

City and County of San Francisco  
 Office of Contract Administration  
 Purchasing Department  
 City Hall, Room 430  
 1 Dr. Carlton B. Goodlett Place  
 San Francisco, CA 94102-4685



## Contract Modification 4

### Toner and Ink Jet Cartridges

**Laser Link International**  
 Pardeep Singh  
 1310 63<sup>rd</sup> Street  
 Emeryville, CA 94608  
 E-mail: mylaserlink@yahoo.com

Date: 7/18/2012  
 Buyer Name: Nishil Bali  
 Term contract: 96704C  
 City Blanket No. BPSF00003601  
 Type: Indefinite quantity  
 Not-to-exceed amount: \$4,750,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original contract	7/1/09	6/30/12	\$1,300,000	
1	No change	No change	\$3,900,000	
2	No change	No change	\$3,900,000	Price adjustment
3	No change	9/30/12	\$4,000,000	Extend Contract Increase Blanket Update Contract Conditions
4	No change	12/31/12	\$4,750,000	Extend Contract Increase Blanket Update Contract Conditions

This modification 4 changes the contract as follows:

- It extends contract from Oct 1, 2012 through Dec 31, 2012 for a period of three months.
- It increases blanket amount from NTE \$4,000,000 to NTE \$4,750,000.
- It updates the terms and conditions of the contract.

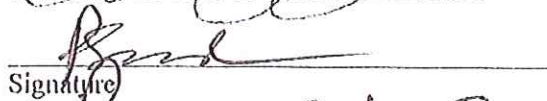
All other terms and conditions remain the same.

Approved by the City:

  
 Jaci Fong, Director of OCA and Purchaser

7/20/2012  
 Date

Approved by Contractor:

  
 Signature

07/20/12  
 Date

Name and title

PARDEEP K SINGH

(President)

City and County of San Francisco  
 Office of Contract Administration  
 Purchasing Department  
 City Hall, Room 430  
 1 Dr. Carlton B. Goodlett Place  
 San Francisco, CA 94102-4685



## Contract Modification 3

### Toner and Ink Jet Cartridges

**Laser Link International**  
 Pardeep Singh  
 1310 63<sup>rd</sup> Street  
 Emeryville, CA 94608  
 E-mail: mylaserlink@yahoo.com

Date: 6/28/2012  
 Buyer Name: Nishil Bali  
 Term contract: 96704C  
 City Blanket No. BPSF00003601  
 Type: Indefinite quantity  
 Not-to-exceed amount: \$4,000,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original contract	7/1/09	6/30/12	\$1,300,000	
1	No change	No change	\$3,900,000	
2	No change	No change	\$3,900,000	Price adjustment
3	No change	9/30/12	\$4,000,000	Extend Contract Increase Blanket Update Contract Conditions

This modification 3 changes the contract as follows:

- It extends contract from July 1, 2012 through Sep 30, 2012 for a period of three months.
- It increases blanket amount by \$100,000 from NTE \$3,900,000 to NTE \$4,000,000.
- It updates the terms and conditions of the contract.

All other terms and conditions remain the same.

Approved by the City:

Jaci Fong, Director of OCA and Purchaser

6/29/12

Date

Approved by Contractor:

Signature

PARDEEP SINGH (Boss)

6/30/12

Date

Name and title

**“Getting paid for goods and/or services from the City” section is hereby added as follows:**

Getting paid for goods and/or services from the City:

1. Beginning January 2012, all City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through Paymode-X, the City’s third party service that provides Automated Clearing House (ACH) payments.
2. Electronic payments are processed every business day and are safe and secure.
3. To sign up for electronic payments, visit [www.sfgov.org/ach](http://www.sfgov.org/ach).
4. The following information is required to sign up:
  - a. The enroller must be their company’s authorized financial representative.
  - b. The company's legal name, main telephone number and all physical and remittance addresses used by the company
  - c. The company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor)
  - d. The company's bank account information, including routing and account numbers

If you have questions, please email: [ACH.Support@sfgov.org](mailto:ACH.Support@sfgov.org)

**Bid and Contract Condition 29 has been revised and is hereby replaced in its entirety to read as follows:**

**29. Submitting False Claims; Monetary Penalties.** Pursuant to San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. The text of Section 21.35, along with the entire San Francisco Administrative Code is available on the web at <http://www.municode.com/Library/clientCodePage.aspx?clientID=4201>. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

**General Condition 59 has been revised and is hereby replaced in its entirety to read as follows:**

**59. First Source Hiring Program**

a. **Incorporation of Administrative Code Provisions by Reference.** The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and

made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with, and be bound by, all of the provisions that apply to this Agreement under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 83.

**b. First Source Hiring Agreement.** As an essential term of, and consideration for, any contract or property contract with the City, not exempted by the FSHA, the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the contract or property contract. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:

(1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs may be certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.

(2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.

(3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.

(4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be nonduplicative, and facilitate a coordinated flow of information and referrals.

(5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer good faith effort requirements appropriate to the types of contracts and property contracts handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City contract or property contract has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.

(6) Set the term of the requirements.

(7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.

(8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.

(9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy contracts.

**c. Hiring Decisions.** Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.

**d. Exceptions.** Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.

**e. Liquidated Damages.** Contractor agrees:

(1) To be liable to the City for liquidated damages as provided in this section;

(2) To be subject to the procedures governing enforcement of breaches of contracts based on violations of contract provisions required by this Chapter as set forth in this section;

(3) That the contractor's commitment to comply with this Chapter is a material element of the City's consideration for this contract; that the failure of the contractor to comply with the contract provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantify; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the contractor from the first source hiring process, as determined by the FSHA during its first investigation of a contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the contractor's failure to comply with its first source referral contractual obligations.

(4) That the continued failure by a contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not

exceed the financial and other damages that the City suffers as a result of the contractor's continued failure to comply with its first source referral contractual obligations;

(5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:

A. The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and

B. In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year;

therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a contractor to comply with its first source referral contractual obligations.

(6) That the failure of contractors to comply with this Chapter, except property contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the contract or at law; and

Violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

**f. Subcontracts.** Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.

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 1 Dr. Carlton B. Goodlett Place  
 San Francisco, CA 94102-4685

PURCHASING DEPARTMENT

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RECEIVED



## Contract Modification 2

Toner and Ink Jet Cartridges

**Laser Link International**  
 Pardeep Singh  
 1310 63<sup>rd</sup> Street  
 Emeryville, CA 94608  
 E-mail: mylaserlink@yahoo.com

Date: 6/21/2011  
 Buyer Name: Ken Easton  
 Term contract: 96704C  
 City Blanket No. BPSF00003601  
 Type: Indefinite quantity  
 Not-to-exceed amount: \$3,900,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original contract	7/1/09	6/30/12	\$1,300,000	
1	No Change	No Change	\$3,900,000	
	No Change	No Change	No Change	Price adjustment

This Modification 2 changes the contract as follows:

The prices are changed as updated in the Price List, Attachment A

All other terms and conditions remain the same.

Approved by the City:

*KE*

Jaci Fong, Acting Director of OCA

Date

6/28/11

Approved by Contractor:

Signature

Date

06/29/2011

Name and title

GURDEEP SINGH  
 PROJECT EXECUTIVE

**Term Contract  
Modification 2  
Price List**

Term Contract 96704C  
Modification 2  
Attachment A

Item #	Type	Mfr's Product #	Bidder's Product #	Item Description	Mfr Name	Mfr's List Price (1/9/09)	Original Bid Price	Mfr's List Price (5/20/11)	Delta between Mfr's List Prices (1/9/09 vs. 5/20/11)	Price Increase % for Mod 2	Price after Mod 2
1	New	HP C8061X	HP C8061X	CARTRIDGE PRINT SMART C8061X	HP	165.00	95.99	197.47	20%	10.0%	108.90
2	New	OKI 52106701	OKI 52106701	TONER KIT OKIDATA 1000	Okidata	25.00	25.99	28.59	20%	10.0%	28.59
3	New	HP Q5949A	HP Q5949A	TONER Q5949A HP BLK	HP	106.67	64.00	109.99	3%	10.0%	70.40
4	New	HP C4096A	HP C4096A	TONER U 2100 SERIES 96A	HP	125.00	75.00	154.46	24%	10.0%	82.50
5	New	HP C6578DN	HP C6578DN	CARTRIDGE INKJET HP #78 TRICLR	HP	48.33	29.00	45.39	-6%	10.0%	31.90
6	New	HP C4182X	HP C4182X	TONER 8100 SERIES HP	HP	208.33	125.00	291.07	40%	10.0%	137.50
7	New	HP 51645A	HP 51645A	CARTRIDGE INK BLK 51645A	HP	38.33	23.00	41.91	9%	10.0%	25.30
8	New	HP Q7553A	HP Q7553A	CARTRIDGE HP LJ Q7553A BL	HP	120.00	72.00	124.02	3%	10.0%	79.20
9	New	HP C9030A	HP C9030A	TONER C9030 F/5P 5MP 03A	HP	50.00	30.00	144.52	189%	10.0%	33.00
10	New	HP C8765WN	HP C8765WN	INK CARTRIDGE BLACK 94 HP	HP	30.00	22.00	28.66	-4%	10.0%	19.80
11	New	HP C8766WN	HP C8766WN	INK CARTRIDGE TRICOLOR 95	HP	36.67	22.00	32.89	-10%	10.0%	24.20
12	New	HP C9720A	HP C9720A	CARTRIDGE LASERJET 4600 BLACK	HP	226.67	136.00	239.61	6%	10.0%	149.60
13	New	LEX 1760152	LEX 1760152	TONER OPTRA M410/M412.5K	Lexmark	50.00	30.00		0%	10.4%	33.12
14	New	BRO TN350	BRO TN350	TONER LASER BROTHER TN350	Brother	75.00	45.00		0%	8.0%	48.60
15	New	HP C9363WN	HP C9363WN	INK CARTRIDGE TRICOLOR 97	HP	46.67	28.00	45.39	-3%	10.0%	30.80
16	New	HP C9364WN	HP C9364WN	CARTRIDGE INKJET HP 98 BL	HP	28.33	17.00	28.66	1%	10.0%	18.70
17	New	HP C4092A	HP C4092A	TONER 1100SE/1100ASE 92A	HP	53.33	32.00	95.90	80%	10.0%	35.20
18	New	HP C9723A	HP C9723A	CARTRIDGE LSRJET 4600 MAGENTA	HP	266.67	160.00	323.68	21%	10.0%	176.00
19	New	HP C8767WN	HP C8767WN	INK CARTRIDGE 96 BLACK HP	HP	40.00	24.00	40.58	1%	10.0%	26.40
20	New	HP Q6470A	HP Q6470A	CARTRIDGE LASERJET Q6470A	HP	196.67	118.00	203.90	0%	10.0%	129.80
21	New	BRO PC201	BRO PC201	PRINT CARTRIDGE FAX PC201	Brother	16.67	10.00		0%	8.0%	10.80
22	New	HP C9721A	HP C9721A	CARTRIDGE LASERJET 4600 CYAN	HP	266.67	160.00	323.68	21%	10.0%	176.00
23	New	HP C9733A	HP C9733A	CARTRIDGE LASER JET HP MAGENTA	HP	408.33	245.00	485.63	19%	10.0%	269.50
24	New	HP C9722A	HP C9722A	CARTRIDGE LASERJET 4600 YELLOW	HP	266.67	160.00	323.68	21%	10.0%	176.00
25	New	HP C9732A	HP C9732A	CARTRIDGE LASER JET YELLOW	HP	408.33	245.00	485.63	19%	10.0%	269.50
26	New	HP C4844A	HP C4844A	CARTRIDGE INK BLK C4844A	HP	45.83	27.50	44.42	-3%	10.0%	30.25
27	New	HP Q6511A	HP Q6511A	TONER HP Q6511A BLK	HP	166.67	100.00	191.03	15%	10.0%	110.00
28	New	HP C9731A	HP C9731A	CARTRIDGE LASER JET HP CYAN	HP	408.33	245.00	485.63	19%	10.0%	269.50
29	New	HP Q2610A	HP Q2610A	TONER J1A SMART PRINT	HP	148.33	89.00	185.80	25%	10.0%	97.90
30	New	HP C6656AN	HP C6656AN	CARTRIDGE INK HP #56 BLACK	HP	28.33	17.00	28.66	1%	10.0%	18.70
31	New	HP C9730A	HP C9730A	CARTRIDGE LASER JET HP BL	HP	291.67	175.00	346.39	19%	10.0%	192.50
32	New	HP Q5942A	HP Q5942A	CARTRIDGE HP LJ 4250/4350	HP	225.00	135.00	229.77	2%	10.0%	148.50
33	New	LEX 1382100	LEX 1382100	TONER 1382100 7K OPTRA L	Lexmark	25.00	15.00		0%	10.4%	16.56
34	New	HP C9352AN	HP C9352AN	CARTRIDGE INKJET HP22 TRI	HP	28.33	17.00	23.35	-18%	10.0%	18.70
35	New	HP C4127X	HP C4127X	TONER ULTRA PRECISE 27X	HP	148.33	89.00	197.47	33%	10.0%	97.90
36	New	HP C6615	HP C6615	CARTRIDGE INK #15 810C/81	HP	38.33	23.00	39.60	3%	10.0%	25.30
37	New	HP C8727A	HP C8727A	CARTRIDGE INK HP #27 BLACK	HP	28.33	17.00	24.34	-14%	10.0%	18.70
38	New	HP C6614D	HP C6614D	CARTRIDGE INK #20 C6614DN 610C	HP	41.67	25.00	42.11	1%	10.0%	27.50
39	New	HP C4127A	HP C4127A	TONER HP C4127A ULTRA PRE	HP	115.00	69.00	153.17	33%	10.0%	75.90
40	New	HP 92298X	HP 92298X	TONER LJ4/W/5/5M 98X	HP	41.67	25.00	169.55	307%	10.0%	27.50
41	New	HP Q2612A	HP Q2612A	CARTRIDGE LASER Q2612A	HP	101.67	61.00	107.95	6%	10.0%	67.10
42	New	PAN KXFA83	PAN KXFA83	TONER FAX PANASONIC KX-FA	Panasonic	36.67	22.00		0%	0.0%	22.00
43	New	HP Q5950A	HP Q5950A	CARTRIDGE LASERJET 4700 BLACK	HP	248.33	149.00	273.94	10%	10.0%	163.90
44	New	HP Q5942X	HP Q5942X	CARTRIDGE LASER HP Q5942X	HP	308.33	185.00	347.68	13%	10.0%	203.50
45	New	HP C9348FN	HP C9348FN	INK HP 96 TWIN PACK BLACK	HP	73.33	44.00	77.76	6%	10.0%	48.40
46	New	HP C9319FN	HP C9319FN	INK HP 56A TWIN PACK BLACK	HP	55.83	33.50	52.68	-6%	10.0%	36.85
47	New	BRO TN430	BRO TN430	TONER MFC8300 T4430 STD	Brother	48.33	29.00		0%	8.0%	31.32
48	New	HP C6657AN	HP C6657AN	CARTRIDGE INK HP#57 TRI-C	HP	45.00	27.00	45.39	1%	10.0%	29.70
49	New	HP Q2670A	HP Q2670A	TONER Q2670A HP F/CLJ3500	HP	158.33	95.00	203.90	29%	10.0%	104.50
50	New	HP 92298A	HP 92298A	TONER C9G LJ 98A	HP	48.33	29.00	169.55	251%	10.0%	31.90
51	New	HP C8543X	HP C8543X	CARTRIDGE PRINT HP LSRJ19000	HP	415.00	249.00	424.81	2%	10.0%	273.90
52	New	HP C4129X	HP C4129X	TONER L5000 C4129X	HP	190.00	114.00	253.01	33%	10.0%	125.40
53	New	LEX 1382625	LEX 1382625	CARTRIDGE TONER LEXMARK O	Lexmark	40.00	24.00		0%	10.4%	26.50



**Term Contract 2  
Modification 2  
Price List**

Term Contract 96704C  
Modification 2  
Attachment A

Item #	Type	Mfr's Product #	Bidder's Product #	Item Description	Mfr Name	Mfr's List Price (1/9/09)	Original Bid Price	Mfr's List Price (5/20/11)	Delta between Mfr's List Prices (1/9/09 vs. 5/20/11)	Price Increase % for Mod 2	Price after Mod 2
54	New	HP Q1338A	HP Q1338A	CARTRIDGE,HP LASERJET 4200	HP	\$ 216.67	\$ 130.00	\$ 236.93	9%	10.0%	\$ 143.00
55	New	HP C3909A	HP C3909A	TONER,MCRRN,HP S5S10X,BK	HP	\$ 81.67	\$ 49.00	\$ 310.15	280%	10.0%	\$ 53.90
56	New	HP Q5951A	HP Q5951A	CARTRIDGE,LASERJET 4700,CYAN	HP	\$ 315.00	\$ 189.00	\$ 389.52	24%	10.0%	\$ 207.90
57	New	HP C4191A	HP C4191A	TONER,4500 SERIES,BLACK	HP	\$ 31.67	\$ 19.00	\$ 145.37	359%	10.0%	\$ 20.90
58	New	HP Q3960A	HP Q3960A	CARTRIDGE,PRINT,LJ2550,BLACK	HP	\$ 125.00	\$ 75.00	\$ 127.22	2%	10.0%	\$ 82.50
59	New	HP Q7581A	HP Q7581A	CARTRIDGE,HP Q7581A,LSRJT,CYAN	HP	\$ 231.67	\$ 139.00	\$ 262.25	13%	10.0%	\$ 152.90
60	New	HP C4195A	HP C4195A	DRUM KIT,4500 CLR/LASR,C4195A	HP	\$ 98.33	\$ 59.00	\$ 139.61	42%	10.0%	\$ 64.90
61	New	HP C6650FN	HP C6650FN	INK,HP 45A,TWIN PACK,BLACK	HP	\$ 71.67	\$ 43.00	\$ 78.57	10%	10.0%	\$ 47.30
62	New	HP Q7583A	HP Q7583A	CARTRIDGE,HP Q7583A,MAGENTA	HP	\$ 231.67	\$ 139.00	\$ 262.25	13%	10.0%	\$ 152.90
63	New	HP Q7582A	HP Q7582A	CARTRIDGE,TONER,HP Q7582A YELLOW	HP	\$ 231.67	\$ 139.00	\$ 262.25	13%	10.0%	\$ 152.90
64	New	HP C4194A	HP C4194A	TONER,4500 SERIES,YELLOW	HP	\$ 38.33	\$ 23.00	\$ 212.33	454%	10.0%	\$ 25.30
65	New	HP C4192A	HP C4192A	TONER,4500 SERIES,CYAN	HP	\$ 38.33	\$ 23.00	\$ 212.33	454%	10.0%	\$ 25.30
1	Remanufactured	C8061XR	C8061XR	HP C8061X REMAN	HP	\$ 75.00	\$ 30.00		0%	10.0%	\$ 33.00
2	Remanufactured	OKI52106701R	OKI52106701R	TONER,OKIDATA,1000 REMAN	Okidata	\$ 25.00	\$ 16.00		0%	10.0%	\$ 17.60
3	Remanufactured	Q5949AR	Q5949AR	TONER,Q5949A,HP REMAN	HP	\$ 62.50	\$ 25.00		0%	10.0%	\$ 27.50
4	Remanufactured	C4096AR	C4096AR	TONER,LJ 2100,96A REMAN	HP	\$ 70.00	\$ 28.00		0%	10.0%	\$ 30.80
5	Remanufactured	C6578DNR	C6578DNR	INKJET,HP #78 REMAN	HP	\$ 37.50	\$ 15.00		0%	10.0%	\$ 16.50
6	Remanufactured	C4182XR	C4182XR	TONER,8100 SERIES,HP REMAN	HP	\$ 122.50	\$ 49.00		0%	10.0%	\$ 53.90
7	Remanufactured	51645AR	51645AR	CARTRIDGE,INK,BLK,51645A REMAN	HP	\$ 27.50	\$ 11.00		0%	10.0%	\$ 12.10
8	Remanufactured	Q7553AR	Q7553AR	CARTRIDGE,HP Q7553A,REMAN	HP	\$ 62.50	\$ 25.00		0%	10.0%	\$ 27.50
9	Remanufactured	C3903AR	C3903AR	TONER,SP 5MP,03A REMAN	HP	\$ 55.00	\$ 22.00		0%	10.0%	\$ 24.20
10	Remanufactured	C8765WNR	C8765WNR	INK CART,94,HP REMAN	HP	\$ 25.00	\$ 10.00		0%	10.0%	\$ 11.00
11	Remanufactured	C8766WNR	C8766WNR	INK CART,TRICOLOR,95 REMAN	HP	\$ 27.50	\$ 11.00		0%	10.0%	\$ 12.10
12	Remanufactured	C9720AR	C9720AR	CARTRIDGE,LJ 4600,BLACK REMAN	HP	\$ 122.50	\$ 49.00		0%	10.0%	\$ 53.90
13	Remanufactured	1760152R	1760152R	TONER,OPTRA M410/M412,REMAN	Lexmark	\$ 37.50	\$ 15.00		0%	10.4%	\$ 16.56
14	Remanufactured	TN350R	TN350R	TONER,BROTHER TN350 REMAN	Brother	\$ 55.00	\$ 22.00		0%	8.0%	\$ 23.76
15	Remanufactured	C9363WNR	C9363WNR	INK CART,TRICOL,97REMAN	HP	\$ 30.00	\$ 12.00		0%	10.0%	\$ 13.20
16	Remanufactured	C9364WNR	C9364WNR	CART,INKJET,HP 98,REMAN	HP	\$ 27.50	\$ 11.00		0%	10.0%	\$ 12.10
17	Remanufactured	C4092AR	C4092AR	TONER,HP1100,92A REMAN	HP	\$ 35.00	\$ 14.00		0%	10.0%	\$ 15.40
18	Remanufactured	C9723AR	C9723AR	CART,LSRJET 4600,MAAGENTA,REMAN	HP	\$ 150.00	\$ 60.00		0%	10.0%	\$ 66.00
19	Remanufactured	C8767WNR	C8767WNR	INK CART,96,BLACK,HP REMAN	HP	\$ 27.50	\$ 11.00		0%	10.0%	\$ 12.10
20	Remanufactured	Q6470AR	Q6470AR	CARTRIDGE,LJ,Q6470A,REMAN	HP	\$ 95.00	\$ 38.00		0%	10.0%	\$ 41.80
21	Remanufactured	PC201R	PC201R	PRINT CART,FXK,PC201,REMAN	Brother	\$ 20.00	\$ 8.00		0%	8.0%	\$ 8.64
22	Remanufactured	C9721AR	C9721AR	CART,LJ 4600,CYAN REMAN	HP	\$ 150.00	\$ 60.00		0%	10.0%	\$ 66.00
23	Remanufactured	C9733AR	C9733AR	CART,LJET,HP5500 MAG REMAN	HP	\$ 175.00	\$ 70.00		0%	10.0%	\$ 77.00
24	Remanufactured	C9722AR	C9722AR	CART,LJ 4600,YELLOW REMAN	HP	\$ 150.00	\$ 60.00		0%	10.0%	\$ 66.00
25	Remanufactured	C9732AR	C9732AR	CART,LJ5500,YELLOW REMAN	HP	\$ 175.00	\$ 70.00		0%	10.0%	\$ 77.00
26	Remanufactured	C4844AR	C4844AR	CART,INK,BLK,C4844A,REMAN	HP	\$ 27.50	\$ 11.00		0%	10.0%	\$ 12.10
27	Remanufactured	Q6511AR	Q6511AR	TONER,HP,Q6511A,BLK REMAN	HP	\$ 87.50	\$ 35.00		0%	10.0%	\$ 38.50
28	Remanufactured	C9731AR	C9731AR	CART,LJ,HP5500,CYAN REMAN	HP	\$ 175.00	\$ 70.00		0%	10.0%	\$ 77.00
29	Remanufactured	Q2610AR	Q2610AR	TONER,HP210A,REMAN	HP	\$ 65.00	\$ 26.00		0%	10.0%	\$ 28.60
30	Remanufactured	C6656ANR	C6656ANR	CART,INK,HP #56,BLACK REMAN	HP	\$ 25.00	\$ 10.00		0%	10.0%	\$ 11.00
31	Remanufactured	C9730AR	C9730AR	CART,LJ,HP5500,BLK REMAN	HP	\$ 150.00	\$ 60.00		0%	10.0%	\$ 66.00
32	Remanufactured	Q5942AR	Q5942AR	CART,HP,LJ,4250/4350 REMAN	HP	\$ 95.00	\$ 38.00		0%	10.4%	\$ 41.80
33	Remanufactured	LEX1382100R	LEX1382100R	TONER,1382100,7K,OPTRA L,REMAN	Lexmark	\$ 30.00	\$ 12.00		0%	10.0%	\$ 13.25
34	Remanufactured	C9352ANR	C9352ANR	CART,INKJET,HP22,TR-C,REMAN	HP	\$ 25.00	\$ 10.00		0%	10.0%	\$ 11.00
35	Remanufactured	C4127XR	C4127XR	TONER,HP27X,REMAN	HP	\$ 75.00	\$ 30.00		0%	10.0%	\$ 33.00
36	Remanufactured	C6615R	C6615R	CART,INK,#15,810C/81,REMAN	HP	\$ 25.00	\$ 10.00		0%	10.0%	\$ 11.00
37	Remanufactured	C8727AR	C8727AR	CART,INK,HP #27,BLACK,REMAN	HP	\$ 25.00	\$ 10.00		0%	10.0%	\$ 11.00
38	Remanufactured	C6614DR	C6614DR	CART,INK,#20,C6614DRN,REMAN	HP	\$ 30.00	\$ 12.00		0%	10.0%	\$ 13.20
39	Remanufactured	C4127AR	C4127AR	TONER,HP,C4127A,REMAN	HP	\$ 47.50	\$ 19.00		0%	10.0%	\$ 20.90
40	Remanufactured	92298XR	92298XR	TONER,LJ4/4M/L5/5M,98X,REMAN	HP	\$ 47.50	\$ 19.00		0%	10.0%	\$ 20.90
41	Remanufactured	Q2612AR	Q2612AR	CART,LASER,Q2612A,REMAN	HP	\$ 65.00	\$ 26.00		0%	10.0%	\$ 28.60

Term Contract  
Modification 2  
Price List

Term Contract 96704C  
Modification 2  
Attachment A

Item #	Type	Mfr's Product #	Bidder's Product #	Item Description	Mfr Name	Mfr's List Price (1/9/09)	Original Bid Price	Mfr's List Price (5/20/11)	Delta between Mfr's List Prices (1/9/09 vs. 5/20/11)	Price Increase % for Mod 2	Price after Mod 2
42	Remanufactured	PANXXFA83R	PANXXFA83R	TONER, FAX, PAN, XX-FA83 REMAN	Panasonic	\$ 25.00	\$ 10.00		0%	0.0%	\$ 10.00
43	Remanufactured	Q5950AR	Q5950AR	CART, LIET 4700, BLACK REMAN	HP	\$ 147.50	\$ 59.00		0%	-10.0%	\$ 64.90
44	Remanufactured	O5942XR	O5942XR	CART, LASER, HP Q5942X REMAN	HP	\$ 112.50	\$ 45.00		0%	-10.0%	\$ 49.50
45	Remanufactured	C9348FN	C9348FN	INK, HP 96, TWIN PK, BLK REMAN	HP	\$ 50.00	\$ 20.00		0%	10.0%	\$ 22.00
46	Remanufactured	C9319FN	C9319FN	INK, HP 56A, TWIN PK, BLK REMAN	HP	\$ 50.00	\$ 20.00		0%	10.0%	\$ 22.00
47	Remanufactured	TN430R	TN430R	TONER, MFC8300, TN430, REMAN	Brother	\$ 57.50	\$ 23.00		0%	8.0%	\$ 24.84
48	Remanufactured	C6657ANR	C6657ANR	CART, INK, HP#57, TRI-C REMAN	HP	\$ 25.00	\$ 10.00		0%	10.0%	\$ 11.00
49	Remanufactured	Q2670AR	Q2670AR	TONER, Q2670A, HP, L13500 REMAN	HP	\$ 75.00	\$ 30.00		0%	10.0%	\$ 33.00
50	Remanufactured	92298AR	92298AR	TONER, CRG, L198A REMAN	HP	\$ 37.50	\$ 15.00		0%	10.0%	\$ 16.50
51	Remanufactured	C8543XR	C8543XR	CART, HP, L5R1T9000 REMAN	HP	\$ 222.50	\$ 89.00		0%	10.0%	\$ 35.00
52	Remanufactured	C4129XR	C4129XR	TONER, L15000, C4129X REMAN	HP	\$ 75.00	\$ 30.00		0%	10.0%	\$ 33.00
53	Remanufactured	1382625R	1382625R	CART, TONER, LEXMARK, O REMAN	Lexmark	\$ 37.50	\$ 15.00		0%	10.4%	\$ 16.56
54	Remanufactured	Q1338AR	Q1338AR	CART, RIDGE, HP L14200 REMAN	HP	\$ 100.00	\$ 40.00		0%	10.0%	\$ 44.00
55	Remanufactured	C3909AR	C3909AR	TONER, MCFRN, HP, 55MX, BK REMAN	HP	\$ 72.50	\$ 29.00		0%	10.0%	\$ 31.90
56	Remanufactured	Q5951AR	Q5951AR	CART, L14700, CYAN REMAN	HP	\$ 187.50	\$ 75.00		0%	10.0%	\$ 82.50
57	Remanufactured	C4191AR	C4191AR	TONER, HP4500, BLACK REMAN	HP	\$ 22.50	\$ 9.00		0%	10.0%	\$ 9.90
58	Remanufactured	Q3960AR	Q3960AR	CART, HP Q7581A, LSRT REMAN	HP	\$ 75.00	\$ 30.00		0%	10.0%	\$ 33.00
59	Remanufactured	Q7581AR	Q7581AR	CART, HP Q7581A, LSRT REMAN	HP	\$ 162.50	\$ 65.00		0%	10.0%	\$ 71.50
60	Remanufactured	C4195AR	C4195AR	DRUM, KIT, L14500, C4195A REMAN	HP	\$ 50.00	\$ 30.00		0%	10.0%	\$ 33.00
61	Remanufactured	G6550FN	G6550FN	INK, HP 45A, TWIN PK, BLK REMAN	HP	\$ 162.50	\$ 65.00		0%	10.0%	\$ 71.50
62	Remanufactured	Q7583AR	Q7583AR	CART, HP Q7583A, MAG REMAN	HP	\$ 30.00	\$ 12.00		0%	10.0%	\$ 13.20
63	Remanufactured	Q7582AR	Q7582AR	CART, TONER, HP Q7582A REMAN	HP	\$ 162.50	\$ 65.00		0%	10.0%	\$ 71.50
64	Remanufactured	C4194AR	C4194AR	TONER, 4500 SERIES, YELLOW REMAN	HP	\$ 30.00	\$ 12.00		0%	10.0%	\$ 13.20
65	Remanufactured	C4192AR	C4192AR	TONER, 4500 SERIES, CYAN REMAN	HP	\$ 30.00	\$ 12.00		0%	10.0%	\$ 13.20

City and County of San Francisco  
Office of Contract Administration  
Purchasing Department  
City Hall, Room 430  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4685



# Contract Modification 1

## Toner and Ink-Jet Cartridges

**Laser Link International**  
Pardeep Singh  
1310 63<sup>rd</sup> Street  
Emeryville, CA 94608  
E-mail: mylaserlink@yahoo.com

Date: 7/08/2010  
Buyer Name: Ken Easton  
Term contract: 96704C  
City Blanket No. BPSF00003601  
Type: Indefinite quantity  
Not-to-exceed amount: \$3,900,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original contract	7/1/09	6/30/12	\$1,300,000	
1	N/C	N/C	\$3,900,000	

This modification 1 changes the contract as follows:

It increases the Not-to-exceed amount from \$1,300,000 to \$3,900,000.

All other terms and conditions remain the same.

Approved by the City: *Naomi Kelly* Naomi Kelly, Director of OCA and Purchaser 7/12/10  
Date

Approved by Contractor: *Pradeep Singh* Signature 7/12/10  
Date

Name and title: PRADEEP SINGH, (PRESIDENT)

Hello Ken,

The contract has the option to make changes in pricing after the 1st year we have mentioned the same in our email dated 6/29/10 - we would like to discuss that with you!

Sign and return one original. The duplicate original is for your files.

Success regards  
P-280 (11/20/09) *Sujal*