

City and County of San Francisco  
 Office of Contract Administration  
 Purchasing Department  
 City Hall, Room 430  
 1 Dr. Carlton B. Goodlett Place  
 San Francisco, CA 94102-4685



# Contract Modification 7

## Asphalt Products – Petroleum Emulsions, Sealants & Concrete Base

**Granite Rock Company**  
 Rich Sacher, Vice President, Division Manager  
 365 Blomquist Street  
 Redwood City, CA 94063  
 E-mail: RSacher@GraniteRock.com

Date: January 11, 2012  
 Buyer Name: Darlene Frohm  
 Term contract: **75950**  
 City Blanket No.: BPSF00003307  
 Type: Indefinite quantity  
 Not-to-exceed amount: \$9,000,000

The history of this contract and its modifications is as follows:

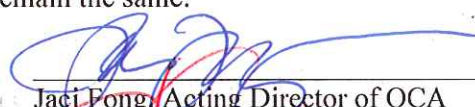
Modification	Start date	End date	Amount	Other changes
Original contract	7/01/06	6/30/09	\$2,000,000	
1	No Change	No Change		Price Increase
2	7/01/09	6/30/10		
3	No Change	No Change	\$1,100,000	
4	7/01/10	6/30/11		Reduced Prices by 5%
5	No Change	No Change	\$2,500,000	BPO Increase & Extension
6	7/01/11	12/31/11	\$3,000,000	Ext. & Increase Prices by 6.39%
7	1/01/12	6/30/12	\$400,000	BPO Increase & Extension & add condition, Electronic payment

This modification 7 changes the contract as follows:

The Contract Blanket Purchase Order amount is increased from \$8,600,000 to \$9,000,000 effective January 1, 2012. Extend contract term for an additional 6 months from January 1, 2012 through June 30, 2012.

All other terms and conditions remain the same.

Approved by the City:

  
 Jaci Fong, Acting Director of OCA

  
 Date

Approved by Contractor:

  
 Signature

  
 Date

Name and title \_\_\_\_\_

Please sign and return one original. The second original is for your records.

Added the following condition to Contract 75950.

**Getting paid for goods and/or services from the City:**

1. Beginning January 2012, all City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through Paymode-X, the City's third party service that provides Automated Clearing House (ACH) payments.
2. Electronic payments are processed every business day and are safe and secure.
3. To sign up for electronic payments, visit [www.sfgov.org/ach](http://www.sfgov.org/ach).
4. The following information is required to sign up:
  - a. The enroller must be their company's authorized financial representative.
  - b. The company's legal name, main telephone number and all physical and remittance addresses used by the company
  - c. The company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor)
  - d. The company's bank account information, including routing and account numbers

If you have questions, please email: [ACH.Support@sfgov.org](mailto:ACH.Support@sfgov.org)

Jun. 23. 2011 1:27PM GSA-OCA CITY HALL

No. 2892 P. 2

City and County of San Francisco  
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 Purchasing Department  
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 1 Dr. Carlton B. Goodlett Place  
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## Contract Modification 6

Asphalt Products – Petroleum Emulsions, Sealants & Concrete Base

**Granite Rock Company**  
 Attn: Rich Sacher  
 365 Blomquist Street  
 Redwood City, CA 94063  
 E-mail: RSacher@GraniteRock.com

Date: June 23, 2011  
 Buyer Name: Darlene Frohm  
 Term contract: 75950  
 City Blanket No. BPSF00003307  
 Type: Indefinite  
 Not-to-exceed amount: \$8,600,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original contract	7/01/06	12/31/11	\$2,000,000	
1	No Change	No Change		Price Increase
2	7/01/09	6/30/10		
3	No Change	No Change	\$1,100,000	
4	7/01/10	6/30/11		Reduced Prices by 5%
5	No Change	No Change	\$2,500,000	BPO Increase & Extension
6	7/01/11	12/31/11	\$3,000,000	Ext. & Increase Prices by 6.39%

This modification 6 changes the contract as follows:

The Contract Blanket Purchase Order amount is increased from \$5,600,000 to \$8,600,000.  
 Effective July 1, 2011: Price Increase for Items 3 – 25 [See Attachment A]

Extend contract term for an additional 6 months from 7/01/11 through 12/31/11.

All other terms and conditions remain the same.

Approved by the City:

  
 Jaci Hong Acting Director of OCA and Purchaser

6/23/11  
 Date

Approved by Contractor:

  
 Signature

6/27/11  
 Date

Name and title

Sign and return one original. The duplicate original is for your files.

P-280 (11/20/09)

Price Increase effective July 1, 2011

Item No.	Description	Old Price	New Price
3	<b>ASPHALT, PETROLEUM EMULSIFIED, RS-1</b> Quick setting grade, RS-1	\$5.46/GL	No Change
4	<b>ASPHALT, PETROLEUM EMULSIFIED, RS-1</b> Quick setting grade. Delivered to the San Francisco Municipal Asphalt Plant	\$5.46/GL	No Change
5	<b>ASPHALT, PETROLEUM EMULSIFIED, TYPE SS-1</b>	\$5.46/GL	No Change
6	<b>ASPHALT, PETROLEUM EMULSIFIED, TYPE SS-1.</b> Delivered to the San Francisco Asphalt Plant	\$5.46/GL	No Change
7	<b>ASPHALT, CQS-1H</b> Delivered to San Francisco Asphalt Plant	\$351.50/Ton	No Change
8	<b>ASPHALT, SEALANT, LB</b> Deery 180, Deery 200 Single Component, Hot applied, Elastically modified asphalt composition. Crafcoc and polyflex types 1, 2, 3	\$0.42/Lb	No Change
9.	<b>ASPHALT, PETROLEUM COLD, MIX</b> Approximately 94% aggregate, 6% asphalt, Aggregate to contain 50% top sand. Asphalt to be Slow Cure (SC) #3	\$68.40/Ton	\$72.77
10	<b>ASPHALT, PETROLEUM COLD, MIX</b> Approximately 94% aggregate; Aggregate to contain 50% top sand. Asphalt to be Slow Cure (SC) #3 Mix Design: 4.75mm 1/4" Asphalt content 7%	\$87.29/Ton	\$92.87
11	<b>COLD PATCH MIX, QPR or UPM LIQUID BLEND</b> High Performance Cold Patch, Permanent Type Plant mixed, 2-year uncovered outdoor storage capability composed of mineral aggregate, (100% crushed limestone) and modified bituminous QPR or UPM Liquid Blend, Product No. 132	\$109.25	\$116.23
12	<b>COLD PATCH MIX, QPR or UPM LIQUID BLEND</b> – Same as Item No. 11 except, Delivered to the San Francisco Asphalt Plant	\$109.25/Ton	\$116.23
15	<b>ASPHALT, CONCRETE BASE 1" WITH PG 64-16 BITUMEN OIL,</b> Mix Design: 1" Asphalt content 4.7%	\$69.87/Ton	\$74.33

Price Increase effective July 1, 2011

Item No.	Description	Old Price	New Price
16	ASPHALT, CONCRETE BASE 1" Mix Design: 1" Asphalt content 4.7%	\$69.87/Ton	\$74.33
18	ASPHALT, CONCRETE BASE ¾", With PG 64-16 Bitumen Oil. Mix Design: ¾" Asphalt Content 5.0%	\$69.68/Ton	\$74.13
20	ASPHALT, CONCRETE BASE ½", With PG 64-16 Bitumen Oil. Mix Design: ½" Asphalt Content 5.5%	\$71.84/Ton	\$76.43
22	ASPHALT, CONCRETE TOP ½", With PG 64-16 Bitumen Oil. Mix Design: ½" Asphalt Content 5.5%	\$71.84/Ton	\$76.43
23	ASPHALT, CONCRETE TOP 3/8", With PG 64-16 Bitumen Oil. Mix Design: 3/8" Asphalt Content 6.2%	\$80.37/Ton	\$85.51
24	ASPHALT, CONCRETE FINE TOP ¼", With PG 64-16 Bitumen Oil. Mix Design: ¼" Max. – Asphalt Content 6.8%	\$83.42/Ton	\$88.75
25	ASPHALT, CONCRETE FINE TOP, SHEET, With PG 64-16 Bitumen Oil Mix Design: Sheet Mix – Asphalt Content 7.2%	\$85.92/Ton	\$91.41

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## Contract Modification 5

Asphalt Products – Petroleum Emulsions, Sealants & Concrete Base

<b>Granite Rock Company</b>	Date	July 22, 2010
Rich Sacher, Vice President, Division Manager	Buyer Name:	Darlene Frohm
365 Blomquist Street	Term contract	75950
Redwood City, CA 94063	City Blanket No.	BPSF00003307
E-mail: rconway@graniterock.com	Type:	Indefinite quantity
	Not-to-exceed amount:	\$5,600,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original contract	07-01-06	06-30-09	\$2,000,000	
1	n/c	n/c		Price Increase
2	07-1-09	06-30-10		
3	n/c	n/c	\$ 1,100,000	
4	07-1-10	06-30-11		Reduced Prices by 5%
5	n/c	n/c	\$ 2,500,000	BPO Increase

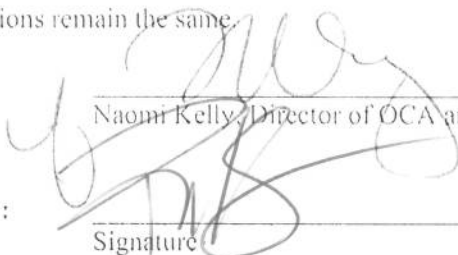
This modification 5 changes the contract as follows:

The Contract Blanket Purchase Order amount is increase by \$3,100,000 to \$5,600,000

*The City reserves the right to delete any items from the contract with 30-day advance written notification to contractor.*


All other terms and conditions remain the same.

Approved by the City:

  
 \_\_\_\_\_  
 Naomi Kelly, Director of OCA and Purchaser

8/2/2010  
 \_\_\_\_\_  
 Date

Approved by Contractor:

  
 \_\_\_\_\_  
 Signature

8/13/2010  
 \_\_\_\_\_  
 Date

Name and title  
 \_\_\_\_\_

Please sign and return one original. The second original is for your records.

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# Contract Modification 4

## Asphalt Products – Petroleum Emulsions, Sealants & Concrete Base

**Granite Rock Company**  
Rich Sacher, Vice President, Division Manager  
365 Blomquist Street  
Redwood City, CA 94063  
E-mail: rconway@graniterock.com

Date: 04/08/10  
Buyer Name: Carlos Chavez  
Term contract: 75950  
Type: Indefinite quantity  
Not-to-exceed amount: \$3,100,000

The history of this contract and its modifications is as follows


Modification	Start date	End date	Amount	Other changes
Original contract	07-01-06	06-30-09	\$2,000,000	
1	n/c	n/c		Price Increase
2	7-1-09	6-30-10		
3	n/c	n/c	\$ 1,100,000	

This modification 4 changes the contract as follows:

- A. Reduces the price of all products covered by the contract by 5% as per attached Revised Award sheet.
- B. Items 4a, 6a, 7a, 8a, 10a and 12a for delivery services are exempt from the 5% discount.
- C. Extends the contract term by one (1) additional year from 07/01/10 through 06/30/11

*The City reserves the right to delete any items from the contract with 30-day advance written notification to contractor.*

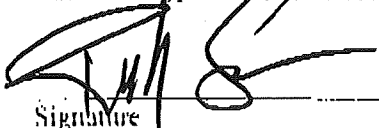
All other terms and conditions remain the same.

Approved by the City: 

  
\_\_\_\_\_  
Naomi Kelly, Director of OCA and Purchaser

4-8-10  
\_\_\_\_\_  
Date

Approved by Contractor:

  
\_\_\_\_\_  
Signature

4-20-10  
\_\_\_\_\_  
Date

Name and title

Please sign and return one original. The second original is for your records.

Price Decrease effective July 1, 2010

Item No.	Description	Old prices	New Prices
3	ASPHALT, PETROLEUM EMULSIFIED, RS-1 Quick setting grade. RS-1 G 801	\$ 5.75/GL	\$ 5.46/GL
4	ASPHALT, PETROLEUM EMULSIFIED, RS-1 Quick setting grade. Delivered to the San Francisco Municipal Asphalt Plant,	\$ 5.75/GL	\$ 5.46/GL
5	ASPHALT, PETROLEUM EMULSIFIED, TYPE SS-1	\$ 5.75/GL	\$ 5.46/GL
6	ASPHALT, PETROLEUM EMULSIFIED, TYPE SS-1. Delivered to the San Francisco Asphalt Plant,	\$ 5.75/GL	\$ 5.46/GL
7	ASPHALT, CQS-1H Delivered to San Francisco Asphalt Plant	\$ 370.00/Ton	\$ 351.50/Ton
8	ASPHALT, SEALANT, LB Deery 180, Deery 200 Single component, hot applied, Elastically modified asphalt composition. Crafcoc and polyflex types 1, 2, 3;	\$ .44/Lb	.42/Lb.
9	ASPHALT, PETROLEUM COLD, MIX Approximately 94% aggregate, 6% asphalt, Aggregate to contain 50% top sand. Asphalt to be Slow Cure (SC) #3.	\$ 72.00/Ton	\$ 68.40/Ton
10	ASPHALT, PETROLEUM COLD, MIX Approximately 94% aggregate; Aggregate to contain 50% top sand. Asphalt to be Slow Cure (SC) #3. Mix Design: 4.75mm 1/4" Asphalt content 7%	\$ 91.88/Ton.	\$ 87.29/Ton
11	COLD PATCH MIX, QPR or UPM LIQUID BLEND High Performance Cold Patch, Permanent Type Plant mixed, 2-year uncovered outdoor storage capability, composed of mineral aggregate, (100% crushed limestone) and modified bituminous QPR or UPM Liquid Blend. Product No. 132	\$ 115.00/Ton	\$ 109.25/Ton
12	COLD PATCH MIX, QPR or UPM LIQUID BLEND -Same as Item No. 11 except, Delivered to the San Francisco Asphalt Plant,	\$ 115.00/Ton	\$ 109.25/Ton
15	ASPHALT, CONCRETE BASE 1" WITH PG 64-16 BITUMEN OIL, Mix Design: 1" Asphalt content 4.7%	\$ 73.55/Ton	\$ 69.87/Ton



Price Decrease effective July 1, 2010

16	<b>ASPHALT, CONCRETE BASE 1"</b> Mix Design: 1" Asphalt content 4.7%	\$ 73.55/Ton	\$ 69.87/Ton
18	<b>ASPHALT, CONCRETE BASE 3/4"</b> , with PG 64-16 bitumen oil. Mix Design: 3/4" Asphalt content 5.0%	\$ 73.35/Ton	\$ 69.68/Ton
20	<b>ASPHALT, CONCRETE BASE 1/2"</b> , with PG 64-16 bitumen oil. Mix Design: 1/2" Asphalt content 5.5%	\$ 75.62/Ton	\$ 71.84/Ton
22	<b>ASPHALT, CONCRETE TOP 1/2"</b> , with PG 64-16 bitumen oil Mix Design: 1/2" Asphalt content 5.5%	\$ 75.62/Ton	\$ 71.84/Ton
23	<b>ASPHALT, CONCRETE TOP 3/8"</b> , with PG 64-16 bitumen oil Mix Design: 3/8" Asphalt content 6.2%	\$ 84.60/Ton	\$ 80.37/Ton
24	<b>ASPHALT, CONCRETE FINE TOP 1/4"</b> , with PG 64-16 bitumen Oil. Mix Design: 1/4" Max. -Asphalt content 6.8%	\$ 87.81/Ton	\$ 83.42/Ton
25	<b>ASPHALT, CONCRETE FINE TOP, SHEET</b> , with PG 64-16 bitumen oil Mix Design: Sheet Mix -Asphalt content 7.2%	\$ 90.44/Ton	\$ 85.92/Ton

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### Contract Modification 3

Asphalt Products – Petroleum Emulsions, Sealants & Concrete Base

**Granite Rock Company**  
Rich Sacher, Vice President, Division Manager  
365 Blomquist Street  
Redwood City, CA 94063  
E-mail: rconway@graniterock.com

Date: 01-22-10  
Buyer Name: Carlos Chavez  
Term contract: 75950  
City Blanket No.: BPSF 00003307  
Type: Indefinite quantity  
Not-to-exceed amount: \$3,100,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original contract	07-01-06	06-30-09	\$2,000,000	
1				Price Increase
2	7-1-09	6-30-10		
3			\$1,100,000	Bpo Increase

This modification 3 changes the contract as follows:

The contract Blanket Purchase Order amount is increase by \$1,100,000 from \$2,000,000 to \$3,100,000.

*The City reserves the right to delete any items from the contract with 30-day advance written notification to contractor.*

All other terms and conditions remain the same.

Approved by the City:

*Naomi Kelly*  
\_\_\_\_\_  
Naomi Kelly, Director of OCA and Purchaser

1-22-10  
Date

Approved by Contractor:

*Ken Cunniff*  
\_\_\_\_\_  
Signature

1-25-10  
Date

Name and title

Account Manager

Sign and return one original. The duplicate original is for your files.

1-280 (11/20/09)

Jun. 8. 2009 11:10AM

No. 4840 P. 2

City and County of San Francisco  
Office of Contract Administration  
Purchasing Department  
City Hall, Room 430  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4685



## Contract Modification 2

Asphalt Products – Petroleum Emulsions, Sealants & Concrete Base

<b>Granite Rock Company</b>	Date	06/04/09
Rich Sacher, Vice President, Division Manager	Buyer Name:	Carlos Chavez
365 Blomquist Street	Term contract	75950
Redwood City, CA 94063	Type:	Indefinite quantity
E-mail: rconway@graniterock.com	Not-to-exceed amount:	\$2,000,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original contract	07-01-06	06-30-09	\$2,000,000	
1	n/c	n/c		Price Increase
2	7-1-09	6-30-10		

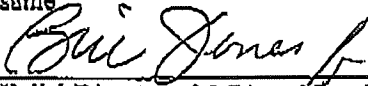
This modification 2 changes the contract as follows:

It extends the contract from July 1, 2009 to June 30, 2010.

*The City reserves the right to delete any items from the contract with 30-day advance written notification to contractor.*

All other terms and conditions remain the same

Approved by the City:

  
\_\_\_\_\_  
Naomi Kelly, Director of OCA and Purchaser

6-5-09  
Date

Approved by Contractor:

  
\_\_\_\_\_  
Signature

6/8/09  
Date

Name and title \_\_\_\_\_

Please sign and return one original. The second original is for your records.

Sign and return one original. The duplicate original is for your files.

P-280 (2-09-09)

City and County of San Francisco  
Office of Contract Administration  
Purchasing  
1 Dr. Carlton B. Goodlett Place, Room 430  
San Francisco, CA 94102 - 4685

# CONTRACT MODIFICATION NO. 1

Indefinite Quantity

**Granite Rock Company**  
365 Blomquist Street  
Redwood City, CA 94063  
Attn: Rich Sacher, Vice President, Division Manager

Date October 23, 2008  
Contract Proposal No. 75950  
Estimated Amount: Indefinite

The City and County of San Francisco does hereby accept your offer to modify the prices and furnish the Articles/ indicated below. Such Articles/are to be delivered in the manner and the form and at the times and prices set forth in the above numbered Contract Bid Proposal, but only after receipt of order properly certified by the Controller of the City and County of San Francisco.

## PRICE INCREASE

For furnishing and delivering **Asphalt Products - Petroleum Emulsions, Sealants & Concrete Base**

By mutual agreement, prices have increased in accordance with Special Condition No. 80, "Compensation Adjustment for Price Index Fluctuations". Effective **September 22, 2008** price increase will be allowed on Items Indicated on Attachment "A".

All other prices, terms and conditions remain the same.

Acknowledge receipt and acceptance of this Contract Modification in the space below. Return to Purchaser, 1 Dr. Carlton B. Goodlett Place, Room 430, San Francisco, CA, 94102-4685. **DUPLICATE COPY IS FOR YOUR FILES.**

*Bill Jones* 10-27-08  
As the duly appointed Purchaser of the City and County of San Francisco Date

**RECEIPT OF THE ABOVE IS HEREBY ACKNOWLEDGED:**

Contractor *[Signature]*  
By *Rich Sacher* *V.P.*  
Signature Title  
Date 10/27/08

011-29-2008 01:16 AM  
0:1.29.2008 S:6AV

V: '979 F. 3

Attachment "A"  
Contract No. 75950  
Contract Modification No. 1  
Asphalt Products  
October 23, 2008

*Revised Award Sheet*

Price Increases effective September 22, 2008

Item No.	Description	Old prices	New Prices
10	ASPHALT, PETROLEUM COLD, MIX Approximately 94% aggregate, Aggregate to contain 50% top sand. Asphalt to be Slow Cure (SC) #3.  Mix Design: 4.75mm 1/4" Asphalt content 7%	\$ <u>72.00</u> /ton	\$ <u>91.88</u> /ton
15	ASPHALT, CONCRETE BASE 1" WITH PG 64-16 BITUMEN OIL, Mix Design: 1" Asphalt content 4.7%	\$ <u>60.00</u> /ton	\$ <u>73.55</u> /ton
16	ASPHALT, CONCRETE BASE 1" Mix Design: 1" Asphalt content 4.7%	\$ <u>60.00</u> /ton	\$ <u>73.55</u> /ton
18	ASPHALT, CONCRETE BASE 3/4", with PG 64-16 bitumen oil. Mix Design: 3/4" Asphalt content 5.0%	\$ <u>60.00</u> /ton	\$ <u>73.35</u> /ton
20	ASPHALT, CONCRETE BASE 1/2", with PG 64-16 bitumen oil. Mix Design: 1/2" Asphalt content 5.5%	\$ <u>60.00</u> /ton	\$ <u>75.62</u> /ton
22	ASPHALT, CONCRETE TOP 1/2", with PG 64-16 bitumen oil Mix Design: 1/2" Asphalt content 5.5%	\$ <u>60.00</u> /ton	\$ <u>75.62</u> /ton
23	ASPHALT, CONCRETE TOP 3/8", with PG 64-16 bitumen oil Mix Design: 3/8" Asphalt content 6.2%	\$ <u>67.00</u> /ton	\$ <u>84.60</u> /ton
24	ASPHALT, CONCRETE FINE TOP 1/4", with PG 64-16 bitumen Oil. <i>2008</i> Mix Design: 1/4" Max. -Asphalt content 6.8%	\$ <u>68.50</u> /ton	\$ <u>87.81</u> /ton
25	ASPHALT, CONCRETE FINE TOP, SHEET, with PG 64-16 bitumen oil Mix Design: Sheet Mix -Asphalt content 7.2%	\$ <u>70.00</u> /ton	\$ <u>90.44</u> /ton