

Appendix A: Term Contract WSCA 1862
MSC Industrial Supply – Price Schedule

Percentage off list per category



Company Name _____

Please provide the percentage off of list pricing for any of the categories you want to propose in the table below. The proposed discount percentage must not exceed 4 digits to the right of the decimal point (i.e. 10.3729% is acceptable while 10.37292% is not).

Category	Discount
1. HVAC	<u>12%</u>
2. Air Filters	<u>12%</u>
3. Lamps, Ballasts, Fixtures	<u>12%</u>
4. Cleaning	<u>12%</u>
5. Material Handling Repairs	<u>12%</u>
6. Security	<u>12%</u>
7. Motors and Accessories	<u>12%</u>
8. Electrical Repairs and Equipment	<u>12%</u>
9. Fasteners	<u>12%</u>
10. Batteries and Flashlights	<u>12%</u>
11. Outdoor Garden Supplies and Equipment	<u>12%</u>
12. Paint and Accessories	<u>12%</u>
13. Plumbing	<u>12%</u>
14. Pneumatic Tools	<u>12%</u>
15. Power Tools and Accessories	<u>12%</u>
16. Safety	<u>12%</u>
17. Hand Tools	<u>12%</u>
18. Welding and Soldering	<u>12%</u>

Note: This Price Schedule must be submitted together with Attachment H (Market Basket Pricing Schedule) to the State as a separate, sealed package and clearly marked: "Pricing Proposal in Response to RFP No. 1862" per the Submittal Instructions in Section 9.



VOLUME DISCOUNTS

General

Additional volume and other price discount options are encouraged, which can distinguish between individual order minimum quantities, cumulative volume discounts, and other discount terms that may be defined by the proposer. Extensions of additional discounts are not required but may be evaluated if offered.

MSC is pleased to offer WSCA participating members the following additional manufacturer's discounts:

<u>WSCA Categories</u>	<u>Vendor Line Discount</u>
	www.mscdirect.com
HVAC	
Maxess	25%
Lamps, Ballast, Fixtures	
Phillips	22%
Advance	20%
Cleaning	
Stockhausen	28%
Natures Solution	20%
Kimberly Clark	18%
Simple Green	18%
Material Handling	
Glide Max	25%
Motors & Accessories	

Emerson Motors	28%
Fasteners	
Gibraltar	20%
Batteries & Flashlights	
Energizer	25%
Paint and Accessories	
CRC	25%
Plumbing	
Sloan	15%
Power Tools & Accessories	
Dewalt	20%
Dewalt Accessories	20%
Black & Decker	20%
Milwaukee	20%
Milwaukee Accessories	20%
Safety	
Pro Safe	25%
National Marker	20%
Pro Source	25%
Nu Line	25%
Hand Tools	
Proto	20%
Stanley	20%
Paramount	20%
Blackhawk	20%

MSC is the premier Metalworking supplier in the United States and is the Best Choice for all your metalworking needs. With over 300 years of combined hands on experience our expert technical support team can help you solve your toughest metalworking product and application challenges. We stock virtually any type of cutting tool, machine tool accessory, abrasives, measuring instrument, machinery and metalworking fluids. MSC is the leading supplier in the Metalworking market and our catalog features "how to use selection guides" "the basics of technical information and "conversion charts".

We are pleased to include a discount on the following Metalworking categories.

<u>Metalworking Categories</u>	<u>Vendor Line Discount</u>
	www.mscdirect.com
Abrasives	12%
Components	12%
Coolant Systems	12%
Cutting Tools	12%
Drill Rod	12%
Flat Stock	12%
Lubricants and Industrial Chemicals	12%
Machine Tool Accessories	12%
Machinery	Call for pricing
Measuring Instruments	12%
Metalworking Fluid	12%
Raw materials	12%

Participating Addendum

MSC will support each participating State's initiatives through the successful negotiation of their Participating Addendum to include State specific Terms and Conditions, administrative fees and rebate programs. In order to support each State's goals MSC is willing to set up a product Hot list of 100 additional items to be added to WSCA's market basket for each participating state.