

City and County of San Francisco
Office of Contract Administration, Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685



Contract Modification 4

Traffic Control Signs

Maneri Sign Company, Inc
1928 W. 25th Street
Gardena, CA 90249
Attn: Sal Maneri

Date: August 12, 2010
Buyer's Name: Lynnette Benard
Term Contract: 75015
City Blanket No. BPSF00003232
Type: Indefinite quantity
NTB Amount: \$6,500,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original Contract	06/01/06	05/31/09	Not Stated	Original Contract
1	07/01/08	05/31/09	5% increase	Price Increase
2	06/01/09	05/31/10	5% decrease	One-Year Extension/Price Reduction
3	06/01/10	08/31/10	\$6,500,000	3-Months Extension, add Item
4.	09/01/10	02/28/11	no change	6-Month Extension

This modification 4 changes the contract as follows:

- It extends the contract from **September 1, 2010** through **February 28, 2011**.
- Condition 86: Food Service Waste Reduction Requirements (Attachment A) has been added.
- Contract Condition 29: Submitting False Claims; Monetary Penalties is being replaced, in its entirety by the language stated in Attachment A.
- The following General Conditions are being replaced, in its entirety by the language stated in Attachment A:
 - o 58: First Source Hiring Program
 - o 60: Limitations on Contributions

All other terms and conditions remain the same

Approved by the City:

LB
9/13/10

Naomi Kelly

Naomi Kelly, Director of OCA and Purchaser

9/11/2010

Date

Approved by Contractor:

Sal Maneri

Signature

9/13/2010

Date

Name and Title:

SAL MANERI *PRESIDENT*

Signature

Attachment A
Contract Modification No 4
Contract 75015
Traffic Control Signs
August 12, 2010

86. Food Service Waste Reduction Requirements. Effective June 1, 2007, Contractor agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Agreement as though fully set forth. This provision is a material term of this Agreement. By entering into this Agreement, Contractor agrees that if it breaches this provision, City will suffer actual damages that will be impractical or extremely difficult to determine; further, Contractor agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Agreement was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Contractor's failure to comply with this provision.

29. Submitting False Claims; Monetary Penalties. Pursuant to San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. The text of Section 21.35, along with the entire San Francisco Administrative Code is available on the web at <http://www.municode.com/Library/clientCodePage.aspx?clientID=4201>. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

58. First Source Hiring Program

a. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Contractor shall comply fully with, and be bound by, all of the provisions that apply to this Agreement under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 83.

b. **First Source Hiring Agreement.** As an essential term of, and consideration for, any contract or property contract with the City, not exempted by the FSHA, the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the contract or property contract. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:

(1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs may be certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.

(2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.

(3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.

(4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be nonduplicative, and facilitate a coordinated flow of information and referrals.

(5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer good faith effort requirements appropriate to the types of contracts and

property contracts handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City contract or property contract has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.

(6) Set the term of the requirements.

(7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.

(8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.

(9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy contracts.

c. **Hiring Decisions.** Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.

d. **Exceptions.** Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.

e. **Liquidated Damages.** Contractor agrees:

(1) To be liable to the City for liquidated damages as provided in this section;

(2) To be subject to the procedures governing enforcement of breaches of contracts based on violations of contract provisions required by this Chapter as set forth in this section;

(3) That the contractor's commitment to comply with this Chapter is a material element of the City's consideration for this contract; that the failure of the contractor to comply with the contract provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantify; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the contractor from the first source hiring process, as determined by the FSHA during its first investigation of a contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the contractor's failure to comply with its first source referral contractual obligations.

(4) That the continued failure by a contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not exceed the financial and other damages that the City suffers as a

result of the contractor's continued failure to comply with its first source referral contractual obligations;

(5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:

(a) The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and

(b) In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year;

therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a contractor to comply with its first source referral contractual obligations.

(6) That the failure of contractors to comply with this Chapter, except property contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the contract or at law; and

Violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

f. **Subcontracts.** Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.

60. **Limitations on Contributions.** Through execution of this Agreement, Contractor acknowledges that it is familiar with section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the contract must be approved by the individual, a board on which that individual serves, or a board on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six months after the date the contract is approved. Contractor acknowledges that the foregoing restriction applies only if the contract or a combination or series of contracts approved by the same

individual or board in a fiscal year have a total anticipated or actual value of \$50,000 or more. Contractor further acknowledges that the prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Additionally, Contractor acknowledges that Contractor must inform each of the persons described in the preceding sentence of the prohibitions contained in Section 1.126.

Jun. 3. 2010 9:12AM

GSA-OCA CITY HALL

No. 0191 P. 2/2

City and County of San Francisco
Office of Contract Administration, Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685.



Contract Modification 3

Traffic Control Signs

Maneri Sign Company, Inc
1928 W. 25th Street
Gardena, CA 90249
Attn: Sal Maneri

Date: May 17, 2010
Buyer's Name: Lynnette Benard
Term Contract: 75015
City Blanket No. BPSF00003232
Type: Indefinite quantity
NTE Amount: \$6,500,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original Contract	06/01/06	05/31/09	Not Stated	Original Contract
1	07/01/08	05/31/09	5% increase	Price Increase
2	06/01/09	05/31/10	5% decrease	One-Year Extension/Price Reduction
3 #89A	06/01/10	08/31/10	\$6,500,000	3-Months Extension, add Item

This modification 3 changes the contract as follows:

It extends the contract from June 1, 2010 through August 31, 2010. Also adds Item # 89A, DG3 - DG³ FLUORESCENT SUPER - HIGH EFFICIENCY FUEL CUBE ROLL 3M SERIES 4000 (4080) - (ASTM TYPE XI) \$4.60 / SF

All other terms and conditions remain the same.

Approved by the City:

Naomi Kelly
Naomi Kelly, Director of OCA and Purchaser

5-28-10

Date

Approved by Contractor:

Sal Maneri
Signature

6/3/10

Date

Name and Title:

President, Sal Maneri

Sign and return one original. The duplicate original is for your files.

P-280 (02-09-09)

Jun. 3. 2009 8:49AM

No. 4771 P. 2

City and County of San Francisco
Office of Contract Administration, Purchasing Department
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place.
San Francisco, CA 94102-4685



Contract Modification 2

Traffic Control Signs

Maneri Sign Company, Inc
1928 W. 25th Street
Gardena, CA 90249
Attn: Sal Maneri

Date: June 2, 2009
Buyer's Name: Pamela Olivier
Term Contract: 75015
Type: Indefinite quantity
NTE Amount: \$6,500,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other changes
Original Contract	06/01/06	05/31/09	Not Stated	Original Contract
Modification # 1	07/01/08	05/31/09	5% increase	Price Increase
Modification # 2	06/01/09	05/31/10	5% decrease	One-Year Extension/Price Reduction

This modification 2 changes the contract as follows:

It extends the contract from June 1, 2009 through May 31, 2010.

By mutual agreement, prices have decreased in accordance with Special Condition No. 76, Contract Price Adjustment, effective June 1, 2009, on all items. (See Attachment "A").

All other terms and conditions remain the same.

PK
Approved by the City:

Naomi Kelly

Naomi Kelly, Director of OCA and Purchaser

6-2-09

Date

Approved by Contractor:

Sal Maneri

Signature

6-3-09

Date

Name and Title:

SAL MANERI *PRESIDENT*

Signature

Jun. 3. 2009 8:49AM

No. 4771 P. 3

Attachment "A"
 Contract Modification No. 2
 Contract 75015
 June 2, 2009

REFLECTIVE SHEETING ENGINEERING GRADE (EG) 3M SERIES 3290. ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT (ASTM TYPE I)



Item	Description	Old Price	New Price
1	ONE COLOR	\$ 3.10	\$ 2.95
2	TWO COLOR	\$ 3.57	\$ 3.39
3	THREE COLORS	\$ 3.68	\$ 3.50
4	FOUR COLORS	\$ 3.78	\$ 3.59
5	ONECOLOR	\$ 4.15	\$ 3.94
6	TWO COLORS	\$ 4.46	\$ 4.24
7	THREE COLORS	\$ 5.04	\$ 4.79
8	FOUR COLORS	\$ 5.25	\$ 4.99
9	ONE COLOR	\$ 3.05	\$ 2.90
10	TWO COLORS	\$ 4.20	\$ 3.99
11	THREE COLORS	\$ 4.20	\$ 3.99
12	FOUR COLORS	\$ 4.73	\$ 4.49

HIGH INTENSITY PRISMATIC REFLECTIVE SHEETING 3M HIP SERIES 3930. ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT (ASTM TYPE III & VI)

13	ONE COLOR	\$ 4.78	\$ 4.54
14	TWO COLORS	\$ 5.04	\$ 4.79
15	THREE COLORS	\$ 5.15	\$ 4.89
16	FOUR COLORS	\$ 5.20	\$ 4.94
17	ONE COLOR	\$ 7.30	\$ 6.94
18	TWO COLORS	\$ 7.88	\$ 7.49
19	THREE COLORS	\$ 8.19	\$ 7.78
20	FOUR COLORS	\$ 8.61	\$ 8.18
21	ONE COLOR	\$ 4.73	\$ 4.49
22	TWO COLORS	\$ 4.73	\$ 4.49
23	THREE COLORS	\$ 4.73	\$ 4.49
24	FOUR COLORS	\$ 6.30	\$ 5.99

WIDE ANGLE PRISMATIC RETROREFLECTIVE SHEETING FOR VISUAL IMPACT PERFORMANCE (VIP) 3M SERIES 3990. ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT. (ASTM TYPE IX).

25	ONE COLOR	\$ 7.67	\$ 7.29
26	TWO COLORS	\$ 8.09	\$ 7.69
27	THREE COLORS	\$ 7.88	\$ 7.49
28	FOUR COLORS	\$ 7.88	\$ 7.49
29	ONE COLOR	\$ 9.45	\$ 8.98
30	TWO COLORS	\$ 9.45	\$ 8.98
31	THREE COLORS	\$ 9.98	\$ 9.48

Jun. 3. 2009 8:50AM

No. 4771 P. 4

Attachment "A"
 Contract Modification No. 2
 Contract 75015
 June 2, 2009

Item	Description	Old Price	New Price
32	FOUR COLORS	\$ 12.60	\$ 11.97
33	ONE COLOR	\$ 9.45	\$ 8.98
34	TWO COLORS	\$ 8.93	\$ 8.48
35	THREE COLORS	\$ 8.93	\$ 8.48
36	FOUR COLORS	\$ 8.40	\$ 7.98

3M DG³ DIAMOND GRADE SUPER HIGH EFFICIENCY FUEL CUBE 3M SERIES 4000 (40900. ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT. (ASTM TYPE XI).

37	ONE COLOR	\$ 7.14	\$ 6.78
38	TWO COLORS	\$ 7.25	\$ 6.89
39	THREE COLORS	\$ 7.46	\$ 7.09
40	FOUR COLORS	\$ 8.93	\$ 8.48

3M SCOTCHLITE FLUORESCENT WIDE ANGLE PRISMATIC RETROFLECTIVE SHEETING (VIP/FDG) FLUORESCENT DIAMOND GRADE 3M SERIES 3924F, 3924G, 3981, 3983 (FLUORESCENT YELLOW/GREEN 3983, ORANGE 3924F & 3924G, YELLOW 3981). ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT. (ASTM TYPE IX).

40A	ONE COLOR	\$ 11.76	\$ 11.17
41	ONE COLOR	\$ 8.93	\$ 8.48
41A	ONE COLOR	\$ 8.93	\$ 8.48
41B	TWO COLORS	\$ 12.08	\$ 11.48
42	TWO COLORS	\$ 9.45	\$ 8.98
42C	THREE COLORS	\$ 12.60	\$ 11.97
43	ONE COLOR	\$ 14.70	\$ 13.97
43D	FOUR COLORS	\$ 12.60	\$ 11.97
44	TWO COLORS	\$ 15.75	\$ 14.96
45	ONE COLOR	\$ 16.80	\$ 15.96
46	TWO COLORS	\$ 17.85	\$ 16.96

DG³/FDG - DG³ FLUORESCENT SUPER - HIGH EFFICIENCY FUEL CUBE 3M SERIES 4000 (4080) - (ASTM TYPE XI)

47	ONE COLOR	\$ 6.83	\$ 6.49
48	TWO COLORS	\$ 7.88	\$ 7.49
49	ONE COLOR	\$ 12.08	\$ 11.48
50	TWO COLORS	\$ 12.50	\$ 11.88
51	ONE COLOR	\$ 5.20	\$ 4.94
52	TWO COLORS	\$ 5.51	\$ 5.23

Jun. 3. 2009 8:50AM

No. 4771 P. 5

Attachment "A"
 Contract Modification No. 2
 Contract 75015
 June 2, 2009

SIGN BLANKS ALUMINUM ALLOY 6061-T6 OR 5052-H38 SIGN RAEDY

Item	Description	Old Price	New Price
53	Blanks 0.080 Gage 1-5 Sq. Ft.	\$ 3.05	\$ 2.90
54	Blanks 0.080 Gage 5 + Sq. Ft.	\$ 2.89	\$ 2.75
55	Blanks 0.125 Gage 1-5 Sq. Ft.	\$ 4.46	\$ 4.24
56	Blanks 0.125 Gage 5 + Sq. Ft.	\$ 4.46	\$ 4.24
57	Blanks 0.125 Gage 5 + Sq. Ft.	\$ 1.84	\$ 1.75

GRAFFITI SHEETING APPLIED ON SIGNS (Labor and materials included.)

58	3M Scotchlite Protective Overlay Film (Series 1160A)	\$ 1.84	\$ 1.75
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Anti-Graffiti Overlay Film installed

SET UP FEE FOR NEW NON-STANDARD SIGNS (ONE TIME CHARGE)*

*59	SET UP FEE	\$ 78.75	\$ 74.81
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New non-standard signs are all signs not MUTCD, Cal-Trans or existing City signs. Once set up fee charged, signs become part of existing sign base.

SPECIFICALLY IDENTIFIED TRAFFIC CONTROL SIGNS (3M OR EQUIVALENT)

60	TYPE K (YELLOW)	\$ 6.83	\$ 6.49
61	TYPE L (V)	\$ 7.88	\$ 7.49
65	DRUG BUYER	\$ 10.24	\$ 9.73
66	WARNING DRUG FREE ZONE	\$ 10.24	\$ 9.73
71	4-WAY	\$ 4.78	\$ 4.54
73	COMPACT CARS ONLY	\$ 5.83	\$ 5.54
74	10 MINUTE PARKING	\$ 5.83	\$ 5.54
75	COMPACT CARS ONLY MUST FIT IN MARKED SPACE	\$ 5.83	\$ 5.54
		\$ 5.20	\$ 4.94
76	BEGIN	\$ 5.20	\$ 4.94
77	END	\$ 4.78	\$ 4.54
78	VAN ACCESSIBLE	\$ 4.78	\$ 4.54

Jun. 3. 2009 8:50AM

No. 4771 P. 6

Attachment "A"
 Contract Modification No. 2
 Contract 75015
 June 2, 2009

ROLL GOODS & ELECTROCUT FILM (ORDERED IN ROLLS)

Due to differing agreements between manufacturers and fabricators, pricing will vary, therefore the fabricator bidding should refer to their own pricing agreement to determine how to price these rolls.

Item	Description	Old Price	New Price
84	3M Scotchlite Premium Overlay Film Series 1160	\$ 2.31	\$ 2.19
85	3M Scotchlite Engineering Grade Sheeting (Pressure Sensitive) Series 3270	\$ 1.10	\$ 1.05
86	3M Scotchlite Sheeting Black (Pressure Sensitive) Series 3650	\$ 1.10	\$ 1.05
87	Cat. 7725, Basic Colors	\$ 1.10	\$ 1.05
87A	Cat. 7725, Standard Colors	\$ 1.23	\$ 1.17
88	3M Scotchlite High Intensity Prismatic (HIP) (Pressure Sensitive) Series 3930	\$ 2.05	\$ 1.95
89	3M Scotchlite Diamond Grade Sheeting VIP (Pressure Sensitive) Series 3990	\$ 4.99	\$ 4.74
90	3M Scotchlite Diamond Grade Fluorescent Reflective Sheeting VIP Series 3983 (YELLOW/GREEN)	\$ 6.20	\$ 5.89
91	3M Scotchlite Diamond Grade Fluorescent Reflective Sheeting VIP Series 3981 (YELLOW)	\$ 5.78	\$ 5.49
92	3M Scotchlite Diamond Grade Fluorescent Work Zone Sheeting Series 3924F& 3934G (ORANGE)	\$ 4.20	\$ 3.99
93	3M Scotchlite ElectroCut Film Series 3260 S, (Gerber Punched)	\$ 0.95	\$ 0.90
94	3M Scotchlite ElectroCut Film Series 7780 S (Gerber Punched)	\$ 4.20	\$ 3.99

SPECIFICALLY IDENTIFIED TRAFFIC CONTROL SIGNS (Either 3M)

96	TYPE P MARKER	\$ 14.70	\$ 13.97
97	OBJECT MARKER	\$ 23.89	\$ 22.70
98	RAILROAD XING	\$ 47.25	\$ 44.89
102	PARKING METER VARIOUS (3 COLORS)	\$ 3.31	\$ 3.14

Jun. 3. 2009 8:50AM

No. 4771 P. 7

Attachment "A"
 Contract Modification No. 2
 Contract 75015
 June 2, 2009

Item	Description	Old Price	New Price
103	PARKING METER VARIOUS (4 COLORS)	\$ 11.03	\$ 10.48
104	NO PARKING PASSENGER ZONE (With hours)	\$ 9.45	\$ 8.98
105	NO PARKING PASSENGER ZONE	\$ 9.45	\$ 8.98
107	ALL WAY	\$ 4.46	\$ 4.24
114	MOTORCYCLE PARKING ONLY	\$ 3.94	\$ 3.74
115	BEGIN	\$ 4.78	\$ 4.54
116	END	\$ 4.78	\$ 4.54
117	STREET NAME BLOCK NUMBER WITH BORDER	\$ 4.99	\$ 4.74
118	STREET NAME BLOCK NUMBER WITH VARIABLE LEGEND, ARROWS AND BORDERS	\$ 5.20	\$ 4.94
119	3M SERIES 1170 ELECTROCUT FILMS TRANSPARENT, ACRYLIC, COLORED FILM WITH PRESSURE SENSITIVE ADHESIVE. STANDARD COLORS, PUNCHED FOR GERBER	\$ 1.56	\$ 1.48
120	3M SCOTCHLITE DIAMOND GRADE FLUORESCENT VIP WORK ZONE SHEETING SERIES 3924S, ORANGE	\$ 4.20	\$ 3.99

ROLL GOODS & ELECTROCUT FILM (ORDERED IN ROLLS) - S.F. AIRPORT

121.	Gerber High Performance Series 220/ Series 225, white 220-10, black 220-12, Metallic Gold 220-131, Sunflower 220-25, Vivid Blue 220-17, Olympic Blue 220-57, Teal 220-96 (Gerber Punched)	\$ 1.25	\$ 1.19
122	Cat. 7720, Basic Colors	\$ 1.46	\$ 1.39
122A	Cat 7720, Standard Colors	\$ 1.46	\$ 1.39
123	Avery High Performance A9, Jungle Green	\$ 0.93	\$ 0.88

Jun. 3. 2009 8:50AM

No. 4771 P. 8

Attachment "A"
 Contract Modification No. 2
 Contract 75015
 June 2, 2009

Item	Description	Old Price	New Price
123A	Avery High Performance A9, Lavender	\$ 0.93	\$ 0.88
124	Avery High Performance A9 Series, Jungle Green (Gerber Punched)	\$ 0.93	\$ 0.88
125	Gerber Quantum 2000 Series, black, white, red (Gerber Punched)	\$ 0.93	\$ 0.88
126	Gerber 280/280i HP Series reflective sheeting, silver/white, red, green, gold, black, orange, blue, light blue (Gerber Punched)	\$ 1.01	\$ 0.96
127	Cat. 7780, CR, Basic Colors	\$ 0.58	\$ 0.55
127A	Cat. 7780, CR, Standard Colors	\$ 0.58	\$ 0.55
128	Gerber HP Series 210 Series Specialty Vinyls, dusted crystal (Gerber Punched)	\$ 2.27	\$ 2.16
129	Gerber HP Series 230 Series Translucent Vinyls, red 230-33, intense blue 230-127 (Gerber Punched)	\$ 2.02	\$ 1.92
132	Avery High Performance A9 Series, jungle green (Not Punched)	\$ 0.95	\$ 0.90
133	3M High Intensity Grade Prismatic Sheeting Series 3930, silver/ white, red, yellow, green, blue(Not Punched)	\$ 1.94	\$ 1.84
134	Gerber GCS Series Color Foils for Edge/EdgeII, we mostly use, black, flood coat white, white, ruby red, we keep every color available in stock	\$ 231.55	\$219.97
135	Gerber Super CMYK yellow, magenta, cyan, black Series Foils for Edge/EdgeII	\$ 110.80	\$105.26
136	Gerber GCT Series Color Transparent Foils for Edge/EdgeII gold, blue, red	\$ 122.16	\$116.05
137	Gerber GCM Series Medal Foils for Edge/EdgeII, silver medal, gold medal	\$ 181.23	\$172.17
138	Gerber GCX Series Fluorescent Color Foils for Edge/EdgeII, pink	\$ 84.66	\$ 80.43

Attachment "A"
Contract Modification No. 2
Contract 75015
June 2, 2009

Item	Description	Old Price	New Price
168	CHANNEL 1 1/4" x 1 1/4" x 1/8" Extrusion Alloy 6063-T5	\$ 2.10	\$ 2.00
169	TUBE 1 3/4" x 1 1/4" x 1/8" Extrusion Alloy 6063-T6	\$ 2.31	\$ 2.19

Jun. 17. 2008 7:39AM

No. 9603 P. 2.

City and County of San Francisco
Office of Contract Administration
Purchasing
1 Dr. Carlton B Goodlett Place, Room 430
San Francisco, CA 94102-4685



CONTRACT MODIFICATION NO. 1

Indefinite Quantity

Maneri Sign Company, Inc.
1028 W. 25th Street
Gardena, CA 90249
Attn: Sal Maneri

Date June 12, 2008

Contract Proposal No. 75015

Estimated Amount: Indefinite

The City and County of San Francisco does hereby accept your offer to modify the prices and furnish the Articles indicated below. Such Articles are to be delivered in the manner and the form and at the times and prices set forth in the above numbered Contract Bid Proposal, but only after receipt of order properly certified by the Controller of the City and County of San Francisco.

PRICE INCREASE

For furnishing and delivering Traffic Control Signs.

By mutual agreement, prices have increased in accordance with **Special Condition No. 76, Contract Price Adjustment**; effective July 1, 2008 an increase of 5% will be allowed on all items. See Attachment "A".

All other prices, terms and conditions remain the same.

Acknowledge receipt and acceptance of this Contract Modification in the space below. Return to Purchaser, 1 Dr. Carlton B. Goodlett Place, Room 430, San Francisco, CA, 94102-4685. DUPLICATE COPY IS FOR YOUR FILES.

Handwritten initials

Signature of Ben Jones

6-16-08

As the duly appointed Purchaser
of the City and County of San Francisco

Date

RECEIPT OF THE ABOVE IS HEREBY ACKNOWLEDGED:

Contractor Maneri Sign Co.

By Sal Maneri PRESIDENT
Signature Title

Print Name SAL MANERI

Date 6/17/08

REFLECTIVE SHEETING ENGINEERING GRADE (EG) 3M SERIES 3290. ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT (ASTM TYPE I)

Item	Description	Old Price	New Price
1	ONE COLOR	\$ <u>2.95</u>	\$ <u>3.10</u>
2	TWO COLOR	\$ <u>3.40</u>	\$ <u>3.57</u>
3	THREE COLORS	\$ <u>3.50</u>	\$ <u>3.68</u>
4	FOUR COLORS	\$ <u>3.60</u>	\$ <u>3.78</u>
5	ONECOLOR	\$ <u>3.95</u>	\$ <u>4.15</u>
6	TWO COLORS	\$ <u>4.25</u>	\$ <u>4.46</u>
7	THREE COLORS	\$ <u>4.80</u>	\$ <u>5.04</u>
8	FOUR COLORS	\$ <u>5.00</u>	\$ <u>5.25</u>
9	ONE COLOR	\$ <u>2.90</u>	\$ <u>3.05</u>
10	TWO COLORS	\$ <u>4.00</u>	\$ <u>4.20</u>
11	THREE COLORS	\$ <u>4.00</u>	\$ <u>4.20</u>
12	FOUR COLORS	\$ <u>4.50</u>	\$ <u>4.73</u>

HIGH INTENSITY PRSIMATIC REFLECTIVE SHEETING 3M HIP SERIES 3930. ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT (ASTM TYPE III & VI)

13	ONE COLOR	\$ <u>4.55</u>	\$ <u>4.78</u>
14	TWO COLORS	\$ <u>4.80</u>	\$ <u>5.04</u>
15	THREE COLORS	\$ <u>4.90</u>	\$ <u>5.15</u>
16	FOUR COLORS	\$ <u>4.95</u>	\$ <u>5.20</u>
17	ONE COLOR	\$ <u>6.95</u>	\$ <u>7.30</u>
18	TWO COLORS	\$ <u>7.50</u>	\$ <u>7.88</u>
19	THREE COLORS	\$ <u>7.80</u>	\$ <u>8.19</u>
20	FOUR COLORS	\$ <u>8.20</u>	\$ <u>8.61</u>
21	ONE COLOR	\$ <u>4.50</u>	\$ <u>4.73</u>
22	TWO COLORS	\$ <u>4.50</u>	\$ <u>4.73</u>
23	THREE COLORS	\$ <u>4.50</u>	\$ <u>4.73</u>
24	FOUR COLORS	\$ <u>6.00</u>	\$ <u>6.30</u>

WIDE ANGLE PRISMATIC RETROREFLECTIVE SHEETING FOR VISUAL IMPACT PERFORMANCE (VIP) 3M SERIES 3990. ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT. (ASTM TYPE IX).

25	ONE COLOR	\$ <u>7.30</u>	\$ <u>7.67</u>
26	TWO COLORS	\$ <u>7.70</u>	\$ <u>8.09</u>
27	THREE COLORS	\$ <u>7.50</u>	\$ <u>7.88</u>
28	FOUR COLORS	\$ <u>7.50</u>	\$ <u>7.88</u>
29	ONE COLOR	\$ <u>9.00</u>	\$ <u>9.45</u>
30	TWO COLORS	\$ <u>9.00</u>	\$ <u>9.45</u>
31	THREE COLORS	\$ <u>9.50</u>	\$ <u>9.98</u>

Item	Description	Old Price	New Price
32	FOUR COLORS	\$ <u>12.00</u>	\$ <u>12.60</u>
33	ONE COLOR	\$ <u>9.00</u>	\$ <u>9.45</u>
34	TWO COLORS	\$ <u>8.50</u>	\$ <u>8.93</u>
35	THREE COLORS	\$ <u>8.50</u>	\$ <u>8.93</u>
36	FOUR COLORS	\$ <u>8.00</u>	\$ <u>8.40</u>

3M DG³ DIAMOND GRADE SUPER HIGH EFFICIENCY FUEL CUBE 3M SERIES 4000 (40900. ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT. (ASTM TYPE XI).

37	ONE COLOR	\$ <u>6.80</u>	\$ <u>7.14</u>
38	TWO COLORS	\$ <u>6.90</u>	\$ <u>7.25</u>
39	THREE COLORS	\$ <u>7.10</u>	\$ <u>7.46</u>
40	FOUR COLORS	\$ <u>8.50</u>	\$ <u>8.93</u>

3M SCOTCHLITE FLUORESCENT WIDE ANGLE PRISMATIC RETROFLECTIVE SHEETING (VIP/FDG) FLUORESCENT DIAMOND GRADE 3M SERIES 3924F, 3924G, 3981, 3983 (FLUORESCENT YELLOW/GREEN 3983, ORANGE 3924F & 3924G, YELLOW 3981). ALL SIGNS LESS THAN ONE (1) SQUARE FOOT CHARGED AS ONE (1) SQUARE FOOT. (ASTM TYPE IX).

40A	ONE COLOR	\$ <u>11.20</u>	\$ <u>11.76</u>
41	ONE COLOR	\$ <u>8.50</u>	\$ <u>8.93</u>
41A	ONE COLOR	\$ <u>8.50</u>	\$ <u>8.93</u>
41B	TWO COLORS	\$ <u>11.50</u>	\$ <u>12.08</u>
42	TWO COLORS	\$ <u>9.00</u>	\$ <u>9.45</u>
42C	THREE COLORS	\$ <u>12.00</u>	\$ <u>12.60</u>
43	ONE COLOR	\$ <u>14.00</u>	\$ <u>14.70</u>
43D	FOUR COLORS	\$ <u>12.00</u>	\$ <u>12.60</u>
44	TWO COLORS	\$ <u>15.00</u>	\$ <u>15.75</u>
45	ONE COLOR	\$ <u>16.00</u>	\$ <u>16.80</u>
46	TWO COLORS	\$ <u>17.00</u>	\$ <u>17.85</u>

DG³/FDG – DG³ FLUORESCENT SUPER – HIGH EFFICIENCY FUEL CUBE 3M SERIES 4000 (4080) – (ASTM TYPE XI)

47	ONE COLOR	\$ <u>6.50</u>	\$ <u>6.83</u>
48	TWO COLORS	\$ <u>7.50</u>	\$ <u>7.88</u>
49	ONE COLOR	\$ <u>11.50</u>	\$ <u>12.08</u>
50	TWO COLORS	\$ <u>11.90</u>	\$ <u>12.50</u>
51	ONE COLOR	\$ <u>4.95</u>	\$ <u>5.20</u>
52	TWO COLORS	\$ <u>5.25</u>	\$ <u>5.51</u>

SIGN BLANKS ALUMINUM ALLOY 6061-T6 OR 5052-H38 SIGN RAEDY

Item	Description	Old Price	New Price
53	Blanks 0.080 Gage 1-5 Sq. Ft.	\$ <u>2.90</u>	\$ <u>3.05</u>
54	Blanks 0.080 Gage 5 + Sq. Ft.	\$ <u>2.75</u>	\$ <u>2.89</u>
55	Blanks 0.125 Gage 1-5 Sq. Ft.	\$ <u>4.25</u>	\$ <u>4.46</u>
56	Blanks 0.125 Gage 5 + Sq. Ft.	\$ <u>4.25</u>	\$ <u>4.46</u>
57	Blanks 0.125 Gage 5 + Sq. Ft.	\$ <u>4.25</u>	\$ <u>1.84</u>

GRAFFITI SHEETING APPLIED ON SIGNS (Labor and materials included.)

58	3M Scotchlite Protective Overlay Film (Series 1160A)	\$ <u>1.75</u>	\$ <u>1.84</u>
	Anti-Graffiti Overlay Film installed		

SET UP FEE FOR NEW NON-STANDARD SIGNS (ONE TIME CHARGE)*

*59	SET UP FEE	\$ <u>75.00</u>	\$ <u>78.75</u>
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New non-standard signs are all signs not MUTCD, Cal-Trans or existing City signs. Once set up fee charged, signs become part of existing sign base.

SPECIFICALLY IDENTIFIED TRAFFIC CONTROL SIGNS (3M OR EQUIVALENT)

60	TYPE K (YELLOW)	\$ <u>6.50</u>	\$ <u>6.83</u>
61	TYPE L (V)	\$ <u>7.50</u>	\$ <u>7.88</u>
65	DRUG BUYER	\$ <u>9.75</u>	\$ <u>10.24</u>
66	WARNING DRUG FREE ZONE	\$ <u>9.75</u>	\$ <u>10.24</u>
71	4-WAY	\$ <u>4.55</u>	\$ <u>4.78</u>
73	COMPACT CARS ONLY	\$ <u>5.55</u>	\$ <u>5.83</u>
74	10 MINUTE PARKING	\$ <u>5.55</u>	\$ <u>5.83</u>
75	COMPACT CARS ONLY MUST FIT IN MARKED SPACE 5.20	\$ <u>5.55</u>	\$ <u>5.83</u>
76	BEGIN	\$ <u>4.95</u>	\$ <u>5.20</u>
77	END	\$ <u>4.55</u>	\$ <u>4.78</u>
78	VAN ACCESSIBLE	\$ <u>4.55</u>	\$ <u>4.78</u>

ROLL GOODS & ELECTROCUT FILM (ORDERED IN ROLLS)

Due to differing agreements between manufacturers and fabricators, pricing will vary, therefore the fabricator bidding should refer to their own pricing agreement to determine how to price these rolls.

Item	Description	Old Price	New Price
84	3M Scotchlite Premium Overlay Film Series 1160	\$ <u>2.20</u>	\$ <u>2.31</u>
85	3M Scotchlite Engineering Grade Sheeting (Pressure Sensitive) Series 3270	\$ <u>1.05</u>	\$ <u>1.10</u>
86	3M Scotchcal Sheeting Black (Pressure Sensitive) Series 3650	\$ <u>1.05</u>	\$ <u>1.10</u>
87	Cat. 7725, Basic Colors	\$ <u>1.05</u>	\$ <u>1.10</u>
87A	Cat. 7725, Standard Colors	\$ <u>1.17</u>	\$ <u>1.23</u>
88	3M Scotchlite High Intensity Prismatic (HIP) (Pressure Sensitive) Series 3930	\$ <u>1.95</u>	\$ <u>2.05</u>
89	3M Scotchlite Diamond Grade Sheeting VIP (Pressure Sensitive) Series 3990	\$ <u>4.75</u>	\$ <u>4.99</u>
90	3M Scotchlite Diamond Grade Fluorescent Reflective Sheeting VIP Series 3983 (YELLOW/GREEN)	\$ <u>5.90</u>	\$ <u>6.20</u>
91	3M Scotchlite Diamond Grade Fluorescent Reflective Sheeting VIP Series 3981 (YELLOW)	\$ <u>5.50</u>	\$ <u>5.78</u>
92	3M Scotchlite Diamond Grade Fluorescent Work Zone Sheeting Series 3924F& 3934G (ORANGE)	\$ <u>4.00</u>	\$ <u>4.20</u>
93	3M Scotchlite ElectroCut Film Series 3260 S, (Gerber Punched)	\$ 0.90	\$ <u>0.95</u>
94	3M Scotchlite ElectroCut Film Series 7780 S (Gerber Punched)	\$ <u>4.00</u>	\$ <u>4.20</u>

SPECIFICALLY IDENTIFIED TRAFFIC CONTROL SIGNS (Either 3M)

96	TYPE P MARKER	\$ <u>14.00</u>	\$ <u>14.70</u>
97	OBJECT MARKER	\$ <u>22.75</u>	\$ <u>23.89</u>
98	RAILROAD XING	\$ <u>45.00</u>	\$ <u>47.25</u>
102	PARKING METER VARIOUS (3 COLORS)	\$ <u>3.15</u>	\$ <u>3.31</u>

Item	Description	Old Price	New Price
103	PARKING METER VARIOUS (4 COLORS)	\$ <u>10.50</u>	\$ <u>11.03</u>
104	NO PARKING PASSENGER ZONE (With hours)	\$ <u>105.00</u>	\$ <u>9.45</u>
105	NO PARKING PASSENGER ZONE	\$ <u>9.00</u>	\$ <u>9.45</u>
107	ALL WAY	\$ <u>4.25</u>	\$ <u>4.46</u>
114	MOTORCYCLE PARKING ONLY	\$ <u>3.75</u>	\$ <u>3.94</u>
115	BEGIN	\$ <u>4.55</u>	\$ <u>4.78</u>
116	END	\$ <u>4.55</u>	\$ <u>4.78</u>
117	STREET NAME BLOCK NUMBER WITH BORDER	\$ <u>4.75</u>	\$ <u>4.99</u>
118	STREET NAME BLOCK NUMBER WITH VARIABLE LEGEND, ARROWS AND BORDERS	\$ <u>4.95</u>	\$ <u>5.20</u>
119	3M SERIES 1170 ELECTROCUT FILMS TRANSPARENT, ACRYLIC, COLORED FILM WITH PRESSURE SENSITIVE ADHESIVE. STANDARD COLORS, PUNCHED FOR GERBER	\$ <u>1.49</u>	\$ <u>1.56</u>
120	3M SCOTCHLITE DIAMOND GRADE FLUORESCENT VIP WORK ZONE SHEETING SERIES 3924S, ORANGE	\$ <u>4.00</u>	\$ <u>4.20</u>

ROLL GOODS & ELECTROCUT FILM (ORDERED IN ROLLS) – S.F. AIRPORT

121.	Gerber High Performance Series 220/ Series 225, white 220-10, black 220-12, Metallic Gold 220-131, Sunflower 220-25, Vivid Blue 220-17, Olympic Blue 220-57, Teal 220-96 (Gerber Punched)	\$ <u>1.19</u>	\$ <u>1.25</u>
122	Cat. 7720, Basic Colors	\$ <u>1.39</u>	\$ <u>1.46</u>
122A	Cat 7720, Standard Colors	\$ <u>1.39</u>	\$ <u>1.46</u>
123	Avery High Performance A9, Jungle Green	\$ <u>0.89</u>	\$ <u>0.93</u>

Item	Description	Old Price	New Price
123A	Avery High Performance A9, Lavender	\$ <u>0.89</u>	\$ <u>0.93</u>
124	Avery High Performance A9 Series, Jungle Green (Gerber Punched)	\$ <u>0.89</u>	\$ <u>0.93</u>
125	Gerber Quantum 2000 Series, black, white, red (Gerber Punched)	\$ <u>0.89</u>	\$ <u>0.93</u>
126	Gerber 280/280i HP Series reflective sheeting, silver/white, red, green, gold, black, orange, blue, light blue (Gerber Punched)	\$ <u>0.96</u>	\$ <u>1.01</u>
127	Cat. 7780, CR, Basic Colors	\$ <u>0.55</u>	\$ <u>0.58</u>
127A	Cat. 7780, CR, Standard Colors	\$ <u>0.55</u>	\$ <u>0.58</u>
128	Gerber HP Series 210 Series Specialty Vinyls, dusted crystal (Gerber Punched)	\$ <u>2.16</u>	\$ <u>2.27</u>
129	Gerber HP Series 230 Series Translucent Vinyls, red 230-33, intense blue 230-127 (Gerber Punched)	\$ <u>1.92</u>	\$ <u>2.02</u>
132	Avery High Performance A9 Series, jungle green (Not Punched)	\$ <u>0.90</u>	\$ <u>0.95</u>
133	3M High Intensity Grade Prismatic Sheeting Series 3930, silver/ white, red, yellow, green, blue(Not Punched)	\$ <u>1.85</u>	\$ <u>1.94</u>
134	Gerber GCS Series Color Foils for Edge/Edgell, we mostly use, black, flood coat white, white, ruby red, we keep every color available in stock	\$ <u>220.52</u>	\$ <u>231.55</u>
135	Gerber Super CMYK yellow, magenta, cyan, black Series Foils for Edge/Edgell	\$ <u>105.52</u>	\$ <u>110.80</u>
136	Gerber GCT Series Color Transparent Foils for Edge/Edgell gold, blue, red	\$ <u>116.34</u>	\$ <u>122.16</u>
137	Gerber GCM Series Medal Foils for Edge/Edgell, silver medal, gold medal	\$ <u>172.60</u>	\$ <u>181.23</u>
138	Gerber GCX Series Fluorescent Color Foils for Edge/Edgell, pink	\$ <u>80.63</u>	\$ <u>84.66</u>

Item	Description	Old Price	New Price
168	CHANNEL 1 ¼" x 1 ¼" x 1/8" Extrusion Alloy 6063-T5	\$ <u>2.00</u>	\$ <u>2.10</u>
169	TUBE 1 ¾" x 1 ½" x 1/8" Extrusion Alloy 6063-T6	\$ <u>2.20</u>	\$ <u>2.31</u>