

# Appendix A

## PRICING MATRIX

**Band 1**

**Proposer: Konica Minolta Business Solutions**

**Manufacturer: Konica Minolta Business Solutions**

**Model offered: Bizhub 223**

**Copies Allowed per Month**

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
<b>Band 1 Categories</b>	<b>12 Months</b>	<b>24 Months</b>	<b>36 Months</b>	<b>48 Months</b>	<b>60 Months</b>
Monthly Lease Cost	NA	\$82.67	\$48.41	\$39.43	\$32.96
Cost per Copy	\$0.0075	\$0.0075	\$0.0075	\$0.0075	\$0.0075
Monthly Duty Cycle	60,000	60,000	60,000	60,000	60,000
Monthly Rental Cost	\$113.85	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	\$30.65	\$19.35	\$13.03	\$10.61	\$8.87
Automatic Reversing Document Feeder	NA	NA	NA	NA	NA
Cabinet - large capacity (PC-409 for 2500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Cables	NA	NA	NA	NA	NA
Fax Software (Fax board & Fax Mount Kit)	\$28.37	\$17.90	\$12.05	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher - staple only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250 GB)	INC	INC	INC	INC	INC
Memory Upgrade - 2GB	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays - large capacity (2 X 500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC
Scan driver	INC	INC	INC	INC	INC
Scan software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	INC

Purchase Price (Base configuration includes base unit, automatic feeder & copy desk)	\$1,902
Monthly Maintenance	\$0 (based on cost per page)

WJ - 4-10-2013  
 AS 4-11-13

# Appendix A

## PRICING MATRIX

Band 2

Proposer: Konica Minolta Business Solutions

Manufacturer: Konica Minolta Business Solutions

Model offered: Bizhub 283

Copies Allowed per Month

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
Band 2 Categories	12 Months	24 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	NA	\$89.52	\$53.02	\$43.18	\$36.10
Cost per Copy	0.007	0.007	0.007	0.007	0.007
Monthly Duty Cycle	120,000	120,000	120,000	120,000	120,000
Monthly Rental Cost	\$124.73	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	\$30.65	\$19.35	\$13.03	\$10.61	\$8.87
Automatic Reversing Document Feeder	NA	NA	NA	NA	NA
Cabinet - large capacity (2500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Cables	NA	NA	NA	NA	NA
Fax Software (Fax board & Fax Mount Kit)	\$28.37	\$17.90	\$12.05	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher- staple only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250GB)	INC	INC	INC	INC	INC
Memory Upgrade - 2GB	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays large capacity (2 X 500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC
Scan driver	INC	INC	INC	INC	INC
Scan Software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	INC

Purchase Price (Base configuration includes base unit, automatic document feeder & copy desk)	\$2,050
Monthly Maintenance	\$0 (based on cost per page)

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 RJ 4-11-13

# Appendix A

## PRICING MATRIX

Band 3

Proposer: Konica Minolta Business Solutions

Manufacturer: Konica Minolta Business Solutions

Model offered: Bizhub 363

Copies Allowed per Month

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
Band 3 Categories	12 Months	24 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	na	\$119.93	\$73.50	\$59.86	\$50.03
Cost per Copy	0.0065	0.0065	0.0065	0.0065	0.0065
Monthly Duty Cycle	150,000	150,000	150,000	150,000	150,000
Monthly Rental Cost	\$172.87	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	NA	NA	NA	NA	NA
Automatic Reversing Document Feeder	INC	INC	INC	INC	INC
Cabinet - large capacity (1 X 2500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Cables	NA	NA	NA	NA	inc
Fax Software (Fax Board & Fax mount kit)	\$28.37	\$17.90	\$12.05	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher- staple only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250GB)	INC	INC	INC	INC	INC
Memory Upgrade - 2GB RAM	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays - large capacity (2 x 500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC
Scan driver	INC	INC	INC	INC	INC
Scan software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	

Purchase Price (Base configuration includes base unit, automatic reversing document feeder & copy)	\$2,431
Monthly Maintenance	\$0 (based on cost per page)

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 RD 4-11-13

# Appendix A

## PRICING MATRIX

### Band 4

Proposer: Konica Minolta Business Solutions

Manufacturer: Konica Minolta Business Solutions

Model offered: Bizhub 423

Copies Allowed per Month

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
Band 4 Categories	12 Months	24 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	NA	\$143.81	\$89.58	\$72.96	\$60.98
Cost per Copy	0.006	0.006	0.006	0.006	0.006
Monthly Duty Cycle	150,000	150,000	150,000	150,000	150,000
Monthly Rental Cost	\$210.72	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	NA	NA	NA	NA	NA
Automatic Reversing Document Feeder	INC	INC	INC	INC	INC
Cabinet - large capacity (1 X 2500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Cables	NA	NA	NA	NA	NA
Fax Software (Fax board & Fax mount Kit)	\$28.37	\$17.90	\$12.05	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher- stapler only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250GB)	INC	INC	INC	INC	INC
Memory Upgrade - 2GB	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays - large capacity (2 x 500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC*
Scan driver	INC	INC	INC	INC	INC
Scan software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	INC

Purchase Price (Base configuration includes base unit, automatic reversing document feeder & copy)	\$2,946
Monthly Maintenance	\$0 (based on cost per page)

\* Changed by the City from NA to INC

WT - 4-10-2013  
 (Signature) 4-11-13

# Appendix A

## PRICING MATRIX

Band 5

Proposer: Konica Minolta Business Solutions

Manufacturer: Konica Minolta Business Solutions

Model offered: Bizhub 552

Copies Allowed per Month

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
Band 5 Categories	12 Months	24 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	NA	\$210.01	\$134.01	\$109.14	\$91.21
Cost per Copy	0.0055	0.0055	0.0055	0.0055	0.0055
Monthly Duty Cycle	150,000	150,000	150,000	150,000	150,000
Monthly Rental Cost	\$315.53	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	NA	NA	NA	NA	NA
Automatic Reversing Document Feeder	INC	INC	INC	INC	INC
Cabinet - large capacity (3000 sheet)	\$36.68	\$23.16	\$15.59	\$12.70	\$10.61
Cables	NA	NA	NA	NA	NA
Fax Software (Fax board & Fax Mount Kit)	\$28.37	\$17.90	\$12.05	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher- stapler only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250GB)	INC	INC	INC	INC	INC
Memory Upgrade - 2GB RAM	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays - large capacity (2500 sheet)	INC	INC	INC	INC	INC
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC
Scan driver	INC	INC	INC	INC	INC
Scan software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	INC

Purchase Price (Base configuration includes base unit, automatic reversing document feeder & copy)	\$4,293
Monthly Maintenance	\$0 (based on cost per page)

# Appendix A

## PRICING MATRIX

Band 6

Proposer: Konica Minolta Business Solutions

Manufacturer: Konica Minolta Business Solutions

Model offered: Bizhub 654

Copies Allowed per Month

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
Band 6 Categories	12 Months	24 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	NA	\$250.22	\$161.07	\$131.17	\$109.63
Cost per Copy	0.005	0.005	0.005	0.005	0.005
Monthly Duty Cycle	300,000	300,000	300,000	300,000	300,000
Monthly Rental Cost	\$378.89	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	NA	NA	NA	NA	NA
Automatic Reversing Document Feeder	INC	INC	INC	INC	INC
Cabinet - large capacity (3000 sheet)	\$36.68	\$23.16	\$15.59	\$12.70	\$10.61
Cables	NA	NA	NA	NA	NA
Fax Software (Fax board & Fax Mount Kit)	\$28.37	\$17.90	\$12.05	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher- stapler only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250GB)	INC	160GB	160GB	160GB	160GB
Memory Upgrade - 2GB RAM	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays - large capacity (2500 sheet)	INC	INC	INC	INC	INC
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC
Scan driver	INC	INC	INC	INC	INC
Scan software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	INC

Purchase Price (Base configuration includes base unit, automatic reversing document feeder & copy)	\$5,155
Monthly Maintenance	\$0 (based on cost per page)

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# Appendix A

## PRICING MATRIX

Band 1C

Proposer: Konica Minolta Business Solutions

Manufacturer: Konica Minolta Business Solutions

Model offered: C224

Copies Allowed per Month

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
Band 1 C Categories	12 Months	24 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	NA	\$97.66	\$58.50	\$47.65	\$39.82
Cost per Copy	0.06/c, 0.007/b	0.06/c, 0.007/b	0.06/c, 0.007/b	0.06/c, 0.007/b	0.06/c, 0.007/b
Monthly Duty Cycle	80,000	80,000	80,000	80,000	80,000
Monthly Rental Cost	\$193.30*	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	INC	INC	INC	INC	INC
Automatic Reversing Document Feeder	\$38.37	\$24.24	\$16.32	\$13.29	\$11.11
Cabinet - large capacity (1 x 2500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Cables	NA	NA	NA	NA	NA
Fax Software (Fax board & Fax mount Kit)	\$28.37	\$17.91	\$12.06	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher - staple only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250GB)	INC	INC	INC	INC	INC
Memory Upgrade - 2GB RAM	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays - large capacity (2 X 500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC
Scan driver	INC	INC	INC	INC	INC
Scan software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	INC

Purchase Price (Base configuration includes base unit, automatic reversing document feeder & copy)	\$2,455
Monthly Maintenance	\$0 (based on cost per page)

\* Decimal point changed by the City

LWT - 4-10-2013  
 BJD 4-11-13

## Appendix A

### PRICING MATRIX

Band 2C

Proposer: Konica Minolta Business Solutions

Manufacturer: Konica Minolta Business Solutions

Model offered: C284

Copies Allowed per Month

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
Band 2 C categories	12 Months	24 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	NA	\$116.49	\$71.18	\$57.98	\$48.45
Cost per Copy	0.055/c;0.007/b	0.055/c;0.007/b	0.055/c;0.007/b	0.055/c;0.007/b	0.055/c;0.007/b
Monthly Duty Cycle	100,000	100,000	100,000	100,000	100,000
Monthly Rental Cost	\$167.43	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	NA	NA	NA	NA	NA
Automatic Reversing Document Feeder	\$38.36	\$24.24	\$16.32	\$13.29	\$11.11
Cabinet - large capacity (1 X 2500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Cables	NA	NA	NA	NA	NA
Fax Software (Fax board & Fax mount Kit)	\$28.37	\$17.90	\$12.05	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher - staple only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250GB)	INC	INC	INC	INC	INC
Memory Upgrade - 2GB RAM	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays - large capacity (2 X 500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC
Scan driver	INC	INC	INC	INC	INC
Scan software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	INC

Purchase Price (Base configuration includes base unit, automatic reversing document feeder & copy)	\$2,873
Monthly Maintenance	\$0 (based on cost per page)

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# Appendix A

## PRICING MATRIX

Band 3C

Proposer: Konica Minolta Business Solutions

Manufacturer: Konica Minolta Business Solutions

Model offered: C364

Copies Allowed per Month

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
Band 3 C Categories	12 Months	24 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	NA	\$146.33	\$91.28	\$74.34	\$62.13
Cost per Copy	0.05/c;0.0065/b	0.05/c;0.0065/b	0.05/c;0.0065/b	0.05/c;0.0065/b	0.05/c;0.0065/b
MonthlyDuty Cycle	100,000	100,000	100,000	100,000	100,000
Monthly Rental Cost	\$214.69	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	NA	NA	NA	NA	NA
Automatic Reversing Document Feeder	\$38.36	\$24.24	\$16.32	\$13.29	\$11.11
Cabinet - large capacity (1 X 2500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Cables	NA	NA	NA	NA	NA
Fax Software (Fax board & Fax mount Kit)	\$28.37	\$17.90	\$12.05	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher - staple only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250GB)	INC	INC	INC	INC	INC
Memory Upgrade - 2GB RAM	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays - large capacity (2 x 500 sheet)	\$26.68	\$16.83	\$11.33	\$9.23	\$7.71
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC
Scan driver	INC	INC	INC	INC	INC
Scan software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	INC

Purchase Price (Base configuration includes base unit, automatic reversing document feeder & copy)	\$3,516
Monthly Maintenance	\$0 (based on cost per page)

WT - 4-10-2013  
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# Appendix A

## PRICING MATRIX

Band 4C

Proposer: Konica Minolta Business Solutions

Manufacturer: Konica Minolta Business Solutions

Model offered: C454

Copies Allowed per Month

	Rental	Lease	Lease	Lease	Lease
	0	0	0	0	0
Band 4 C Categories	12 Months	24 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	NA	\$193.46	\$122.87	\$100.07	\$83.63
Cost per Copy	0.045/c;0.006/b	0.045/c;0.006/b	0.045/c;0.006/b	0.045/c;0.006/b	0.045/c;0.006/b
Monthly Duty Cycle	150,000	150,000	150,000	150,000	150,000
Monthly Rental Cost	\$289.00	NA	NA	NA	NA
Delivery and Removal	INC	INC	INC	INC	INC
Address Book Software	INC	INC	INC	INC	INC
Automatic Document Feeder	NA	NA	NA	NA	NA
Automatic Reversing Document Feeder	INC	INC	INC	INC	INC
Cabinet - large capacity (1 X 3000 sheet)	\$36.68	\$23.16	\$15.59	\$12.70	\$10.61
Cables	NA	NA	NA	NA	NA
Fax Software (Fax board & Fax mount Kit)	\$28.37	\$17.90	\$12.05	\$9.82	\$8.21
Finisher - booklet - multi-staple, multi-fold	\$74.82	\$47.23	\$31.08	\$25.90	\$21.64
Finisher - multi-position staple and hole punch	\$53.36	\$33.69	\$22.68	\$18.47	\$15.44
Finisher - staple only	\$41.67	\$26.32	\$17.72	\$14.43	\$12.06
Hard Disk Drive (250GB)	INC	INC	INC	INC	INC
Memory Upgrade - 2GB RAM	INC	INC	INC	INC	INC
Network & Device Management Software	INC	INC	INC	INC	INC
Network Interface	INC	INC	INC	INC	INC
Paper Trays - large capacity (2 x 500 sheet)	INC	INC	INC	INC	INC
Print Controller	INC	INC	INC	INC	INC
Print Controller - Fiery Print	NA	NA	NA	NA	NA
Printer Drivers	INC	INC	INC	INC	INC
Scan driver	INC	INC	INC	INC	INC
Scan software	INC	INC	INC	INC	INC
Staples - optional pricing	INC	INC	INC	INC	INC
Other:					
Power Filter	INC	INC	INC	INC	INC

Purchase Price (Base configuration includes base unit, automatic reversing document feeder & copy	\$3,932
Monthly Maintenance	\$0 (based on cost per page)

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