

Exhibit D
Pricing Matrix
Must be Completed for Stage 2 Consideration

Input your proposed price in each requested category per unit. Note if Included (Inc) or Not Applicable (NA)	Proposer: Xerox Manufacturer: Xerox Model offered: Nuvera 120 EA PS Copies Allowed per Month	
	Black & White	Term of Contract
	Monthly Rental Cost (Including # of Clicks)	\$2,538.93 (no clicks inc)
	Add's Click Charges > Monthly Rental Cost	0.0033
	Monthly Duty Cycle	3.2M
	Delivery and Removal	Standard Delivery and Removal Inc.
	Service/Maintenance	\$1,075.00
	Training	Included
	Staples - optional pricing	Not Included
	Other:	
		**Professional analysts time included
		**Including volume optional
Proposer: Xerox Manufacturer: Xerox Model offered: CP 1000 Copies Allowed per Month		
Color	Term of Contract	
Monthly Rental Cost (Including # of Clicks)	\$5,415.26 (no clicks inc)	
Add's Click Charges > Monthly Rental Cost	M1-.047, M2-.0099, M3-.01, M4-.0001	
Monthly Duty Cycle	1,750,000	
Delivery and Removal	Standard Delivery and Removal Inc.	
Service/Maintenance	\$1,250	
Training	Included	
Staples - optional pricing		
Other:	**Professional analyst time inc.	
	*Including volume optional	

- Describe how new technology and models will be incorporated into the contract. Software upgrades are included with the service agreement and implemented as needed. At an additional cost the Xerox Nuvera 120EA Production system and Xerox ColorPress 1000 are upgradable for additional functionality and capability according to the product brochures.

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2. Provide off-hours repair service rates including nights, weekends and holiday. Off- hours are defined as anytime other than Monday through Friday 8:00 A.M. thru 5:00 P.M.

Please see attached rates.

3. Will manufacturer's price decreases on a particular model during the term of the lease be offered? If yes, under what terms?

Our pricing will not decrease during the term.

PCHL2342 V5.1
LINK TO:

CITY AND COUNTY OF SAN FRANCISCO--NFAMIS
BLANKET PURCHASE ORDER WRITING

03/06/2013
1:49 PM

BPO/CONTRACT ID : **BPAD13000015** ACTION IND : A COPY TYPE: (B/R)
PURCHASING TYPE : CB INTERFACE TYPE : BP PRINT : N (Y/N)
CONTRACT AMOUNT : **1,400,000.00** TERMS IND : N NOTE PAD : N (Y/N)
REMAINING VALUE : CONTRACT ID :
EFFECTIVE DATE : 03/05/2013 ITB ID : AWARD:
EXPIRATION DATE : 03/31/2016 F.O.B. POINT : DEST STATUS: APPR
INSURANCE CERT : N DISCOUNT TERMS : N30 AUTO TL: N
CHANGE NO : MULTIPLE SCHED : N *
BPO TITLE : **XEROX EQUIPMENT** CREATE : 03/05/2013
DEPARTMENT : CAOCA GSA/CENTRAL ACCTG UPDATE : 03/06/2013
BUYER : N/A NO BUYER POST :
VENDOR/SUFFIX : 20166 / 29 XEROX CORPORATION
ATTN-1: XEROX WESTERN TELEWEB SUPPLY CENTER
ATTN-2:
ATTN-3:
STREET: 1301 RIDGEVIEW DR R382-480
CITY: LEWISVILLE ST: TX ZIP: 75057 CTRY: USA
PHONE : PURCH AUTHRTY : BID
F1-HELP F2-SELECT F3-DELETE F4-PRIOR F5-NEXT F6-VIEW DOC
F7-DEPT SEC F8-SEL TERMS F9-LINK F10-SAVE F11-OTH KEY F12-PRINT
E290 - PURCHASE ORDER IS SUBMITTED FOR APPROVAL PROCESSING

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3/6

*CONTRACT
SCANNED INTO
REPRO MAIL 2013 FOLDER*

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CITY AND COUNTY OF SAN FRANCISCO

CONTRACT BLANKET AUTHORIZATION
GSA/CENTRAL ACCTG

BPO ID: BPAD13000015

PRINT DATE: 03/28/2013

PAGE: 01

TO: XEROX CORPORATION
XEROX WESTERN TELEWEB SUPPLY CENTER
1301 RIDGEVIEW DR R382-480
LEWISVILLE TX 75057

CONTACT:
VENDOR PHONE:
VENDOR ID : 20166

SHIP TO:
THIS IS NOT AN ORDER
SEE SPECIFIC ORDERS AGAINST THIS
BLANKET FOR SHIP TO ADDRESS

PLEASE REFER ALL QUESTIONS
CONCERNING THIS DOCUMENT TO
THE ASSIGNED PURCHASER
LISTED BELOW

ITB ID	F O B POINT	EFF DATE	EXP DATE	DISCOUNT	TERMS	CONTRACT AMOUNT
	DESTINATION	03/05/13	03/31/2016	NET	30	\$1,400,000.00

PURCHASING AUTHORITY: BID

SIGNATURE OF AUTHORIZED PURCHASER: _____ DATE : _____

PHONE: _____

TERMS:

THIS IS NOT AN ORDER FOR GOODS OR SERVICES. THIS IS THE CITY'S
INTERNAL DOCUMENT THAT RECORDS AND TRACKS A LEGAL CONTRACTUAL
AGREEMENT. A SEPARATE CONTRACT PURCHASE ORDER MUST BE RECORDED AGAINST
THIS DOCUMENT TO ENCUMBER FUNDS, CONSTITUTING THE CONTROLLER'S
CERTIFICATION AND APPROVAL OF FUNDS. THE SEPARATE CONTRACT PURCHASE
ORDER MUST BE ACCOMPANIED BY SIGNED CONTRACTUAL DOCUMENTS.

**** CONTINUE ****

CITY AND COUNTY OF SAN FRANCISCO

CONTRACT BLANKET AUTHORIZATION
GSA/CENTRAL ACCTG

BPO ID: BPAD13000015

PRINT DATE: 03/28/2013

PAGE: 02

ITEM	COMMODITY ID	MAX QUANTITY	U/M	UNIT COST	MAX COST
1	9700-04-03 COPIER, PURCHASE/LEASE		LT	400,000.0000	

CONTRACT BETWEEN XEROX & REPRO-MAIL TO PROVIDE EQUIPMENT LEASE AND MAINTENANCE FOR THREE YEARS WITH THREE OPTIONS TO EXTEND THE TERM OF THE MASTER AGREEMENT FOR PERIODS OF TWO YEARS EACH.
NOT TO EXCEED \$1,400,000.00

MONTHLY RENTAL COST EXCLUDING CLICKS	\$2,538.93
MONTHLY MAINTENANCE	\$1,075.00
CLICK CHARGES	\$ 0.0033 EA.
DELIVERY AND REMOVAL	NO CHARGE
TRAINING	NO CHARGE
ALL CONSUMABLES EXCEPT PAPER AND STAPLES INCLUDED	NO CHARGE
PROFESSIONAL ANALYSTS CONSULTING	NO CHARGE
NUVERA 120 HAS A RATED MONTHLY DUTY CYCLE OF 3.2 MILLION CLICKS	

CONTINUED.....

PRICING MATRIX FOR THE COLOR PRESS 1000

MONTHLY RENTAL COST EXCLUDING CLICKS	\$5,415.26
MONTHLY MAINTENANCE	\$1,250.00

BILLING METER#	NICKNAME	WHAT METER COUNTS	RATE
1	SMALL COLOR	ANY COLOR USED	\$ 0.0470
2	SMALL BLACK	USE ONLY BLACK INK	\$ 0.0099
3	LARGE COLOR	ANY COLOR/11"X17" ETC	\$ 0.0100
4	LARGE BLACK	ONLY BLACKINK/11X17ETC	\$ 0.0001

**** END OF ITEM LIST ****

CITY AND COUNTY OF SAN FRANCISCO

CONTRACT BLANKET AUTHORIZATION
GSA/CENTRAL ACCTG

BPO ID: BPAD13000015

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USERS AUTHORIZED TO RECORD RELEASES

NAME	AUTHORIZATION DOLLAR LIMIT	PHONE NUMBER
**** ALL USERS AUTHORIZED ****	\$1,400,000.00	

**** LAST OF DOCUMENT ****