 2 x 2.5L J-Fill containers.	Diversey Glance Non-Ammoniated Glass Cleaner # 3172641	\$45.38/CS
3c	Labeled Spray Bottle for Item 3a, Quart Size Spray Bottle and Trigger Sprayer with Pre-printed Label or One Branded, Chemical Resistant Self-adhesive Label	n/a	\$.90/Bottle

AWARD

Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY A: CLEANING CHEMICALS FOR CLOSED-LOOP AUTOMATIC DILUTION SYSTEMS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price
4a	Bathroom Cleaner, (RTD), EPP, Crew Bathroom Cleaner & Scale Remover 3145310 by Diversey. NO SUBSTITUTES. Case of 2 x 1.5L RTD containers.	Diversey Crew Bathroom Cleaner & Scale Remover # 3145310	\$33.77/CS
4b	Bathroom Cleaner, (J-Fill), EPP, Crew Bathroom Cleaner & Scale Remover 3172650 by Diversey. NO SUBSTITUTES. Case of 2 x 2.5L J-Fill containers.	Diversey Crew Bathroom Cleaner & Scale Remover # 3172650	\$48.39/CS
4c	Labeled Spray Bottle for Item 4a, Quart Size Spray Bottle and Trigger Sprayer with Pre-printed Label or One Branded, Chemical Resistant Self-adhesive Label	n/a	\$.90/Bottle
5	Closed Loop Automatic Dilution Equipment, Wall-Mounted Dispenser, EPP, J-Fill Duo 04379 by Diversey. NO SUBSTITUTES. 1 Unit.	Diversey J-Fill Duo Dispensing System # 04379	\$40 each
6	Closed Loop Automatic Dilution Equipment, Wall-Mounted/Portable Dispenser, EPP, J-Fill Quattro Select 3764735 (or 3754220) by Diversey. NO SUBSTITUTES. 1 Unit.	Diversey J-Fill Quattro Select Dispensing System # 3764735 (Air Gap Dispenser) or # 3754220 (Safe Gap Dispenser)	\$55 each

AWARD

Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY A: CLEANING CHEMICALS FOR CLOSED-LOOP AUTOMATIC DILUTION SYSTEMS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price
7	Closed Loop Automatic Dilution Equipment, J-Fill J-100 Single Unit Dispenser, EPP, 3163585 by Diversey. NO SUBSTITUTES. 1 Unit.	Diversey J-Fill J-100 Single Station Dispensing Unit # 3163585	\$71 each
8a	Closed Loop Automatic Dilution Equipment Accessories, RTD Water Hook Up Kit 3191746 by Diversey. NO SUBSTITUTES. 1 Unit.	Diversey RTD Water Hook Up Kit # 3191746	\$22/Kit
8b	Closed Loop Automatic Dilution Equipment Accessories, RTD 1.5L Wire Basket 3191754 by Diversey. NO SUBSTITUTES. 1 Unit.	Diversey RTD 1.5L Wire Basket # 3191754	\$23 each

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY D: FLOOR CARE SYSTEMS, EPP				
Item No.	Description	Product (Manufacturer /Part Number)	Size of Container in Case (e.g. 1 gl or 2.5L)	Unit Price
14	Floor Finish, EPP, Enviro Care Floor Finish 119039 by Rochester Midland, case of 4 x 1 gallon containers - OR - Green Hi-Gloss Floor Finish 930210 by Waxie. NO SUBSTITUTES, case of 2 x 2.5 gallon containers.	Waxie Hi Gloss Floor Finish # 930210, Ready to Use	2.5 GL	\$11.23/GL
15	Floor Stripper, EPP, Enviro Care Floor Stripper 119040 by Rochester Midland - OR - Green Floor Stripper 320660 by Waxie. NO SUBSTITUTES, case of 4 x 1 gallon containers.	Waxie Floor Stripper # 320660	1 GL	\$12.55/GL (undiluted)

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY E: LIQUID HAND SOAPS, HAND CLEANERS & DISPENSERS, EPP				
Item No.	Description	Product (Manufacturer/Part Number)	Size of Container in Case (e.g. 1 gl or 2.5L)	Unit Price/Case
16	Hand Soap, Foaming, EPP, Green Certified Foam Hand Cleaner 5265-02 FMX-20 (2000 ml) by GOJO OR EQUAL. For use in wall-mount dispensers. Must be certified Green Seal GS-41 - OR - UL 2784 (EcoLogo CCD-104). Non-refillable bottles or bags.	GOJO Foam Hand Cleaner # 5265-02 (385883) (2 Bottles/CS)	2000 ML	\$33/CS
17	DISPENSER, Hand Soap, Foam, Wall-Mount, FMX-20 Foaming Hand Soap Dispenser 5255-06 by GOJO OR EQUAL. Push-style, cartridge-based, wall-mounted dispenser for Item 17.	Gojo FMX-20 # 5255-06 (386910)	n/a	No Charge
18	Hand Soap, Foaming, EPP, Green Certified Foam Hand Cleaner 8565-02 (1500 ml) by GOJO OR EQUAL. For use in counter-mount dispensers. Must be certified Green Seal GS-41 - OR - UL 2784 (EcoLogo CCD-104). Non-refillable bottles or bags.	GOJO Foam Hand Cleaner # 8565-02 (385679) (2 Bottles/CS)	1500 ML	\$28.50/CS

AWARD
Janitorial Chemicals, Soaps and Cleaners
 For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY E: LIQUID HAND SOAPS, HAND CLEANERS & DISPENSERS, EPP				
Item No.	Description	Product (Manufacturer/Part Number)	Size of Container in Case (e.g. 1 gl or 2.5L)	Unit Price/Case
19	DISPENSER, Hand Soap, Foam, Counter-Mount, CX 8500-01 Foaming Hand Soap Dispenser by GOJO OR EQUAL. Manual, cartridge-based, counter-mounted dispenser for Item 19.	Gojo CX Manual Dispenser # 8500-01(385673)	n/a	No Charge
20	Hand Soap, Lotion, for Wall-Mount Dispenser, EPP, Green Certified Lotion Hand Cleaner 2165-08 (1000 ml) by GOJO or EQUAL. For use in wall-mount dispensers. Must be certified Green Seal GS-41 - OR - UL 2784 (EcoLogo CCD-104). Non-refillable bottles or bags.	GOJO Lotion Hand Soap # 2165-08 (380365) (8 Bottles/CS)	1000 ML	\$43.50/CS
21	DISPENSER, Hand Soap, Lotion, Wall Mount, NXT 2130-06 Hand Soap Dispenser by GOJO or EQUAL. Push-style, cartridge-based, wall-mounted dispenser for Item 21.	Gojo NXT Soap Dispenser # 2130-06 (380347)	n/a	No Charge

AWARD
Janitorial Chemicals, Soaps and Cleaners
 For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY F: CARPET CARE, EPP				
Item No.	Description	Product (Manufacturer /Part Number)	Size of Container in Case (e.g. 1 gl or 2.5L)	Unit Price/GL-Undiluted
22	Carpet Extraction Cleaner, EPP. Claire Carpet Extraction Cleaner CLA308 OR EQUAL. 1 Gallon or 2.5L container. Must be certified Ecologo CCD-148 or Green Seal GS-37 certified.	Waxie Fibercare Carpet Soil Extractor # 070254 (4 Bottles/CS)	1 GL	\$6.36/GL

CATEGORY G: ODOR CONTROL, EPP				
Item No.	Description	Product (Manufacturer /Part Number)	Size of Container in Case (e.g. 1 gl or 2.5L)	Unit Price/GL-Undiluted
24	Biobased Odor Control Product, EPP. Bio-Active Odor Eliminator ES 100 by Enviro-Solutions OR EQUAL. Must be certified Ecologo CCD-115. 1 Gallon bottle.	Blue Eagle Mango Plus Liquid Microbes # 160734 (4 Bottles/CS)	1 GL	\$7.68/GL

AWARD

Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

AWARD SHEET

CATEGORY H: ADDITIONAL ENVIRONMENTALLY PREFERABLE PRODUCTS, EPP			
Item No.	Description	Product (Manufacturer/Part Number)	Unit Price
27	Cleaner, Toilet Bowl, Acid, Concentrated, EPP. Sustainable Earth 71 by Coastwide Laboratories OR EQUAL. Must be Green Seal GS-37 (2009) certified. 1 Quart container.	Waxie Restroom Cleaner Part # 030063 (4 x 1 gl)	\$19.29/GL (undiluted)
30	Stainless Steel Polish, EPP, Ready To Use. Stainless Steel Polish Tough Guy 3HFE6 by Grainger OR EQUAL. Must be recognized by the Design for the Environment Program OR Green Seal GS-53 (2011) certified. 22oz bottle	Waxie Stainless Steel Polish/Degreaser # 750323 (1QT)	\$5.48/QT

End of Award Sheet(s)

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

Getting paid for goods and/or services from the City:

1. Beginning January 2012, all City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through Paymode-X, the City's third party service that provides Automated Clearing House (ACH) payment
2. Electronic payments are processed every business day and are safe and secure.
3. To sign up for electronic payments, visit www.sfgov.org/ach.
4. The following information is required to sign up:
 - a. The enroller must be their company's authorized financial representative.
 - b. The company's legal name, main telephone number and all physical and remittance addresses used by the company
 - c. The company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor)
 - d. The company's bank account information, including routing and account numbers

If you have questions, please email: ACH.Support@sfgov.org

Terms Related To Bidding

1. When Bids Are Due; Bid Opening Procedures

Bids must be delivered before time set for bid opening. Bids will be opened by Purchasing at the hour and place stated on the first page of this bid in the presence of bidders who attend, and bid prices will be read upon request as time permits. Bidders may inspect the bids after award.

2. Alternates

When the name of a manufacturer, brand or make, with or without model number, is used in describing any item in this document, bids for similar articles will be considered unless otherwise stated. Purchasing shall be the sole judge as to whether such alternate articles are acceptable. Unless bidder states to the contrary, articles offered will be assumed to be the specific articles named in this document. If not offering the specific article named, bidder should enclose with its bid full information, specifications and descriptive data on items offered. Purchasing reserves the right to permit deviations from the specifications if any article offered is substantially in accord with Purchasing's specifications and is deemed by Purchasing to be of as good quality and as fully satisfactory for its intended use. Bidder is responsible for identifying any deviations from Purchasing's specifications.

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

3. Articles Furnished

Articles and services must comply with applicable laws, ordinances and other legal requirements, including (among others) the Cal-OSHA regulations in Title 8 of the Code of Regulations and, for electrical products, Sections 110.2 and 110.3 (B) of the S.F. Electrical Code. In addition, if an electrical item has not been tested by a lab approved by City's Department of Building Inspection (DBI) or Department of Public Works (DPW), Contractor shall notify the requesting department before delivery by writing the department at the "Deliver to" address on the front of the Purchase Order. Approved testing labs are posted on Purchasing's website at <http://www.sfgov.org/oca/>. When a non-tested item is delivered, the department will request approval from DPW. If the department is unable to obtain approval, City reserves the right to cancel the transaction and return the item to Contractor, at no charge to City.

4. Place of Manufacture

No article furnished shall have been made in prison or by convict labor, except, for articles purchased for use by City's detention facilities.

5. Condition of Article

Articles offered and furnished must be new and previously unused, and of manufacturer's latest model, unless otherwise specified herein.

6. Samples

Articles offered as equal to "City sample" must fully conform thereto; "City samples" may be inspected at the place designated by Purchasing. Samples must be furnished as required in this document. Those submitted by successful bidders may be retained for testing or checked against deliveries, in which case allowance will be made to Contractor. Each sample shall be plainly marked in a durable manner with the name of the bidder, the contract proposal number, and the item number. Submitted sample will be deemed to be exactly what bidder proposes to furnish unless otherwise clearly indicated by the bidder in writing with the submittal of the sample. Sufficiency of sample will be determined by Purchasing. Do not enclose sample with bid, and do not wrap bid in package with sample.

7. FOB Point

F.O.B. destination in San Francisco, freight prepaid and allowed.

8. Price List Discounts

When bids are based on prices from a catalog or price list, bidder shall furnish copies of the catalog or price list as required herein. Contractor shall furnish additional lists as required. Bids will be considered for price lists offered other than specified provided the alternate price list can be readily

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

compared on an overall basis with the specified price list. Bidder's price list discounts must remain firm during the term of the contract.

9. Bidding on Separate Items and in the Aggregate

Bidders may bid separately for any item unless otherwise provided. Bidders may make an offer on one, some or all items, unless otherwise provided.

10. Prices

Prices quoted must be fixed except as otherwise specified in this document. Any bid requiring receipt of order in less than 30 days will be unacceptable unless otherwise specified herein.

11. Awards; Rejection of Bids

Purchasing may make awards on one, some or all items in a bid. Purchasing reserves the right to reject any and all bids.

12. Cash Discounts; Terms of Payment (Commodities and Equipment only)

Cash discount (discount for prompt payment) will be taken into consideration in determining the low bid under the following conditions:

- Discount period must be at least 30 days. Example: "1%, 30 days. Net 31."
- The maximum cash payment discount that will be considered when determining the lowest bid will be 2%.
- The discount period will start upon date of completion or delivery of all items on any Purchase Order or other authorization certified by Controller, or upon date of receipt of properly prepared invoices covering such deliveries, whichever is later.
- Payment is deemed to be made, for the purpose of earning the discount, on the date of mailing the City's check.

Whether or not the discount is taken into consideration in determining the low bid, it will be deducted from the invoice amount in accordance with the provisions above, unless otherwise provided by bidder. No additional charge shall accrue against City in the event that City does not make payment within any time specified by bidder.

13. Sunshine Ordinance

In accordance with Sec. 67.24(e) of the San Francisco Administrative Code, contracts, contractors' bids, responses to RFPs and all other records of communications between City and persons or firms seeking contracts shall be open to inspection immediately after a contract has been awarded. Nothing

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

in this provision requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. Information provided which is covered by this paragraph will be made available to the public upon request.

Terms Related to the Contract

14. Inspection

All articles supplied shall be subject to inspection and rejection by Purchasing or any department official responsible for inspection.

15. Contract Interpretation; Choice of Law/Venue; Assignment

Should any questions arise as to the meaning and intent of the contract, the matter shall be referred to Purchasing, who shall decide the true meaning and intent of the contract. This contract shall be deemed to be made in, and shall be construed in accordance with the laws of, the State of California; the venue for all claims arising out of this contract shall be in San Francisco. This contract may be assigned only with the written approval of Purchasing.

16. Hold Harmless and Indemnification

Contractor shall indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all loss, cost, damage, injury, liability, and claims thereof for injury to or death of a person, including employees of Contractor or loss of or damage to property, arising directly or indirectly from Contractor's performance of this Contract, including but not limited to, the use of Contractor's facilities or equipment provided by City or others, regardless of the negligence of, and regardless of whether liability without fault is imposed or sought to be imposed on City, except to the extent that such indemnity is void or otherwise unenforceable under applicable law in effect on or validly retroactive to the date of this Contract, and except where such loss, damage, injury, liability or claim is the result of the active negligence or willful misconduct of City and is not contributed to by any act of, or by any omission to perform some duty imposed by law or agreement on Contractor, its subcontractors or either's agent or employee. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City. In addition to Contractor's obligation to indemnify City, Contractor specifically acknowledges and agrees that it has an immediate and independent obligation to defend City from any claim which actually or potentially falls within this indemnification provision, even if the allegations are or may be groundless, false or fraudulent, which obligation arises at the time such claim is tendered to Contractor by City and continues at all times thereafter. Contractor shall indemnify and hold City harmless from all loss and liability, including attorney's fees, court costs and all other litigation expenses for any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons in consequences of the use by City, or any of its officers or agents, of articles or services to be supplied in the performance of this Contract.

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

17. Failure to Deliver

If Contractor fails to deliver an article or service of the quality, in the manner or within the time called for by this contract, such article or service may be bought from any source by Purchasing and if a greater price than the contract price be paid, the excess price will be charged to and collected from Contractor or sureties on its bond if bond has been required.

18. Budget and Fiscal Provisions

This Contract is subject to the budget and fiscal provisions of City's Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City's obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Contract will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Contract will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Contract in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor's assumption of risk of possible non-appropriation is part of the consideration for this Contract.

19. Default; Remedies

On and after any event of default, City shall have the right to exercise its legal and equitable remedies, including, without limitation, the right to terminate this Contract or to seek specific performance of all or any part of this Contract. In addition, City shall have the right (but no obligation) to cure (or cause to be cured) on behalf of Contractor any event of default. Contractor shall pay to City on demand all costs and expenses incurred by City in effecting such cure, with interest thereon from the date of incurrence at the maximum rate then permitted by law. City shall have the right to offset from any amounts due to Contractor under this Contract or any other contract between City and Contractor all damages, losses, costs or expenses incurred by City as a result of such event of default and any liquidated damages due from Contractor pursuant to the terms of this Contract or any other contract. All remedies provided for in this Contract may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The exercise of any remedy shall not preclude or in any way be deemed to waive any other remedy.

20. Termination for Convenience

City shall have the option, in its sole discretion, to terminate this Agreement, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Contractor written notice of termination. The notice shall specify the date on which termination shall become effective. In no event shall City be liable for costs incurred by Contractor or any of its subcontractors after the termination date specified by City.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

21. Guaranteed Maximum Costs

The City's obligation hereunder shall not at any time exceed the amount certified by the Controller for the purpose and period stated in such certification. Except as may be provided by City ordinances governing emergency conditions, the City and its employees and officers are not authorized to request Contractor to perform services or to provide materials, equipment and supplies that would result in Contractor performing services or providing materials, equipment and supplies that are beyond the scope of the services, materials, equipment and supplies agreed upon in the contract unless the agreement is amended in writing and approved as required by law to authorize the additional services, materials, equipment or supplies. The City is not required to reimburse Contractor for services, materials, equipment or supplies that are provided by Contractor which are beyond the scope of the services, materials, equipment and supplies agreed upon in the contract and which were not approved by a written amendment to the agreement having been lawfully executed by the City. The City and its employees and officers are not authorized to offer or promise to Contractor additional funding for the contract which would exceed the maximum amount of funding provided for in the contract for Contractor's performance under the contract. Additional funding for the contract in excess of the maximum provided in the contract shall require lawful approval and certification by the Controller of the City. The City is not required to honor any offered or promised additional funding for a contract which exceeds the maximum provided in the contract which requires lawful approval and certification of the Controller when the lawful approval and certification by the Controller has not been obtained. Controller is not authorized to make payments on any contract for which funds have not been certified as available in the budget or by supplemental appropriation.

22. Taxes

Payment of any taxes, including possessory interest taxes and California sales and use taxes, levied upon or as a result of this Contract, or the services delivered pursuant hereto, shall be the obligation of Contractor. Contractor recognizes and understands that this Contract may create a "possessory interest" for property tax purposes. Generally, such a possessory interest is not created unless the Contract entitles the Contractor to possession, occupancy, or use of City property for private gain. If such a possessory interest is created, then the following shall apply:

- A. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that Contractor, and any permitted successors and assigns, may be subject to real property tax assessments on the possessory interest.
- B. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that the creation, extensions, renewal, or assignment of this Contract may result in a "change in ownership" for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest by this Contract. Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report on behalf of the City to the County Assessor the information required by Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

- C. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events may cause a change of ownership of the possessory interest and result in the revaluation of the possessory interest. (see, e.g., Rev. & Tax Code section 64, as amended from time to time). Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report any change in ownership to the County Assessor, the State Board of Equalization or other public agency as required by law.
- D. Contractor further agrees to provide such other information as may be requested by the City to enable the City to comply with any reporting requirements for possessory interests that are imposed by applicable law.

23. Use of City Opinion

Contractor shall not quote, paraphrase, or otherwise refer to or use any opinion of City, its officers or agents, regarding Contractor or Contractor's performance under this contract without prior written permission of Purchasing.

24. Nondiscrimination; Penalties

- A. **Contractor Shall Not Discriminate.** In the performance of this Agreement, Contractor agrees not to discriminate against any employee, City and County employee working with such contractor or subcontractor, applicant for employment with such contractor or subcontractor, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.
- B. **Subcontracts.** Contractor shall incorporate by reference in all subcontracts the provisions of §§12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code (copies of which are available from Purchasing) and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.
- C. **Nondiscrimination in Benefits.** Contractor does not as of the date of this Agreement and will not during the term of this Agreement, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

authorizing such registration, subject to the conditions set forth in §12B.2(b) of the San Francisco Administrative Code.

- D. Condition to Contract.** As a condition to this Agreement, Contractor shall execute the “Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits” form (form CMD-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Contract Monitoring Division (formerly San Francisco Human Rights Commission).
- E. Incorporation of Administrative Code Provisions by Reference.** The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with and be bound by all of the provisions that apply to this Agreement under such Chapters, including but not limited to the remedies provided in such Chapters. Without limiting the foregoing, Contractor understands that pursuant to §§12B.2(h) and 12C.3(g) of the San Francisco Administrative Code, a penalty of \$50 for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Agreement may be assessed against Contractor and/or deducted from any payments due Contractor.

25. Local Business Enterprise Utilization; Liquidated Damages

- A. The LBE Ordinance.** Contractor, shall comply with all the requirements of the Local Business Enterprise and Non-Discrimination in Contracting Ordinance set forth in Chapter 14B of the San Francisco Administrative Code as it now exists or as it may be amended in the future (collectively the “LBE Ordinance”), provided such amendments do not materially increase Contractor's obligations or liabilities, or materially diminish Contractor's rights, under this Agreement. Such provisions of the LBE Ordinance are incorporated by reference and made a part of this Agreement as though fully set forth in this section. Contractor’s willful failure to comply with any applicable provisions of the LBE Ordinance is a material breach of Contractor's obligations under this Agreement and shall entitle City, subject to any applicable notice and cure provisions set forth in this Agreement, to exercise any of the remedies provided for under this Agreement, under the LBE Ordinance or otherwise available at law or in equity, which remedies shall be cumulative unless this Agreement expressly provides that any remedy is exclusive. In addition, Contractor shall comply fully with all other applicable local, state and federal laws prohibiting discrimination and requiring equal opportunity in contracting, including subcontracting.
- B. Compliance and Enforcement**
- (1) Enforcement.** If Contractor willfully fails to comply with any of the provisions of the LBE Ordinance, the rules and regulations implementing the LBE Ordinance, or the provisions of this Agreement pertaining to LBE participation, Contractor shall be liable for liquidated damages in an amount equal to Contractor’s net profit on this Agreement, or 10% of the total amount of this Agreement, or \$1,000, whichever is

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

greatest. The Director of the City's Contract Monitoring Division (CMD) or any other public official authorized to enforce the LBE Ordinance (separately and collectively, the "Director of CMD") may also impose other sanctions against Contractor authorized in the LBE Ordinance, including declaring the Contractor to be irresponsible and ineligible to contract with the City for a period of up to five years or revocation of the Contractor's LBE certification. The Director of CMD will determine the sanctions to be imposed, including the amount of liquidated damages, after investigation pursuant to Administrative Code §14B.17. By entering into this Agreement, Contractor acknowledges and agrees that any liquidated damages assessed by the Director of the CMD shall be payable to City upon demand. Contractor further acknowledges and agrees that any liquidated damages assessed may be withheld from any monies due to Contractor on any contract with City. Contractor agrees to maintain records necessary for monitoring its compliance with the LBE Ordinance for a period of three years following termination or expiration of this Agreement, and shall make such records available for audit and inspection by the Director of CMD or the Controller upon request.

26. MacBride Principles – Northern Ireland

The City and County of San Francisco urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. The City and County of San Francisco urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

27. Tropical Hardwood and Virgin Redwood Ban

The City and County of San Francisco urges contractors not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood product, virgin redwood or virgin redwood product. If this order is for wood products or a service involving wood products: (a) Chapter 8 of the Environment Code is incorporated herein and by reference made a part hereof as though fully set forth. (b) Except as expressly permitted by the application of Sections 802(B), 803(B), and 804(B) of the Environment Code, Contractor shall not provide any items to the City in performance of this contract which are tropical hardwoods, tropical hardwood products, virgin redwood or virgin redwood products. (c) Failure of Contractor to comply with any of the requirements of Chapter 8 of the Environment Code shall be deemed a material breach of contract.

28. Resource Conservation

Contractor agrees to comply fully with the provisions of Chapter 5 of the San Francisco Environment Code ("Resource Conservation"), as amended from time to time. Said provisions are incorporated herein by reference.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

29. Submitting False Claims; Monetary Penalties

Pursuant to San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. The text of Section 21.35, along with the entire San Francisco Administrative Code is available on the web at

[http://www.amlegal.com/nxt/gateway.dll/California/administrative/administrativecode?f=templates\\$fn=default.htm\\$3.0\\$vid=amlegal:sanfrancisco_ca\\$sync=1](http://www.amlegal.com/nxt/gateway.dll/California/administrative/administrativecode?f=templates$fn=default.htm$3.0$vid=amlegal:sanfrancisco_ca$sync=1). A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

30. Liability of City

CITY'S PAYMENT OBLIGATIONS UNDER THIS CONTRACT SHALL BE LIMITED TO THE PAYMENT OF THE COMPENSATION PROVIDED FOR UNDER THIS CONTRACT. NOTWITHSTANDING ANY OTHER PROVISION OF THIS CONTRACT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS CONTRACT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS CONTRACT.

31. Drug-Free Workplace Policy

Contractor acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Contractor agrees that any violation of this prohibition by Contractor, its employees, agents, or assigns will be deemed a material breach of this Contract.

32. Compliance with Americans with Disabilities Act

Contractor acknowledges that, pursuant to the Americans with Disabilities Act (ADA), programs, services and other activities provided by a public entity to the public, whether directly or through a contractor, must be accessible to the disabled public. Contractor shall provide the services specified in this Contract in a manner that complies with the ADA and any and all other applicable federal, state and local disability rights legislation. Contractor agrees not to discriminate against disabled persons in the provision of services, benefits or activities provided under this Contract and further

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

BID AND CONTRACT CONDITIONS

agrees that any violation of this prohibition on the part of Contractor, its employees, agents or assigns will constitute a material breach of this Contract.

33. Compliance with Laws

Contractor shall keep itself fully informed of the City's Charter, codes, ordinances and regulations of the City and of all state, and federal laws in any manner affecting the performance of this Contract, and must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.

34. Bid Protests

Bid protests for purchases of Commodities in excess of \$50,000 shall be submitted and responded to in accordance with Rules and Regulations 21.3(i) pertaining to the San Francisco Administrative Code, Chapter 21.

35. Food Service Waste Reduction Requirements

Effective June 1, 2007, Contractor agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Agreement as though fully set forth. This provision is a material term of this Agreement. By entering into this Agreement, Contractor agrees that if it breaches this provision, City will suffer actual damages that will be impractical or extremely difficult to determine; further, Contractor agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Agreement was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Contractor's failure to comply with this provision.

End of Bid and Contract Conditions

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

These terms and conditions supplement the City's Bid and Contract Conditions. In the event of a conflict between these conditions and the preceding Bid and Contract Conditions, these conditions take precedence.

36. Contract Term

The contract period shall be for **thirty-six (36)** months. The term of this contract is the period from award execution date, approximately **January 1, 2015**, or the above stated term date whichever is later, through the last day of the month of a **36** consecutive month period.

37. Contract Extension

This contract may be extended, all or in part, for a period or periods up to one year by mutual agreement in writing. The maximum contract period shall not be more than **7** years.

38. Toll-Free Telephone Number

A contractor located outside of San Francisco is encouraged to provide free telephone services for placing orders. This requirement can be met by providing a toll-free telephone number or accepting collect calls. The free service will be a consideration in evaluating this bid.

39. Cooperative Agreement

Contractor agrees **X** that during the term of this agreement and any authorized extension, the Director of Purchasing may allow other public agencies or non-profits made up of multiple public agencies to utilize this agreement to obtain some or all of the services and/or commodities to be provided by Contractor under the same terms and conditions as the City, pursuant to a Board of Supervisor Resolution.

40. Not used

41. LBE Ordinance

To qualify for a bid discount under the provisions of Administrative Code Chapter 14B, an LBE must be certified by the Contracts Monitoring Division (formerly 'Human Rights Commission') by the Bid Due date. The certification application is available from CMD (415) 581-2310, and on the web. CMD's home page is:

<http://sfgsa.org/index.aspx?page=6130>

Click on the "LBE Certification" tab.

42. Claim for Preference

To claim preference under the LBE Ordinance, see Bid Questionnaire attached.

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

43. LBE Bid Discount; Brokerage Services

Pursuant to Section 14B.7 of the Administrative Code, a bid discount will only be awarded to an LBE directly responsible for providing materials, equipment, supplies or services to the City as required by the Bid solicitation. An LBE will be deemed to be directly responsible for providing the required commodity or service only if it regularly does business as a manufacturer, or authorized manufacturer's representative, dealer or distributor, stocking distributor, franchisee, licensee, service provider, or has another direct agency relationship with the manufacturer or provider of the solicited commodity or service, and has been so certified by the Contracts Monitoring Division. An LBE will be considered to be "regularly doing business", as that term is used in the foregoing paragraph, if in the normal course of business, it stocks, warehouses or distributes commodities to businesses or entities other than public entities having a local business preference program. Such a determination will be subject to audit by CMD. No preference will be given to an LBE engaging in brokerage, referral or temporary employment services not meeting this definition, unless those services are required and specifically requested by the department.

44. LBE Subcontracting

- A. Subcontracting to LBEs.** Bidder is encouraged to make good faith efforts to award subcontracts to City and County of San Francisco-certified LBEs. This can be achieved through subcontracting, sub-consulting or supply opportunities. With the bid, the bidder is encouraged to provide a description of the type of good faith efforts the bidder estimates it may make under the contract.
- B. Examples of Good Faith Efforts.** "Good Faith Efforts" include but are not limited to the following:
- (1) Identifying and selecting specific products or services which can be subcontracted to certified LBEs.
 - (2) Providing written notice to potential LBE subcontractors that Bidder will be bidding on this Contract and will be seeking subcontractors.
 - (3) Advertising in one or more daily or weekly newspapers, trade association publications, trade oriented publications, trade journals, or other media specified by the City, for LBEs that are interested in participating in the project.
 - (4) Following up on initial notices the Contractor sent to LBEs by contacting the LBEs to determine whether they were interested in performing specific parts of the project.
 - (5) Providing interested LBEs with information about the scope of work.
 - (6) Negotiating in good faith with the LBEs, and not unjustifiably rejecting as unsatisfactory proposals prepared by any LBEs, as determined by the City.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

- (7) Where applicable, advising and making efforts to assist interested LBEs in obtaining insurance required by the City and the prime contractor.
- (8) Making efforts to obtain LBE participation that the City could reasonably expect would produce a level of participation sufficient to meet the City's goals and requirements.

C. Examples of Subcontracting. The following are examples of products which could be subcontracted under this Contract. The list is not intended to be exhaustive:

- (1) the products or services which the vendor in turn sells to the City, or components of those products; (see Page 1 of the bid sheet);
- (2) packing containers and materials used to ship the City's order;
- (3) services of the carrier who delivers the City's orders;
- (4) Pro rata share of LBE spending which is part of the vendor's general and administrative expenses, if the vendor can show that the pro rata share can be reasonably allocated to this contract.

D. Reports. On a quarterly (January 1 – March 31, April 1 – June 30, July 1 – September 30, October 1 – December 31) basis, the Contractor will provide Purchasing with reports on LBE subcontracting under this Contract. The report must include a narrative description of the good faith efforts, if any, the Contractor has made during the quarter to provide subcontracting opportunities to LBEs and to meet the percentage goal.

E. CMD Data on LBEs. Contractor will obtain from CMD a copy of CMD's database of LBEs, and this or other information from CMD, shall be the basis for determining whether a LBE is confirmed with CMD. Contractor will obtain an updated copy of CMD's database at least **quarterly**. Please call CMD at (415) 581-2310.

45. Audit and Inspection of Records

Contractor agrees to maintain and make available to the City, during regular business hours, accurate books and accounting records relating to its work under this Agreement. Contractor will permit City to audit, examine and make excerpts and transcripts from such books and records, and to make audits of all invoices, materials, payrolls, records or personnel and other data related to all other matters covered by this Agreement, whether funded in whole or in part under this Agreement. Contractor shall maintain such data and records in an accessible location and condition for a period of not less than five years after final payment under this Agreement or until after final audit has been resolved, whichever is later. The State of California or any federal agency having an interest in the subject matter of this Agreement shall have the same rights conferred upon City by this Section.

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

46. Conflict of Interest

Through its execution of this Contract, Contractor acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a violation of said provisions and agrees that it will immediately notify the City if it becomes aware of any such fact during the term of this Contract.

47. Non-Waiver of Rights

The omission by either party at anytime to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other party at the time designated, shall not be a waiver of any such default or right to which the party is entitled, nor shall in any way affect the right of the party to enforce such provisions thereafter.

48. Contractor's Default

If Contractor fails to fulfill its obligations under this contract proposal, whether or not said obligations are specified in this section, Purchasing reserves the right to: (a) terminate this contract at no cost to the City; (b) take action in accordance with Sections 17 and 19, or (c) exercise any other legal or equitable remedy.

49. Bankruptcy

In the event that either party shall cease conducting business in the normal course, become insolvent, make a general assignment for the benefit of creditors, suffer or permit the appointment of a receiver for its business or assets or shall avail itself of, or become subject to, any proceeding under the Federal Bankruptcy Act or any other statute of any state relating to insolvency or the protection of rights of creditors, then at the option of the other party this contract shall terminate and be of no further force and effect, and any property or rights of such other party, tangible or intangible, shall forthwith be returned to it.

50. Incidental and Consequential Damages

Contractor shall be responsible for incidental and consequential damages resulting in whole or in part from Contractor's acts or omissions. Nothing in this Agreement shall constitute a waiver or limitation of any rights which City may have under applicable law.

51. Reports by Contractor

Multi-year Term Contracts

Each year, no later than February 15; Contractor shall submit a soft copy report of the total items ordered, by month, under this contract during the preceding calendar year (January 1 – December 31).

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

The report must be in a format acceptable to City and must list by department or location the following: (1) all items awarded under this contract; and (2) total quantity and dollar value of each item ordered, including items for which there were no orders. Contractor must also furnish a separate similar report for the total of all items ordered by City which are not part of this Contract, and any usage reports required prior to the extension of a Contract or Contract Modification. Emailed reports must not be larger than **10MB**.

Contractor shall email reports to:

OCAVendor.Reports@sfgov.org

Any report files larger than **10MB** must be submitted in electronic format on CD-ROM or USB drive and mailed to the address shown below with the term contract number and “Annual Vendor Reporting” clearly marked on the envelope/packaging.

Contractor shall mail the reports to:

OCA Vendor Reporting
Re: Term Contract No. **83438**
City and County of San Francisco
Office of Contract Administration – Purchasing
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

52. Notice to Parties

All notices to be given by the parties hereto shall be in writing, and served by depositing same in the United States Post Office, postage paid and registered as follows:

Director of Purchasing
City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

53. Subcontracting

Contractor is prohibited from subcontracting the direct supply of commodities under this contract unless such subcontracting is agreed to in writing by Purchasing. No party on the basis of this contract shall in any way contract on behalf of or in the name of the other party of this contract, and violation of this provision shall confer no rights on any party and any action taken shall be void.

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

54. Independent Contractor

Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Contract. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor's performing services and work, or any agent or employee of Contractor providing same. Nothing in this Contract shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor. Any terms in this Contract referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Contract.

55. Severability

Should the application of any provision of this Contract to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Contract shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

56. Emergency - Priority 1 Service

In case of an emergency that affects any part of the San Francisco Bay Area, Contractor will give the City and County of San Francisco Priority 1 service. Contractor will make every good faith effort in attempting to deliver products using all modes of transportation available. Contractor shall provide a 24-hour emergency telephone number of a company representative who is able to receive and process orders for immediate delivery or will call in the event of an emergency. In addition, the Contractor shall charge fair and competitive prices for items and services ordered during an emergency and not covered under the awarded contract.

57. Not used

58. Term Bid – Quantities

This is a term, indefinite quantities contract. Unless otherwise specified herein, deliveries will be required in quantities and at times as ordered during the period of the contract. Estimated quantities are approximate only. City, in its sole discretion, may purchase any greater or lesser quantity.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

Purchasing may make minor purchases of items requested in City's advertisement for bids or contractor's bid from other vendors when Purchasing determines, in its sole discretion, that the City has an immediate need for such items or that it is not practical to purchase against this contract.

59. First Source Hiring Program

- A. Incorporation of Administrative Code Provisions by Reference.** The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with, and be bound by, all of the provisions that apply to this Agreement under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 83.
- B. First Source Hiring Agreement.** As an essential term of, and consideration for, any contract or property contract with the City, not exempted by the FSHA, the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the contract or property contract. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:
- (1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs may be certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.
 - (2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

- (3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.
- (4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be non-duplicative, and facilitate a coordinated flow of information and referrals.
- (5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer good faith effort requirements appropriate to the types of contracts and property contracts handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City contract or property contract has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.
- (6) Set the term of the requirements.
- (7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.
- (8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.
- (9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy contracts.

- C. Hiring Decisions.** Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

- D. Exceptions.** Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.
- E. Liquidated Damages.** Contractor agrees:
- (1) To be liable to the City for liquidated damages as provided in this section;
 - (2) To be subject to the procedures governing enforcement of breaches of contracts based on violations of contract provisions required by this Chapter as set forth in this section;
 - (3) That the contractor's commitment to comply with this Chapter is a material element of the City's consideration for this contract; that the failure of the contractor to comply with the contract provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantify; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the contractor from the first source hiring process, as determined by the FSHA during its first investigation of a contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the contractor's failure to comply with its first source referral contractual obligations.
 - (4) That the continued failure by a contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not exceed the financial and other damages that the City suffers as a result of the contractor's continued failure to comply with its first source referral contractual obligations;
 - (5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:
 - a. The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and
 - b. In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year; therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a contractor to comply with its first source referral contractual obligations.

- (6) That the failure of contractors to comply with this Chapter, except property contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the contract or at law; and violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

- F. Subcontracts.** Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.

60. Consideration of Criminal History in Hiring and Employment Decisions

[Applies to contracts/agreements executed or amended in any manner on or after August 13, 2014.]

- A. Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T “City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions,” of the San Francisco Administrative Code (Chapter 12T), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. A partial listing of some of Contractor’s obligations under Chapter 12T is set forth in this Section. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.
- B. The requirements of Chapter 12T shall only apply to a Contractor’s or Subcontractor’s operations to the extent those operations are in furtherance of the performance of this Agreement, and shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

- C. Contractor shall incorporate by reference in all subcontracts the provisions of Chapter 12T, and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.
- D. Contractor or Subcontractor shall not inquire about, require disclosure of, or if such information is received base an Adverse Action on an applicant's or potential applicant for employment, or employee's: (1) Arrest not leading to a Conviction, unless the Arrest is undergoing an active pending criminal investigation or trial that has not yet been resolved; (2) participation in or completion of a diversion or a deferral of judgment program; (3) a Conviction that has been judicially dismissed, expunged, voided, invalidated, or otherwise rendered inoperative; (4) a Conviction or any other adjudication in the juvenile justice system; (5) a Conviction that is more than seven years old, from the date of sentencing; or (6) information pertaining to an offense other than a felony or misdemeanor, such as an infraction.
- E. Contractor or Subcontractor shall not inquire about or require applicants, potential applicants for employment, or employees to disclose on any employment application the facts or details of any conviction history, unresolved arrest, or any matter identified in subsection 60(d), above. Contractor or Subcontractor shall not require such disclosure or make such inquiry until either after the first live interview with the person, or after a conditional offer of employment.
- F. Contractor or Subcontractor shall state in all solicitations or advertisements for employees that are reasonably likely to reach persons who are reasonably likely to seek employment to be performed under this Agreement, that the Contractor or Subcontractor will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of Chapter 12T.
- G. Contractor and Subcontractors shall post the notice prepared by the Office of Labor Standards Enforcement (OLSE), available on OLSE's website, in a conspicuous place at every workplace, job site, or other location under the Contractor or Subcontractor's control at which work is being done or will be done in furtherance of the performance of this Agreement. The notice shall be posted in English, Spanish, Chinese, and any language spoken by at least 5% of the employees at the workplace, job site, or other location at which it is posted.
- H. Contractor understands and agrees that if it fails to comply with the requirements of Chapter 12T, the City shall have the right to pursue any rights or remedies available under Chapter 12T, including but not limited to, a penalty of \$50 for a second violation and \$100 for a subsequent violation for each employee, applicant or other person as to whom a violation occurred or continued, termination or suspension in whole or in part of this Agreement.

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

61. Limitations on Contributions

Through execution of this Agreement, Contractor acknowledges that it is familiar with section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the contract must be approved by the individual, a board on which that individual serves, or a board on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six months after the date the contract is approved. Contractor acknowledges that the foregoing restriction applies only if the contract or a combination or series of contracts approved by the same individual or board in a fiscal year have a total anticipated or actual value of \$50,000 or more. Contractor further acknowledges that the prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Additionally, Contractor acknowledges that Contractor must inform each of the persons described in the preceding sentence of the prohibitions contained in Section 1.126.

62. Prohibition on Political Activity with City Funds

In accordance with San Francisco Administrative Code Chapter 12.G, Contractor may not participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity") in the performance of the services provided under this contract. Contractor agrees to comply with San Francisco Administrative Code Chapter 12.G and any implementing rules and regulations promulgated by the City's Controller. The terms and provisions of Chapter 12.G are incorporated herein by this reference. In the event Contractor violates the provisions of this section, the City may, in addition to any other rights or remedies available hereunder, (i) terminate this contract, and (ii) prohibit Contractor from bidding on or receiving any new City contract for a period of two (2) years. The Controller will not consider Contractor's use of profit as a violation of this section.

63. Preservative-Treated Wood Containing Arsenic

Contractor may not purchase preservative-treated wood products containing arsenic in the performance of this Agreement unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term "preservative-treated wood containing arsenic" shall mean wood treated with a preservative that contains arsenic, elemental arsenic or an arsenic copper combination, including, but not limited to, chromated copper arsenate preservative, ammoniacal copper zinc arsenate preservative, or ammoniacal copper arsenate preservative. Contractor may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

GENERAL CONDITIONS

adopted by the Department of the Environment. This provision does not preclude Contractor from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term "saltwater immersion" shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

64. Not used

65. Protection of Private Information

Contractor has read and agrees to the terms set forth in San Francisco Administrative Code Sections 12M.2, "Nondisclosure of Private Information," and 12M.3, "Enforcement" of Administrative Code Chapter 12M, "Protection of Private Information," which are incorporated herein as if fully set forth. Contractor agrees that any failure of Contractor to comply with the requirements of Section 12M.2 of this Chapter shall be a material breach of the Contract. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Contract, bring a false claim action against the Contractor pursuant to Chapter 6 or Chapter 21 of the Administrative Code, or debar the Contractor.

66. Not Used (Graffiti Removal)

67. Modification of Agreement

This Agreement may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved in the same manner as this Agreement.

End of General Conditions

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

68. Purpose

The purpose of this contract is to provide environmentally preferable and traditional chemicals, soaps, cleaning products and automatic dilution systems to various departments in the City and County of San Francisco. This will include facilities in Alameda and San Mateo counties, as well as the City owned Hetch Hetchy Water Project in Moccasin, CA.

Additionally, the successful bidders(s) shall, according to the schedule in Section 71, provide in person Green Cleaning trainings and supporting training materials to all City custodial staff.

69. Pre-Bid Conference. A Pre-bid Conference will be held as follows:

Location: Office of Contract Administration-Purchasing Division
City and County of San Francisco
City Hall, Room 431A
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

Date and Time: Wednesday, October 30, 2013 at 10:00 a.m.

Though not mandatory, attendance at the conference is strongly urged for all prospective bidders on this contract.

It is requested that bidder's questions concerning this Contract Proposal be submitted by mail or e-mail at least 72 hours prior to the date and time of the Pre-bid Conference and directed to:

Deirdre Darley, Senior Purchaser
City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Goodlett Place
San Francisco, CA 94102-4685
E-mail: Deirdre.Darley@sfgov.org

Please reference Contract Proposal No. **83438**

The Pre-bid Conference will begin at the time specified, and company representatives are urged to arrive on time. Topics already covered will not be repeated for the benefit of late arrivals. Failure to attend the Pre-bid Conference shall not excuse the successful bidder from any obligations of the contract. Written Bid Addendum will execute any change or addition to the requirements contained in this Contract Proposal, as a result of the Pre-bid Conference. It is the responsibility of the bidder to check for any Bid Addendum, which will be posted on the City's [Bid and Contracts](#) website:

<http://mission.sfgov.org/OCABidPublication>

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

70. Specifications

The San Francisco Department of Environment (hereafter referred to as “SF Environment”) is engaged in the ongoing process of developing standards for Environmentally Preferable Products for use by City departments. This process includes pilot testing of potential new products, adoption of innovative product standards, development of specifications and contracts, employee education, and cooperative ventures with other governmental jurisdictions. When independent third-party organizations offer certifications that meet the City’s environmental and health standards for janitorial supply products, SF Environment requires that products be certified by those organizations. When SF Environment determines that no appropriate certification or ecolabel program is available, the City develops its own EPP specifications, based on thorough analysis of environmental and health risks, as well as performance and cost considerations.

This program is mandated by the Precautionary Purchasing Ordinance (Environment Code, Chapter 2) passed by the San Francisco Board of Supervisors on June 17, 2005. The text of this ordinance can be found in the URL listed below:

<http://www.sfenvironment.org/downloads/library/precautionarypurchasing.pdf>

Many of the products in this contract fall under the restrictions of the Precautionary Purchasing Ordinance, which makes it mandatory that all City departments purchase *only* products on “approved alternatives lists” for certain product categories. For this contract, all products in the following categories will be part of an approved alternatives list for janitorial supplies:

- **Products for Automatic Dilution Equipment (including General Purpose Cleaners, Restroom Cleaners, Neutral Floor Cleaners and Glass Cleaners)**
- **Cleaner/Degreasers**
- **Hand Soaps**
- **Carpet Cleaners and Pre-Spray**
- **Urinal Blocks**
- **Furniture Polishes**
- **Floor Care Systems**

The categories of janitorial supplies products are being solicited in one of three ways: (1) NO SUBSTITUTIONS, meaning that a specific product is required and no substitutions are acceptable; (2) EPP SPECIFICATION, meaning that products must meet the environmental standard provided to be considered; or (3) TRADITIONAL, meaning that SF Environment has not developed EPP technical specifications.

1) NO SUBSTITUTIONS

The City will NOT accept substitutions for the products solicited in the following categories:

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

- a) **Cleaning Chemicals and Equipment for Closed Loop Dilution System, Environmentally Preferable.** Closed loop chemical dilutions systems, which prevent staff exposure to chemicals and reduce the risk of hazardous spills. Green Seal GS-37 (2012) certified.
- b) **Disinfectants, Environmentally Preferable.** Specific peroxide based disinfectant products, which SF Environment has determined to be safer for staff and the public.
- c) **Floor Care Systems, Environmentally Preferable.** Floor care products that have been used previously in City facilities and are either Green Seal GS-40 (2011) or Underwriters Laboratories (UL) 2777 (formerly Ecologo CCD-147) certified. Note that there are two (2) acceptable product lines for this category.
- d) **Specific Specialized Cleaners:** Degreasers, vomit cleaners, graffiti removers.

2) EPP SPECIFICATION

When substitutions are permitted, the products bid must meet the City's environmental and health standards. SF Environment requires that most EPP janitorial products be certified by either Green Seal or Underwriters Laboratories (UL) (formerly Ecologo). For some products, the City requires that products be recognized by the US Environmental Protection Agency's Design for the Environment (DfE) Program. When appropriate standards are not available, the City has developed its own environmental specifications. The specifications for each type of product are described below:

- a) **Non-Proprietary Automatic Dilution System & Products, Environmentally Preferable**
 - o **Line of Products for Non-Proprietary Automatic Dilution.** Concentrated, green certified products that can be used with a non-proprietary automatic dilution system. General Purpose Cleaner, Glass Cleaner, Neutral Cleaner and Restroom Cleaner. These must be certified by Green Seal based on the 2012 GS-37 Standard. They must be provided in 1 gallon or 2.5 liter containers, and they will be evaluated based on cost-per-diluted-gallon. Each of these items must be accompanied by either a printed quart-sized pump sprayer bottle or branded chemical-resistant labels.
 - o **Automatic Dilution Equipment, Non-Proprietary.** Dema DAH or equivalent non-proprietary automatic dilution systems. The units must feature a one-hand bucket fill, as well as a one-hand bottle fill, and they must be modular and capable of accommodating at least 3 brands of products, multiple bottle sizes, multiple dilution rates and flow rates. Flow rate adjustment tips must be included.
- b) **Hand Soaps, Environmentally Preferable.** These products must be certified under Green Seal's 2011 GS-41 standard or UL 2784 (formerly Ecologo CCD-104) standard.
- c) **Carpet Care Products, Environmentally Preferable.** Products must be certified under

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

Green Seal's 2012 GS-37 standard or Ecologo's CCD-148 standard.

d) **Odor Control, Environmentally Preferable**

- o **Odor Control Cleaner.** Product must be Ecologo CCD-115 certified.
- o **Urinal Blocks.** Products must be UL 2780 (formerly Ecologo CCD-165) certified OR product must not contain paradichlorobenzene.

e) **Additional Environmentally Preferable Products**

- o **Acid Bowl Cleaner, Environmentally Preferable.** Products must be Green Seal 2012 GS-37 certified.
- o **Cream Cleanser, Environmentally Preferable.** Products must be UL 2759 (formerly Ecologo CCD-146) certified OR recognized under the Design for Environment Program.
- o **Furniture Polish.** This product must be ready-to-use in a non-aerosol trigger spray bottle. The product must not contain glycol ethers; phthalates, monoethanolamine, alkyl phenol ethoxylates (APEs); pH 6-10, chlorinated compounds, or chemicals known to the State of California to cause cancer (as listed under Prop 65).
- o **Stainless Steel Polish.** Products must be recognized under the Design for Environment Program.
- o **Vegetable Wash/Wax.** Products must be UL 2759 (formerly Ecologo CCD-146) certified.
- o **Automatic Dishwashing Detergent.** These products must not contain alkyl phenol ethoxylates (APEs).

3) TRADITIONAL

The City is soliciting "traditional" janitorial products for the following categories:

- **Neutral Quaternary Disinfectants.** Concentrated quaternary disinfectant with a pH of 6-9 and dilution ratio of at least 1:64.
- **Tile and Grout Cleaner**
- **Carpet Defoamer**
- **Insect Cleaner**
- **Urine Cleaner**

Each of the concentrated janitorial cleaning products specified in this contract must be shipped in either: a) a printed and branded quart-sized pump sprayer bottle; or b) plain quart-sized pump sprayer bottles and branded, chemical-resistant, self-adhesive labels.

All items bid for this Contract Proposal must be in strict accordance with the line item specifications on the Bid Sheets. **Bidders offering products/items identified as "Green Seal certified", "Underwriters Laboratories (UL) certified" or "recognized by the Design for the Environment Program" must include verification that those products are certified or recognized under the most recent version of the specified standard.**

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

The City will accept the following documentation to verify certifications from Green Seal or UL:

- A letter from the certifying body identifying the specific product as being covered by the standard required in the bid specification; OR
- A copy of a current certificate issued by the certifying body for institutional cleaning products or a current GS-41 certificate for hand soaps; OR
- Printed pages from the certifying body's website showing the specific product, including part number, on the list of currently certified products.

The City will accept the following documentation to verify recognition from the Design for the Environment (DfE) Program:

- A letter from DfE stating the specific product has been recognized based on the DfE's current standards.

In addition, bidder shall certify in writing, on company letterhead, that the product formula has not changed since it was last certified by a third-party certification agency or recognized by the DfE program.

Bidders **must** submit manufacturer product information sheets **for all items bid** (sheets shall include item part number, description, size of container and medium soil dilution ratio, if applicable) and certification letter(s), if applicable with their bids. Bids received without manufacturer product information sheets and product certification letter(s) may be considered non-responsive.

71. TRAINING REQUIREMENTS

This section's requirements apply only to Categories/Aggregates A and B.

Within the first year of the contract, and at least once per year thereafter, the successful bidders/vendor(s) will be required to provide Green Cleaning Trainings for Category/Aggregate A (Cleaning Chemicals for Closed-Loop Automatic Dilution Systems) and Category/Aggregate B (Non-Proprietary Automatic Dilution Equipment & Product Line) to all custodial staff at no additional cost to the City. Trainings will be provided in person at City facilities and coordinated with City Custodial managers and the Department of the Environment.

Effectively training all City custodial staff requires, at minimum, five (5) one-hour trainings: one hour each at SF International Airport, Department of Public Works, SF Municipal Transportation Agency, SF General Hospital and the Department of Recreation and Parks. In addition, upon City request, successful bidder(s)/vendors(s) shall provide up to three (3) additional one (1) hour on-site trainings per year to each requesting City department. Successful bidders(s)/vendor(s) will coordinate these trainings with requesting City custodial supervisors and/or the Department of the Environment. A vendor may be exempted from this annual training requirement only by written permission of the Department of Environment.

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

Sample Schedule (First Year)

Department	Q1	Q2	Q3	Q4
SFO	X			
DPW		X		
MTA		X		
General Hospital			X	
Park & Rec				X

These Green Cleaning Trainings shall include, at a minimum, the following subject matter:

1. Relative hazards of various cleaning products;
2. Importance of personal protective equipment;
3. Proper dilution techniques to reduce exposure;
4. Use of microfiber products;
5. Proper disinfection techniques, including reducing disinfectant use by targeting high-priority areas;
6. Introduction to peroxide-based disinfectant products;
7. Practices to improve cleaning effectiveness and reduce hazards.

Bidders bidding on Categories/Aggregates A and B are required to provide a training plan and sample training materials with their bid in order to be considered responsive. All training must be conducted by the vendor, the product manufacturer, its distributor, or a qualified third party. Trainings shall be conducted in English but must offer **supporting material in Chinese and Spanish. The trainings shall be conducted at City facilities.**

Training plans must include the following items in order to be considered responsive:

- Chapter and/or Topic Index
- Learning Aids, such as slides, handouts, fact sheets, sample products, etc.
- Coverage of green cleaning methods, such as reducing chemical use through use of automatic dilution systems or microfiber products, targeting the use of disinfectants, etc.
- Multi-lingual resources in English, Spanish and Chinese

72. MANDATORY SALES REPORTS BY CONTRACTOR

(Reports required by this section are in addition to reports required upon request in General Condition 51.) On a quarterly basis, the Contractor shall provide to the Department of the Environment reports on the total account of each item ordered under this contract during the preceding three months.

Deadlines for these reports are:

- May 1 (for January 1 – March 31 quarter)**
- August 1 (for April 1 – June 30 quarter)**
- November 1 (for July 1 – September 30 quarter)**

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

February 1 (for October 1 – December 31 quarter)

Each quarter, upon request, Contractor must furnish a report of purchasing activity by the City in the format shown in Appendix B of this contract. The quarterly report shall list the following for each City department or office:

- A. Total quantity and dollar value of each product on this contract ordered during the previous quarter and;
- B. Total quantity and dollar value of each product for any other janitorial cleaners ordered by City departments. This category shall include products listed on other Citywide term contracts, on departmental contracts, or purchased off-contract.

It is the City and County of San Francisco preference that all reports shall be submitted in electronic format via email to Chris.Geiger@sfgov.org, Abby.Fard@sfgov.org and Deirdre.Darley@sfgov.org. Data shall be provided in a spreadsheet format of the City's choice.

PLEASE NOTE: Failure to provide reporting in a timely fashion and in the manner described in Appendix B may result in termination of the Contract, at the Purchaser's discretion **OR** the application of the Contractor's Default clause (General Condition No. 48) of the contract.

Contractor shall send the reports to:

Deirdre Darley, Purchaser
Re: Term Contract No. **83438**
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685
Deirdre.Darley@sfgov.org

73. Bidder's/Contractor's Qualifications and Requirements

- A. In order to receive consideration, Bidder/Contractor must have in-depth technical knowledge and experience in the products covered by the contract. Contractor must have and maintain, throughout the contract term, and any extension thereof, adequate stocking levels on all products and articles required by the City and County Department and its agencies. Failure to maintain adequate stock may result in the Purchaser invoking the Contractor's Default clause (General Condition No. 48) of the contract.
- B. Contractor will be responsible for providing technical support and assistance to the City through Contractor's own personnel, equipment and facilities as well as through manufacturer's technical representatives. As part of this technical support and assistance, the Contractor must provide personnel with in-depth technical knowledge of the products the

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

Contractor is providing under this contract, to answer questions and offer any assistance required by City personnel, during City business hours (7:00 A.M. – 5:00 P.M.).

- C. Contractor must maintain stock as specified in other sections of this contract and adequate facilities to allow for immediate pick-up of “will-call” orders placed by the City and County Departments and its agencies.
- D. Bidder/Contractor must have a minimum of one (1) warehouse facility and one (1) will-call counter within one of the nine Bay Area counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano and Sonoma County for items deemed as “RUSH” by an ordering end user department.
- E. The warehouse location is to provide standard and “RUSH” order processing, will call desk and adequate parking. This warehouse should be open and available to service end user departments Monday through Friday 7:00 A.M. to 5:00 P.M.
- F. Contractor’s warehouse facility shall comply with Title III of the Americans with Disabilities Act Regulations (including Title 3 Accessibility Guidelines), and Title 24, State of California Building Code (California Accessibility Regulations) regarding handicapped persons’ accessibility.
- G. The City may require Bidder/Contractor to provide within seven (7) working business days from the date they are requested to do so, information and documentation requested by Purchaser, including but not limited to: sources of supply, distribution, dealership or agency agreements and authorizations from manufacturer’s they claim to represent, lines of credit with financial institutions from manufacturer’s they claim to represent, lines of credit with financial institutions and suppliers, numbers of employees, trade references and any other information to determine the Contractor’s fitness to supply the contract requirements.
- H. The City reserves the right to reject any bid on which information submitted by Bidder fails to satisfy the City and/or Bidder is unable to supply information and documentation within the period of time requested.
- I. The City reserves the right to inspect Bidder/Contractor’s place of business, including Bidder/Contractor’s existing stock prior to award or during the contract term, to aid Purchaser in determining Bidder/Contractor’s ability to satisfy the terms and conditions of the contract.
- J. Contractor must maintain normal business hours of at least 7:00 A.M. to 5:00 P.M., Monday through Friday throughout the term of the contract, and be open at all times during that period.
- K. Contractor must be capable of producing usage reports required under General Condition No. 51 of this contract.

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

- L. Bidders bidding on Categories/Aggregates A and B are required to submit a training plan and sample training materials with their bid as detailed in Section 71.

74. Delivery

Contractor must comply with the following delivery requirements. Failure to comply with all requirements may result in termination of contract in accordance with Contractor's Default clause of the contract:

- A. Deliveries must be made **F.O.B.—Destination** to all City Departments located in the City and County of San Francisco, Alameda County, San Mateo County and the Hetch Hetchy Water Project in Moccasin, California.
- B. Delivery of all items under this contract must be made within 5 days from the date and time the order was placed by the City Department and received by the Contractor.
- C. No substitutions will be allowed. Contractor must deliver the exact order placed by the ordering department.
- D. Contractor may occasionally be asked to deliver prior to the maximum delivery period. Contractor must maintain sufficient inventory to supply the requirements of City departments for items contained in this contract.
- E. Emergency deliveries shall be delivered by most expeditious means possible. Contractor shall notify the department of the estimated time of delivery.
- F. Contractor shall notify the ordering department immediately if unable to deliver the items and quantities ordered. Contractor must notify and obtain approval from the ordering department prior to delivery of any back-ordered item.
- G. All deliveries must include a packing slip that includes the following information:
- Ordering Department
 - Completed description including manufacturer's name and part number;
 - Quantity ordered, unit price and unit of measure;
 - Date of order and date of delivery;
 - Back-ordered items and amount back-ordered;
 - Date back-ordered items will be delivered
- H. In the event that back-ordered items are delayed in excess of 24 hours, the City reserves the right to reject partial shipment or cancel the item(s) ordered from the Contractor.
- I. The Contractor **MUST REMOVE PALLETS** from the previous delivery at the time of delivery.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

- J. The Contractor must provide material safety data sheets “MSDSs” where required by OSHA regulations.
- K. Delivery-**F.O.B. DESTINATION** at various destinations as specified. **INSIDE DELIVERIES MAY BE REQUIRED.** Unless otherwise negotiated, inside deliveries will be at NO CHARGE.

75. Price.

- A. Bid prices are to be firm for the term award date through the first twelve (12) months of the contract term.
- B. Bid prices shall include all costs to the City.
- C. Bid prices must include delivery to all City departments located within the City and County of San Francisco, County of San Mateo, County of Alameda and Hetch Hetchy locations
- D. Pricing should be expressed in gallons except where noted in the line-item unit price column, including containers that are larger than gallon-sized (e.g. 55 gallon drums). Products in non-liquid or solid form (e.g. soap bars or powdered detergent) should be priced by the case with their respective package quantities noted. Hardware items such as dispensers or spray bottles will be priced on a “per item” basis.
- E. Only prices that appear on City Contract Proposal Bid Sheets will be considered.

Contract quantities are indefinite. However, due to the potential of large volume purchases and repeat business, bidders should endeavor to offer the City “Last Column” pricing on product offerings.

76. Price Adjustment

- A. Bid prices shall remain firm for the first twelve (12) months of the contract period. Prices may be increased or decreased commencing on or after the end of the first twelve (12) month contract period and each twelve (12) month period thereafter during the contract term and for any subsequent extensions upon written approval by the Purchaser.
- B. Requests for price increases must be made in writing at least 30 days prior to the anniversary date of the contract. Requests made after that time will not be considered.
- C. Price increases will be limited to maximum of five percent (5%) annually.
- D. Requests for price increases under this contract must be supported by the following **Producer Price Index (PPI)** as published by the U.S. Department of Labor, Bureau of Labor Statistics:

Commodity Series ID: PCU3256113256111
Industry Group: Soap and other detergent manufacturing

AWARD
Janitorial Chemicals, Soaps and Cleaners
 For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

Product Item: Soaps and detergents, commercial, industrial, and institutional
 Base Date: 198306
 Website: <http://stats.bls.gov>

- E. It shall be the Contractor’s responsibility to request and provide documentation satisfactory to the Purchaser to support any increases. Documentation shall include, but not be limited to, all applicable product indices and other direct costs to substantiate Contractor’s request for price increase(s).
- F. Adjustments shall commence thirty (30) days after submission of satisfactory documentation and notification of agreement by the Purchaser of price increase(s).
- G. Price increase requests will not be granted retroactively for past year or years in which the Contractor failed to request price increase(s).

H. EXAMPLE OF PRICE ADJUSTMENT CALCULATION—

PPI Group	Contractor’s Bid Price	Index on Bid Due Date	Index at 12 Months	Change in Index	Percent Change In Index	Adjusted Price
Widgets	\$31.99	190.0	194.4	4.4	2.3%	\$32.73

(Index at 12 Months) – (Index on Bid Due Date) = Change in Index

194.4 - 190.0 = 4.4

(Change in Index) / Index on Bid due Date) = Percent Change in Index

4.4/190.0 = .023 or 2.3%

(Percent Change in Index x Contractor’s Bid Price) + Contractor’s Bid Price = Adjusted Price

(.023 x 31.99) + 31.99 = \$32.73 Adjusted Price

77. Bid Evaluation

Except as otherwise noted on Bid Sheets, bid prices will be compared within each category of items, for example, “General Purpose Cleaners.” OCA will calculate the price per gallon for “Medium-Soil Diluted Solution” for each item (see definition below), and include any applicable discount payment terms offered and/or any applicable LBE preference (see General Conditions 41 through 44) and applicable adjustment of bid price for sales tax (see General Condition 78).

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

Definition of “Medium-Soil Diluted Solution”

Where applicable, bid prices shall be evaluated on the basis of price per gallon of product in its “Medium-Soil Diluted Solution” concentration. This is calculated as follows:

$$\text{Price Per Gallon of Medium-Soil Diluted Solution} = \frac{\mathbf{A} \times \mathbf{B}}{\mathbf{C}}$$

Where: **A** = Bid Price per undiluted (or concentrated) gallon of product
 B = Ounces of product needed to make 1 gallon of diluted product
 at AVERAGE (or MEDIUM SOIL) concentration
 C = 128 oz. (converts ounces to gallons)

In addition to providing the price per unit for items on the bid sheets, bidders shall state on their bid the amount of product (in ounces) required to make one gallon of Medium-Soil Diluted Solution as stated on the label (letter “**B**” above). Bidder shall provide all applicable manufacturer’s dilution ratios as part of their bid submission. Bidder’s failure to provide manufacturer specified “Medium-Soil Diluted Solution” information appropriate for their product offered may be cause to remove that product from consideration and deem the bidder non-responsive. Bidder shall indicate the “Manufacturer’s Product Dilution for Medium-Soil (Oz/Gal)” for the respective product in the bid sheets in the space marked “Manufacturer’s Product Dilution for Medium-Soil _____ Oz./Gal.” The “Medium-Soil Diluted Solution” information must be exactly the same as the dilution ratio listed on the manufacturer’s printed specification sheet for “Average” or “Medium-Soil” or “Medium Duty”. If the manufacturer’s printed specification sheet has not listed a dilution ratio for “Medium-Soil” or “Medium Duty”, bidder must include both the manufacturer’s product sheet stated “Light-Soil” or “Light Duty” AND “Heavy-Soil” or “Heavy Duty” ratios on the bid sheet(s). In the event that an “Average” or “Medium Soil” dilution rate is not listed on the manufacturer’s printed specification sheet or manufacturer’s printed instructions, the bidder must provide a dilution rate that is the average of the “Heavy Duty” and “Light Duty” dilution rates. For example, if the “Heavy Duty” dilution rate is 5 oz/gal, and the “Light Duty” dilution rate is 1 oz/gal, the average of the two rates would be $(5+1)/2 = 3$, or 3 oz/gal.

Failure to provide the information as indicated above may be cause for deeming a bidder non-responsive and a rejection of bidder’s offer for that product.

A. Items in Categories (Aggregates) A and B:

Bidders bidding on items in these categories (aggregates) are required to submit a training plan and sample training materials (as detailed in Section 71 Training Requirements), in addition to pricing, with their bids. Bids that do not meet the standards set forth in the Training Requirements/Minimum Qualifications will be deemed non-responsive and their prices will not be evaluated.

Those bids whose training plan and materials meet the minimum standards set forth in the Minimum Qualifications will then be evaluated based on lowest price by line item or in the aggregate, at the discretion of the Purchaser, as noted on the Bid Sheet(s).

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

B. Items in Categories (Aggregates) C through G:

Bidders bidding on items in these categories are NOT required to provide training. Bids on items in Categories (aggregates) C through G will be evaluated on price and awarded to the lowest priced, most responsive and responsible bidder(s) by line item or in the aggregate, at the discretion of the Purchaser, as noted on the Bid Sheet(s).

C. Items in Category (Aggregate) H:

Bidders bidding on items in this category are NOT required to provide training. Bids on items in Category (Aggregate) H will be evaluated on price and awarded to the lowest priced, most responsive and responsible bidder(s) by line item or in the aggregate, at the discretion of the Purchaser, as noted on the Bid Sheets(s).

Purchasing will attempt to evaluate this “bid package” or “contract proposal package” within sixty (60) days after receipt of bids. If Purchasing requires additional evaluation time, all bidders will be notified in writing of the new expected award date.

78. Adjustment of Bid Price for Sales Tax

In accordance with Administrative Code Chapter 21.32, for bid purposes, Purchasing will reduce your bid based on any sales tax revenue the City would receive from this purchase.

79. Award

A. Items in Categories (Aggregates) A and B:

Award will be made by line item or in the aggregate, at the discretion of the Purchaser discretion (as noted on the bid sheets) to the most responsive and responsible bidder(s) who meets the minimum training requirements with the lowest price.

B. Items in Categories (Aggregates) C through G:

Award will be made by line item or in the aggregate, at the discretion of the Purchaser (as noted on the bid sheets) to the most responsive and responsible bidder(s) with the lowest price.

C. Items in Category (Aggregate) H:

Award will be made by line item or in the aggregate, at the discretion of the Purchaser (as noted on the bid sheets) to the most responsive and responsible bidder(s) with the lowest price.

In determining the award, Purchasing will take into consideration, but will not be limited to:

- Price (evaluated)
- Green Cleaning Training plan and materials, where applicable (evaluated)

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

- Satisfactory review of bidders' qualifications.
- Any other factors deemed pertinent

The Purchaser reserves the right to make adjustments within the aggregate, award separate items or in an aggregate of several or all items if it is in the best interest of the City to do so.

80. Awarded Items

If during the term of the contract, a contract item is determined to be unacceptable for a particular use, and such is documented by a City Department and as determined by Purchasing, it is understood and agreed that the item will be canceled and removed from the contract without penalty to the City. The City's sole obligation to the vendor is payment of deliveries made prior to the cancellation date. City shall give the vendor ten days' notice prior to any cancellation. The City will purchase the required replacement item from any source and in the manner as determined by Purchasing. If a contracted item has been discontinued by the manufacturer or is deemed temporarily unavailable, it will be the responsibility of the Contractor to search the marketplace and find an acceptable equal substitute in the time required for delivery and at the contract price. Contractor must notify Purchasing by certified mail, 30 days in advance of any changes in the description of article, brand, product code or packaging. Any changes made without the approval of Purchasing will constitute default and result in the City invoking General Condition No. 19.

81. Ordering

Items to be furnished under this contract shall be ordered through a release from the appropriate Citywide Blanket Purchase Order by City departments during the effective period of the contract. All invoices for payments shall show the Citywide Blanket Purchase Order number, complete description of item, quantity and contract price.

82. Payment

The City agrees to pay for all products in accordance with the prices quoted in the successful bid and subject to any applicable discount provisions contained in said bid. Payments shall be made by the City to Contractor in arrears, for **completed orders**, throughout the term of the contract. Invoices submitted by the Contractor must be in a form acceptable to Purchasing and Controller. All amounts paid by the City to the Contractor shall be subject to the audit by the City.

83. Additional Items

If, in the satisfaction of governmental interests it is necessary to purchase additional items from Contractor, additional items may be added to this contract by mutual agreement of the parties. The aggregated cost of all additional items added to the contract, during the contract term, shall not exceed twenty percent (20%) of the total estimated value (cost) of the original contract. All requests to add additional items to the contract must be submitted by City Departments in writing to the Purchasing Division. All requests must include complete specifications, estimated quantities for the remainder of the contract period and a price quotation provided by the contractor, for each service.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

All additional items or services added to the contract shall be approved through issuance of a contract modification. In the event the aggregated cost of the contract increases by more than 20% of the total estimated value of the original contract, or the increase totals more than \$50,000, the amount over 20% or \$50,000, shall be bid in accordance with Standard Purchasing Procedures. The resulting bid award shall be added to the contract through a contract modification (same Contractor) or the issuance of a new contract (new Contractor) and include Contractor's name and information, complete service description, delivery information and pricing information.

84. Not Used (Environment Code Chapter 5, Resource Conservation Ordinance.)

85. Bid Security

Each bid must be accompanied by an original bid bond, or money order, or a cashier's check or certified check in the amount of **\$1,000.00** payable to the City and County of San Francisco, to guarantee the filing of Performance Bond and Insurance Certificates, and proper execution of the contract. **Personal or company checks will not be accepted.** Any proposal submitted without the proper bid security shall be determined to be non-responsive and result in the rejection of the bid. After the successful bidder has furnished the required documents or the City has rejected proposals, all bid proposal securities, except those which may have been forfeited, will be returned to the respective bidders whose proposals they accompanied.

86. Not Used (Performance Bond)

87. Not Used (Fidelity Bond)

88. Insurance

Prior to award, the successful bidder or bidders will be required to furnish evidence of insurance as follows:

- a. Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Agreement, Contractor must maintain in force, during the full term of the Agreement, insurance in the following amounts and coverages:
 - (1) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and
 - (2) Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence, \$2,000,000 aggregate for bodily injury, property damage, contractual liability, personal injury, products and completed operations.
 - (3) Commercial Automobile Liability Insurance with limits not less than \$1,000,000 each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

- b. Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to provide:
- (1) Name as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees.
 - (2) That such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought.
- c. All policies shall provide thirty days' advance written notice to the City of reduction or nonrenewal of coverages or cancellation of coverages for any reason. Notices shall be sent to:
- Director, Office of Contract Administration
Purchasing Division
City and County of San Francisco
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685
- d. Contractor hereby agrees to waive Workers' Compensation subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.
- e. Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three years beyond the expiration of this Agreement, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Agreement, such claims shall be covered by such claims-made policies.
- f. Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.
- g. Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

AWARD

Janitorial Chemicals, Soaps and Cleaners For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

- h. Before commencing any operations under this Agreement, Contractor shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverages set forth above. Failure to maintain insurance shall constitute a material breach of this Agreement.
- i. Approval of the insurance by City shall not relieve or decrease the liability of Contractor hereunder.
- j. If a subcontractor will be used to complete any portion of this agreement, the Contractor shall ensure that the subcontractor shall provide all necessary insurance and shall name the City and County of San Francisco, its officers, agents and employees and the Contractor listed as additional insured.

89. Failure to Execute Contract

Within ten business days of the receipt of a notice of award, the bidder to whom the contract is awarded shall deliver the performance bond and/or specified insurance certificates to City. If the bidder fails or refuses to furnish the required bond and/or insurance within ten days after receiving notice from Purchasing, Purchasing may, at its option, determine that this bidder has abandoned its bid. Thereupon the tentative award of said contract to this bidder shall be canceled and City shall notify the bidder's surety and collect on the bidder's bond (or the check accompanying its bid shall be deposited with the Treasurer of the City and County of San Francisco for collection) and the proceeds thereof shall be retained by City as partial liquidated damages for failure of such bidder to properly file the bonds and insurance herein required. The foregoing in no way limits the damages which are recoverable by City whether or not defined elsewhere in the contract documents.

90. Not Used (Sweatfree Procurement)

91. Entire Agreement

This contract sets forth the entire Agreement between the parties, and supersedes all other oral or written provisions.

92. Questions

Any questions or clarifications concerning the requirements in this bid proposal must be submitted, in writing, and received by OCA no less than five business days prior to the bid opening date and time. Bidders who fail to do so will waive all further rights to protest, based on these specifications and conditions

AWARD
Janitorial Chemicals, Soaps and Cleaners
For the Term January 1, 2015 through December 31, 2017

SPECIAL CONDITIONS

90. Bid Submittal Instructions

Bids **must** be received at Central Purchasing, City Hall, Room 430, indicated on Page 1 of the Contract Proposal. Bids transmitted by fax or any type of electronic mail will not be accepted.

Return all required documents, which include:

- Page 1 of the Contract Proposal completed and signed.
- Bid Sheets shall be submitted as one (1) hard copy and one (1) CD ROM format.
- Bid Sheets (in soft copy form in Excel format per the requirements stated on **Appendix A Bid Sheets**) for items being bid on only.
- Specifications on alternate items bid.
- Training Plan and sample training materials. **(See Special Condition 71)**
- All questionnaires and forms including completed and signed, bid addendum or change notice receipts, if applicable.
- Bid Security. **(See Special Condition 85)**
- Bidders shall mail bid in an envelope clearly marked with the bid number and due date (lower left corner).

Bids must be made on the enclosed bid sheets. Prices should be typed or clearly written in ink.

To receive full consideration, your bid should be unqualified and unconditional.

FOR MORE INFORMATION, e-mail or call:

Deirdre Darley, Senior Purchaser
Deirdre.Darley@sfgov.org
415-554-6751

End of Special Conditions