

EXHIBIT D

PRICING MATRIX

Model(s) offered:

AF2051SP

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Band 4 41-54 ppm 10,000 cpm	MACC	6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		X	\$225.31	\$196.13	\$163.70
Cost per Copy		X	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder	N/A	X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	N/A	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$2,085.00	X	\$56.50	\$49.19	\$41.05
Finisher - multi-position staple and hole punch	\$2,013.00	X	\$54.55	\$47.49	\$39.64
Finisher - staple only	\$1,187.00	X	\$32.17	\$28.00	\$23.37
Hard Disk Drive (specify size)	40 GB-Included	X	X	X	X
Memory Upgrade - specify maximum RAM	384 MB-Included	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included w/controller	X	X	X	X
Paper Trays - large capacity	\$663.00	X	\$17.97	\$15.64	\$13.05
Print Controller	Included	X	X	X	X
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
PostScript driver	Included	X	X	X	X
Print software	Included	X	X	X	X
Token Ring Network Interface	Yes w/jetdirect or Axis box	X	X	X	X
Other:					
PostScript 3	\$720.00	X	\$19.51	\$16.98	\$14.18
File Format Converter	\$202.00	X	\$5.47	\$4.77	\$3.98
Z Folding	\$3,886.00	X	\$105.31	\$91.67	\$76.52
GBC Stream Punch	\$3,939.00	X	\$106.75	\$92.92	\$77.56

Purchase Price	\$8,314.00
Monthly Maintenance	.0065 CPC

EXHIBIT D

PRICING MATRIX

Model(s) offered:

AF2060

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Band 5 55-70 ppm 10,000 cpm	MACC	6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	\$8,051.00	X	\$235.66	\$205.14	\$171.22
Cost per Copy		X	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder	N/A	X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	N/A	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$2,085.00	X	\$56.50	\$49.19	\$41.05
Finisher - multi-position staple and hole punch	\$2,013.00	X	\$54.55	\$47.49	\$39.64
Finisher - staple only	\$1,187.00	X	\$32.17	\$28.00	\$23.37
Hard Disk Drive (specify size)	40 GB-Included	X	X	X	X
Memory Upgrade - specify maximum RAM	128MB-Included	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included	X	X	X	X
Paper Trays - large capacity	\$663.00	X	\$17.97	\$15.64	\$13.05
Print Controller	\$1,218.00	X	\$33.01	\$28.73	\$23.98
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
PostScript driver	Included	X	X	X	X
Print software	Included	X	X	X	X
Token Ring Network Interface	Included	X	X	X	X
Other:					
PostScript 3	\$720.00	X	\$19.51	\$16.98	\$14.18
File Format Converter	\$202.00	X	\$5.47	\$4.77	\$3.98
Z Folding	\$3,886.00	X	\$105.31	\$91.67	\$76.52
GBC Stream Punch	\$3,939.00	X	\$106.75	\$92.92	\$77.56

Purchase Price	\$8,696.00
Monthly Maintenance	.0065 CPC

EXHIBIT D

PRICING MATRIX

Model(s) offered:

2060SP

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Band 5 55-70 ppm 10,000 cpm	MACC	6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		X	\$243.76	\$212.19	\$177.11
Cost per Copy		X	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder	N/A	X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	N/A	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$2,085.00	X	\$56.50	\$49.19	\$41.05
Finisher - multi-position staple and hole punch	\$2,013.00	X	\$54.55	\$47.49	\$39.64
Finisher - staple only	\$1,187.00	X	\$32.17	\$28.00	\$23.37
Hard Disk Drive (specify size)	40 GB-Included	X	X	X	X
Memory Upgrade - specify maximum RAM	384MB-Included	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included w/controller	X	X	X	X
Paper Trays - large capacity	\$663.00	X	\$17.97	\$15.64	\$13.05
Print Controller	Included	X	X	X	X
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
Scan driver	Included	X	X	X	X
Scan software	Included	X	X	X	X
Token Ring Network Interface	Yes w/jetdirect or Axis box	X	X	X	X
Other:					
PostScript 3	\$720.00	X	\$19.51	\$16.98	\$14.18
File Format Converter	\$202.00	X	\$5.47	\$4.77	\$3.98
Z Folding	\$3,886.00	X	\$105.31	\$91.67	\$76.52
GBC Stream Punch	\$3,939.00	X	\$106.75	\$92.92	\$77.56

Purchase Price	\$8,995.00
Monthly Maintenance	.0065 CPC

EXHIBIT D

PRICING MATRIX

Model(s) offered:

AF2075

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Band 6 71+ ppm 35,000 cpm	MACC	6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	\$9,678.00	X	\$283.28	\$246.59	\$205.82
Cost per Copy		X	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder	N/A	X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	Included	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$2,085.00	X	\$56.50	\$49.19	\$41.05
Finisher - multi-position staple and hole punch	\$2,013.00	X	\$54.55	\$47.49	\$39.64
Finisher - staple only	\$1,187.00	X	\$32.17	\$28.00	\$23.37
Hard Disk Drive (specify size)	40 GB-Included	X	X	X	X
Memory Upgrade - specify maximum RAM	128MB-Included	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included	X	X	X	X
Paper Trays - large capacity	\$663.00	X	\$17.97	\$15.64	\$13.05
Print Controller	\$1,218.00	X	\$33.01	\$28.73	\$23.98
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
Scanner driver	Included	X	X	X	X
Scanner software	Included	X	X	X	X
Token Ring Network Interface	Included	X	X	X	X
Other:					
PostScript 3	\$720.00	X	\$19.51	\$16.98	\$14.18
File Format Converter	\$202.00	X	\$5.47	\$4.77	\$3.98
Z Folding	\$3,886.00	X	\$105.31	\$91.67	\$76.52
GBC Stream Punch	\$3,939.00	X	\$106.75	\$92.92	\$77.56

Purchase Price	\$10,453.00
Monthly Maintenance	.0065 CPC

EXHIBIT D

PRICING MATRIX

Model(s) offered:

AF2075SP

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Band 6 71+ ppm 35,000 cpm	MACC	6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		X	\$304.60	\$265.15	\$221.32
Cost per Copy		X	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder	N/A	X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	N/A	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$2,085.00	X	\$56.50	\$49.19	\$41.05
Finisher - multi-position staple and hole punch	\$2,013.00	X	\$54.55	\$47.49	\$39.64
Finisher - staple only	\$1,187.00	X	\$32.17	\$28.00	\$23.37
Hard Disk Drive (specify size)	40 GB-Included	X	X	X	X
Memory Upgrade - specify maximum RAM	384MB-Included	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included w/controller	X	X	X	X
Paper Trays - large capacity	\$663.00	X	\$17.97	\$15.64	\$13.05
Print Controller	Included	X	X	X	X
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
Scanner driver	Included	X	X	X	X
Scanner software	Included	X	X	X	X
Token Ring Network Interface	Yes w/jetdirect or Axis box	X	X	X	X
Other:					
PostScript 3	\$720.00	X	\$19.51	\$16.98	\$14.18
File Format Converter	\$202.00	X	\$5.47	\$4.77	\$3.98
Z Folding	\$3,886.00	X	\$105.31	\$91.67	\$76.52
GBC Stream Punch	\$3,939.00	X	\$106.75	\$92.92	\$77.56

Purchase Price	\$11,240.00
Monthly Maintenance	.0065 CPC

EXHIBIT D

PRICING MATRIX

Model(s) offered:

AF2090

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Band 6 71+ ppm 35,000 cpm	MACC	6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		X	\$2.86	\$2.49	\$2.08
Cost per Copy		X	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder	N/A	X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	N/A	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$3,886.00	X	\$105.31	\$91.67	\$76.52
Finisher - multi-position staple and hole punch	\$2,416.00	X	\$65.47	\$56.99	\$47.57
Finisher - staple only	\$1,748.00	X	\$47.37	\$41.24	\$34.42
Hard Disk Drive (specify size)	80 GB-Included	X	X	X	X
Memory Upgrade - specify maximum RAM	80 GB	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included w/controller	X	X	X	X
Paper Trays - large capacity	\$1,618.00	X	\$43.85	\$38.17	\$31.86
Print Controller	\$1,463.00	X	\$39.65	\$34.51	\$28.81
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
Scan driver	Included	X	X	X	X
Scan software	Included	X	X	X	X
Token Ring Network Interface	Yes w/jetdirect or Axis box	X	X	X	X
Other:					
PostScript 3	\$242.00	X	\$6.56	\$5.71	\$4.76
File Format Converter	\$304.00	X	\$8.24	\$7.17	\$5.99
Z Folding	\$4,117.00	X	\$111.57	\$97.12	\$81.06
GBC Stream Punch	\$4,494.00	X	\$121.79	\$106.01	\$88.49
Removable Hard Drive	\$2,000.00	X	\$54.20	\$47.18	\$39.38
Trimmer	\$4,333.00	X	\$117.42	\$102.22	\$85.32
Booklet Maker	\$5,970.00	X	\$161.79	\$140.83	\$117.55
Booklet Folder	\$4,470.00	X	\$121.14	\$105.45	\$88.01

Purchase Price	\$11,623.00
Monthly Maintenance	.0055 CPC

EXHIBIT D

PRICING MATRIX

Model(s) offered:

3224c

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Band 1 C 13+ ppm 500 cpm		6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		X	\$153.39	\$133.52	\$111.45
Cost per Copy		X	0.120	0.107	0.107
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder	N/A	X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	Included	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$2,080.00	X	\$56.37	\$49.07	\$40.96
Finisher - multi-position staple and hole punch	\$1,330.00	X	\$36.04	\$31.37	\$26.19
Finisher - staple only	\$674.00	X	\$18.27	\$15.90	\$13.27
Hard Disk Drive (specify size)	80 GB	X	X	X	X
Memory Upgrade - specify maximum RAM	1GB	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included	X	X	X	X
Paper Trays - large capacity	\$446.00	X	\$12.09	\$10.52	\$8.78
Print Controller	Included	X	X	X	X
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
Scan driver	Included	X	X	X	X
Software	Included	X	X	X	X
Token Ring Network Interface	Yes w/jetdirect or Axis box	X	X	X	X
Other:					

Purchase Price	\$5,660.00
Monthly Maintenance	.085 CPC (Color)
Monthly Maintenance	.008 CPC (B&W)

EXHIBIT D

PRICING MATRIX

Model(s) offered:

3228C

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Band 2 C 21+ ppm 500 cpm		6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		X	\$172.14	\$149.84	\$125.07
Cost per Copy		X	0.120	0.107	0.107
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder	N/A	X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	Included	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$1,631.00	X	\$44.20	\$38.48	\$32.11
Finisher - multi-position staple and hole punch	\$1,412.00	X	\$38.27	\$33.31	\$27.80
Finisher - staple only	\$1,170.00	X	\$31.71	\$27.60	\$23.04
Hard Disk Drive (specify size)	80 GB	X	X	X	X
Memory Upgrade - specify maximum RAM	1GB	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included	X	X	X	X
Paper Trays - large capacity	\$486.00	X	\$13.17	\$11.46	\$9.57
Print Controller	Included	X	X	X	X
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
Scan driver	Included	X	X	X	X
Software	Included	X	X	X	X
Token Ring Network Interface	Yes w/jetdirect or Axis box	X	X	X	X
Other:					

Purchase Price	\$6,352.00
Monthly Maintenance	.085 CPC (Color)
Monthly Maintenance	.0075 CPC (B&W)

EXHIBIT D

PRICING MATRIX

Model(s) offered:

3235C

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Band 3 C 25+ ppm 1,000 cpm		6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		X	\$198.21	\$172.54	\$144.01
Cost per Copy		X	0.120	0.107	0.107
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder		X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	Included	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$1,631.00	X	\$44.20	\$38.48	\$32.11
Finisher - multi-position staple and hole punch	\$1,412.00	X	\$38.27	\$33.31	\$27.80
Finisher - staple only	\$1,170.00	X	\$31.71	\$27.60	\$23.04
Hard Disk Drive (specify size)	80 GB	X	X	X	X
Memory Upgrade - specify maximum RAM	1GB	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included	X	X	X	X
Paper Trays - large capacity	\$486.00	X	\$13.17	\$11.46	\$9.57
Print Controller	Included	X	X	X	X
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
Scan driver	Included	X	X	X	X
Software	Included	X	X	X	X
Token Ring Network Interface	Yes w/jetdirect or Axis box	X	X	X	X
Other:					

Purchase Price	\$7,314.00
Monthly Maintenance	.085 CPC (Color)
Monthly Maintenance	.007 CPC (B&W)

EXHIBIT D

PRICING MATRIX

Model(s) offered:

3245C

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Band 4 C 33+ ppm 2,000 cpm		6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		X	\$218.64	\$190.32	\$158.86
Cost per Copy		X	0.120	0.107	0.107
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder		X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	Included	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$1,631.00	X	\$44.20	\$38.48	\$32.11
Finisher - multi-position staple and hole punch	\$1,412.00	X	\$38.27	\$33.31	\$27.80
Finisher - staple only	\$1,170.00	X	\$31.71	\$27.60	\$23.04
Hard Disk Drive (specify size)	80 GB	X	X	X	X
Memory Upgrade - specify maximum RAM	1GB	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included	X	X	X	X
Paper Trays - large capacity	\$486.00	X	\$13.17	\$11.46	\$9.57
Print Controller	Included	X	X	X	X
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
Scan driver	Included	X	X	X	X
Software	Included	X	X	X	X
Token Ring Network Interface	Yes w/jetdirect or Axis box	X	X	X	X
Other:					

Purchase Price	\$8,068.00
Monthly Maintenance	.085 CPC (Color)
Monthly Maintenance	.007 CPC (B&W)

EXHIBIT D

PRICING MATRIX

Model(s) offered:

3260C

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Band 4 C 33+ ppm 2,000 cpm		6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		X	\$356.09	\$309.97	\$258.73
Cost per Copy		X	0.120	0.107	0.107
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	X	X
Address Book Software	Included	X	X	X	X
Automatic Document Feeder	N/A	X	X	X	X
Automatic Reversing Document Feeder	Included	X	X	X	X
Cabinet - large capacity	N/A	X	X	X	X
Cables	N/A	X	X	X	X
Fax Software	Included	X	X	X	X
Finisher - booklet - multi-staple, multi-fold	\$2,659.00	X	\$72.06	\$62.73	\$52.36
Finisher - multi-position staple and hole punch	\$2,100.00	X	\$56.91	\$49.54	\$41.35
Finisher - staple only	\$1,104.00	X	\$29.92	\$26.04	\$21.74
Hard Disk Drive (specify size)	80 GB	X	X	X	X
Memory Upgrade - specify maximum RAM	1GB	X	X	X	X
Network & Device Management Software	Included	X	X	X	X
Network Interface	Included	X	X	X	X
Paper Trays - large capacity	\$1,041.00	X	\$28.21	\$24.56	\$20.50
Print Controller	Included	X	X	X	X
Print Controller - Fiery Print	N/A	X	X	X	X
Printer Drivers	Included	X	X	X	X
Postscript driver	Included	X	X	X	X
Software	Included	X	X	X	X
Token Ring Network Interface	Yes w/jetdirect or Axis box	X	X	X	X
Other:					

Purchase Price	\$13,140.00
Monthly Maintenance	.085 CPC (Color)
Monthly Maintenance	.006 CPC (B&W)