



## Contract Modification 3

### Biosolids and Grit Hauling Services

**SN Sands Corporation**  
 DBA: S & S Trucking  
 Frank Sanchez  
 477 Roland Way  
 Oakland, CA 94621  
 Email: frank@snsands.com

Date: July 15, 2011  
 Buyer Name: Jeannie Louie  
 Term contract: 68380  
 City Blanket No. BPSF 00003517  
 Type: Indefinite quantity  
 Not-to-exceed amount: \$9,000,000

The history of this contract and its modifications is as follows:

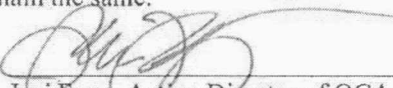
Modification	Start date	End date	Amount	Other changes
Original contract	12/20/2008	4/30/2012	\$ 9,000,000	
1	No Change	No Change	\$ No Change	Update Contract Conditions Price Increase
2	No Change	12/19/2013	\$ No Change	Extend the Contract End Date Add 2 new services and pricing
3	No Change	No Change	\$ No Change	Add 1 new service/pricing Modification to Item #6

This modification 3 changes the contract as follows:

- 1) Effective July 15, 2011, contract item #7 for Digester Cleaning at Southeast Water Pollution Control Plant (SEP) has been added to the contract. See Attachment A.
- 2) Correct bid line item #6 to read: \$70.00/hour.

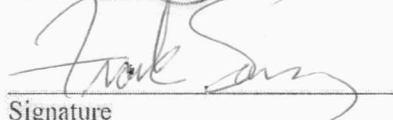
All other terms and conditions remain the same.

Approved by the City:

  
 Jaci Fong, Acting Director of OCA

7/19/11  
 Date

Approved by Contractor:

  
 Signature

7-20-11  
 Date

Name and title:

Frank Sanchez V.P.

Sign and return one original. The duplicate original is for your files.

P-280 (11/20-09)

Attachment A  
Contract No. 68380  
Contract Modification No.3  
SN Sands Corporation  
DBA: S & S Trucking  
Date: July 15, 2011

Effective July 15, 2011, the following new service, item 7 has been added to the contract as follows:

Item	Service	Price
7	<b>Digester Cleaning at Southeast Water Pollution Control Plant (SEP)</b>	<b>\$75.00/hour</b>

The Shift Supervisor or Plant Superintendent may request that the Contractor provide a driver and tractor during digester cleaning to move trailers within the boundaries of the Southeast Water Pollution Control Plant. This service consists of the driver attaching his/her tractor to the onsite trailer(s) and moving the trailer(s) at the SEP site to assist with load out of grit and other sandy digester material. The drivers' activities, including attaching/detaching the onsite trailer(s) will be under the exclusive direction of the Shift Supervisor or Plant Superintendent. The invoice must be accompanied by a signed memo from the Shift Supervisor or Plant Superintendent verifying of the stand-by-time, in the absence of which the service charge will not be honored.

Correct price for line item #6, Stand-by Pay, to read follows:

6	<b>Stand-by Pay</b>	<b>\$70.00/hour</b>
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The Shift Supervisor or Plant Superintendent may request that a truck be loaded with biosolids, grit or digester spoils by a front loader or means other than the standard hopper facilities. The contractor is authorized to charge for the amount of stand-by time that exceeds the first 30 minutes. The invoice must be accompanied by a signed memo from the Shift Supervisor or Plant Superintendent verifying of the stand-by time, in the absence of which the service charge will not be honored.

City and County of San Francisco  
 Office of Contract Administration  
 Purchasing Department  
 City Hall, Room 430  
 1 Dr. Carlton B. Goodlett Place  
 San Francisco, CA 94102-4685



## Contract Modification 2

### Biosolids and Grit Hauling Services

**SN Sands Corporation**  
 DBA: S & S Trucking  
 Frank Sanchez  
 P O Box 282009  
 San Francisco, CA 94128  
 Email: frank@snsands.com

Date: January 5, 2011  
 Buyer Name: Jeannie Louie  
 Term contract: 68380  
 City Blanket No. BPSF 00003517  
 Type: Indefinite quantity  
 Not-to-exceed amount: \$9,000,000

The history of this contract and its modifications is as follows:

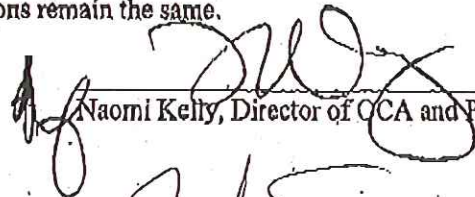
Modification	Start date	End date	Amount	Other changes
Original contract	12/20/2008	4/30/2012	\$ 9,000,000	
1	No Change	No Change	\$ No Change	Update Contract Conditions Price Increase
2	No Change	12/19/2013	\$ No Change	Extend the Contract End Date Add 2 new services and pricing

This modification 2 changes the contract as follows:

- 1) Per Ordinance No. 119-10, the term of the contract has been extended to December 19, 2013.
- 2) Effective February 1, 2011, 2 new contract items #5 for Extraordinary Pick-up for Biosolids and #6 for Standby-by Pay have been added to the contract. See Attachment A.

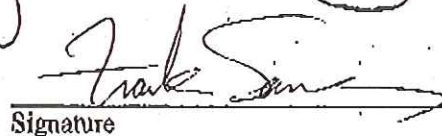
All other terms and conditions remain the same.

Approved by the City:

  
 Naomi Kelly, Director of OCA and Purchaser.

1/6/2011  
 Date

Approved by Contractor:

  
 Signature

1-7-11  
 Date

Name and title

Frank Sanchez, V.P.

Attachment A  
Contract No. 68380  
Contract Modification No.2  
SN Sands Corporation  
DBA: S & S Trucking  
Date: January 5, 2011

Effective February 1, 2011, the following new services, items 5 and 6, have been added to the contract as follows:

Item	Service	Price
5	<b>Extraordinary Pick-up for Biosolids</b>	<b>\$200.0/load</b>
	<p>If the Shift Supervisor or Plant Superintendent determines that unanticipated circumstances require immediate service and that no reuse/disposal site that is authorized to receive SFPUC generated biosolids is open within six hours of the hauling request, the Shift Supervisor or Plant Superintendent may direct the contractor to pick up biosolids that the contractor may hold at an appropriate and properly maintained site. The cost for this service will be in addition to the regular hauling charges between the plant and reuse/disposal site. The invoice for this extraordinary pick-up service must be accompanied by a signed memo from the Shift Supervisor or Plant superintendent or his/her designate describing the extraordinary circumstances and the reason for the pick-up, in the absence of which the service charge will not be honored. All federal, state and local laws apply to the pick-up and storage of the biosolids, and the contractor shall indemnify the City for all damages and liabilities arising from such pick-up and storage, in accordance with Section 9 - Hold Harmless and Indemnification, in Contract Proposal 68380.</p>	
6	<b>Stand-by Pay</b>	<b>\$70.00/load</b>
	<p>The Shift Supervisor or Plant Superintendent may request that a truck be loaded with biosolids, grit or digester spoils by a front loader or means other than the standard hopper facilities. The contractor is authorized to charge for the amount of stand-by time that exceeds the first 30 minutes. The invoice must be accompanied by a signed memo from the Shift Supervisor or Plant Superintendent verifying of the stand-by time, in the absence of which the service charge will not be honored.</p>	



City and County of San Francisco  
 Office of Contract Administration  
 Purchasing Department  
 City Hall, Room 430  
 1 Dr. Carlton B. Goodlett Place  
 San Francisco, CA 94102-4685



## Contract Modification 1

Biosolids and Grit Hauling Services

SN Sands Corporation  
 DBA: S & S Trucking  
 Frank Sanchez  
 P O Box 282009  
 San Francisco, CA 94128  
 Email: frank@snsands.com

Date: November 29, 2010  
 Buyer Name: Jeannie Louie  
 Term contract: 68380  
 City Blanket No. BPSF 00003517  
 Type: Indefinite quantity  
 Not-to-exceed amount: \$9,000,000

The history of this contract and its modifications is as follows:

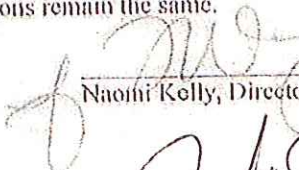
Modification	Start date	End date	Amount	Other changes
Original contract	12/20/2008	4/30/2012	\$ 9,000,000	
1	No Charge	No Change	\$ No Change	Update Contract Conditions Price Increase

This modification 1 changes the contract as follows:

- 1) Effective January 1, 2011, pricing for contract line items 1-4 will be increased by 12.5% per Section 77 for increase on fuel cost. See Attachment A.
- 2) The following condition, "Food Services" and "Electronic Payment" have been added to the contract and General Condition 51, First Source Hiring Program has been revised. See Attachment A.

All other terms and conditions remain the same.

Approved by the City:

  
 \_\_\_\_\_  
 Naomi Kelly, Director of OCA and Purchaser

12/6/2010  
 \_\_\_\_\_  
 Date

Approved by Contractor:

  
 \_\_\_\_\_  
 Signature

12-17-10  
 \_\_\_\_\_  
 Date

Name and title

\_\_\_\_\_   
 \_\_\_\_\_  
 Frank Sanchez

Sign and return one original. The duplicate original is for your file.

P-280 (11/20-09)

Attachment A  
Contract No. 68380  
Contract Modification No.1  
SN Sands Corporation  
DBA: S & S Trucking  
Date: November 29, 2010

Effective January 1, 2011, pricing for contract line items 1-4 have increases as follows:

<b>Item</b>	<b>Product</b>	<b>Previous Price</b>	<b>New Price</b>
<b>1</b>	<b>Biosolids, Hauling, Flat Rate per mile For all Locations listed in Table B-1</b>	<b>\$3.32/mile</b>	<b>\$3.36/mile</b>
	<b>Flat rate applicable 7 days per week. No holiday or overtime rates are applicable.</b>		
	<b>1,884 miles based on one round trip from each City Plant to each landfill.</b>		
	<b>Do not include bridge tolls.</b>		
	<b>Rate per mile shall be fixed for the initial 5 year term of the contract except for annual adjustments for fuel costs.</b>		
<b>2</b>	<b>Grit Hauling, Weekday Rate Flat Rate per mile To Keller Canyon Landfill</b>	<b>\$.3.14/mile</b>	<b>\$3.18/mile</b>
	<b>88.8 miles based on one round trip from each City Plant to Keller Canyon</b>		
	<b>Weekday rate commences on 6:00 PM Sunday and continues through 6:00 PM Friday.</b>		
	<b>Service will be requested as needed.</b>		
<b>3</b>	<b>Grit Hauling, Saturday/Overtime Rate Flat Rate per mile, to Keller Canyon Landfill. 6:00 PM Fri to 6:00 PM Sat</b>	<b>\$3.30/mile</b>	<b>\$3.34/mile</b>



Item	Product	Previous Price	New Price
4	Grit Hauling, Sunday/Holiday Rate Flat Rate per mile. To Keller Canyon Landfill. 6:00 PM Sat to 6:00 PM Sun	\$3.45/mile	\$3.49/mile

Add the following to the Bid and Contract Conditions:

**Electronic payment.** The City and County of San Francisco (City) uses Bank of America's PayMode-X system to pay invoices **electronically** and **not by check** whenever possible. The City makes PayMode-X payments every business day, **but starting November 17, 2010 will process, print and mail paper checks only one day a week.** So the City encourages you – and it is greatly to your benefit – to enroll in PayMode-X now.

There is no cost to you to enroll in PayMode-X, and you get the same information electronically from PayMode-X that you would get on the City's check stub.

For more information, please visit the Controller's website at:

<http://sfcontroller.org/index.aspx?page=85>

If you have questions, please call:

Steve W. Lee, Controller's Office (415) 554-7591

Add the following to the Bid and Contract Conditions:

**Food Service Waste Reduction Requirements.** Contractor agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Agreement as though fully set forth. This provision is a material term of this Agreement. By entering into this Agreement, Contractor agrees that if it breaches this provision, City will suffer actual damages that will be impractical or extremely difficult to determine; further, Contractor agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Agreement was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Contractor's failure to comply with this provision

Section 51, First Source Hiring Program has been revised and replaced with the following:

### **First Source Hiring Program**

**a. Incorporation of Administrative Code Provisions by Reference.** The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall



comply fully with, and be bound by, all of the provisions that apply to this Agreement under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 83.

**b. First Source Hiring Agreement.** As an essential term of, and consideration for, any contract or property contract with the City, not exempted by the FSHA, the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the contract or property contract. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:

(1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs may be certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.

(2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.

(3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.

(4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be nonduplicative, and facilitate a coordinated flow of information and referrals.



(5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer good faith effort requirements appropriate to the types of contracts and property contracts handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City contract or property contract has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.

(6) Set the term of the requirements.

(7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.

(8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.

(9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy contracts.

**c. Hiring Decisions.** Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.

**d. Exceptions.** Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.

**e. Liquidated Damages.** Contractor agrees:

(1) To be liable to the City for liquidated damages as provided in this section;

(2) To be subject to the procedures governing enforcement of breaches of contracts based on violations of contract provisions required by this Chapter as set forth in this section;

(3) That the contractor's commitment to comply with this Chapter is a material element of the City's consideration for this contract; that the failure of the contractor to comply with the contract provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantify; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the contractor from the first source hiring process, as determined by the FSHA during its first investigation of a contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the contractor's failure to comply with its first source referral contractual obligations.

(4) That the continued failure by a contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not exceed the financial and other damages that the City suffers as a



result of the contractor's continued failure to comply with its first source referral contractual obligations;

(5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:

A. The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and

B. In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year;

therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a contractor to comply with its first source referral contractual obligations.

(6) That the failure of contractors to comply with this Chapter, except property contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the contract or at law; and

Violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

**f. Subcontracts.** Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.