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PRICING MATRIX

ૈ"ે del(s) offered:

1515MFP

Band 1 15-20 ppm 1,000 cpm	MACC	6 Months	36 Months		- HICKORY CONTROL OF THE PARTY
Monthly Lease Cost		Χ	\$29.00	\$25.24	\$21.07
Cost per Copy		Χ	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	Х	X	Х
Delivery and Removal	Included	Х	Х	X	X
Address Book Software	N/A	Х	Х	X	Х
Automatic Document Feeder	Included	Х	X	Х	Х
Automatic Reversing Document Feeder	N/A	Χ	X	X	Х
Cabinet - large capacity	\$97.00	Х	\$2.63	\$2.29	\$1.91
Cables	N/A	Х	X	Х	X
Fax Software	Included	Х	X	Х	X
Finisher - booklet - multi-staple, multi-fold	N/A	Х	X	Х	X
Finisher - multi-position staple and hole punch	N/A	Х	Х	Х	X
Finisher - staple only	N/A	Х	Х	Х	Х
Hard Disk Drive (specify size)	N/A	Х	Х	Х	Х
Memory Upgrade - specify maximum RAM	177 MB	Х	Х	X	Х
Network & Device Management Software	Υ	Х	Х	X	Х
Network Interface	Y	Х	X	X	Х
Paper Trays - large capacity	Υ	Х	Х	Х	Х
Print Controller	330.00	Х	\$8.94	\$7.78	\$6.50
Print Controller - Fiery Print	N/A	Х	X	X	X
Printer Drivers	Υ	Х	Х	Х	Х
n driver(method)	Empedded Scan-to-Email (w/LDAP);				
	(SMB/FTP/Novell);Scan-to-				
	URL & Network TWAIN				
	Scanning	Х	X	X	X
Scan software	Υ	Х	Х	Х	X
Token Ring Network Interface	Yes w/jetdirect or				
	Axis box	X	X	X	X
Other:					
Post Scrip 3	\$160.00	X	\$4.34	\$3.77	\$3.15
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Purchase Price	\$1,070.00
Monthly Maintenance	.008 CPC

**-del(s) offered:	2018D	·	

Band 1 15-20 ppm 1,000 cpm	MACC	6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		Х	\$30.60	\$26.63	\$22.23
Cost per Copy		Х	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	Х	Х	Х
Delivery and Removal	Included	Χ	X	Х	X
Address Book Software	N/A	Х	Х	Х	Х
Automatic Document Feeder	N/A	Х	Х	X	X
Automatic Reversing Document Feeder	\$460.00	Х	\$12.47	\$10.85	\$9.06
Cabinet - large capacity	\$93.00	Х	\$2.52	\$2.19	\$1.83
Cables	N/A	Х	Х	Х	X
Fax Software	Included	Х	Х	Х	Х
Finisher - booklet - multi-staple, multi-fold	N/A	Х	Х	Х	X
Finisher - multi-position staple and hole punch	N/A	Х	Х	Х	Х
Finisher - staple only	N/A	Х	Х	Х	Х
Hard Disk Drive (specify size)	N/A	Х	Х	Х	Х
Memory Upgrade - specify maximum RAM	128MB	Х	Х	Х	X
Network & Device Management Software	Υ	X	Х	Х	Х
Network Interface	Υ	Х	Х	Х	Х
Paper Trays - large capacity	Υ	Х	Х	Х	Х
Print Controller	\$333.00	Х	\$9.02	\$7.86	\$6.56
Print Controller - Fiery Print	N/A	Х	Х	X	X
Printer Drivers	Included	Х	Х	Х	Х
an driver(method)	Embedded Scan-to-Email (w/LDAP);				
	(W/LDAP); (SMB/FTP/Novell);Scan-to-				
1	URL & Network TWAIN				
	Scanning	Х	X	X	X
Scan software	Included	X	X	X	Х
Token Ring Network Interface	Yes w/jetdirect or				
	Axis box	X	X	X	X
Other:					
PostScript 3	\$160.00	Х	\$4.34	\$3.77	\$3.15
Fax Kit	\$269.00	Х	\$7.29	\$6.35	\$5.30
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Purchase Price	\$1,129.00
Monthly Maintenance	.0078 CPC

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Band 2 21-30 ppm 2,000 cpm	MACC	6 Months	36 Months		60 Months
Monthly Lease Cost		Х	\$65.91	\$57.37	\$47.89
Cost per Copy		Х	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	Х	Х	Х
Delivery and Removal	Included	X	Х	Х	Х
Address Book Software	Included	X	Х	Х	Х
Automatic Document Feeder	N/A	Х	Х	Х	Х
Automatic Reversing Document Feeder	Included	X	X	Х	X
Cabinet - large capacity	\$102.00	X	\$2.76	\$2.41	\$2.01
Cables	N/A	Х	X	Х	X
Fax Software	Included	Х	Х	Х	X
Finisher - booklet - multi-staple, multi-fold	N/A	Х	Х	Х	X
Finisher - multi-position staple and hole punch	N/A	Х	Х	Х	Х
Finisher - staple only	\$781.00	Х	\$21.17	\$18.42	\$15.38
Hard Disk Drive (specify size)	20 GB	Х	Х	Х	X
Memory Upgrade - specify maximum RAM	\$384.00	Х	\$10.41	\$9.06	\$7.56
Network & Device Management Software	Included	X	Х	Х	Х
Network Interface	Included	Х	Х	Х	Х
Paper Trays - large capacity	\$485.00	Х	\$13.14	\$11.44	\$9.55
Print Controller	\$890.00	X	\$24.12	\$21.00	\$17.52
Print Controller - Fiery Print	N/A	Х	Х	X	X
Printer Drivers	Included	Х	Х	X	X
n driver(method)	Included	X	X	X	Х
n software	Included	Х	X	Х	X
nuken Ring Network Interface	Included	Х	X	Х	X
Other:					
PostScript 3	\$261.00	X	\$7.07	\$6.16	\$5.14
Fax Kit	\$369.00	Х	\$10.00	\$8.70	\$7.27
Multi Line Fax	\$356.00	X	\$9.65	\$8.40	\$7.01

Purchase Price	\$2,432.00
Monthly Maintenance	.0075 CPC
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শ্ৰীবা(s) offered:	AF3025SP		-

Band 2 21-30 ppm 2,000 cpm	MACC	6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost		Х	\$79.95	\$69.59	\$58.09
Cost per Copy		Х	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	Х	Х
Delivery and Removal	Included	Х	X	X	Х
Address Book Software	Included	Χ	Х	X	X
Automatic Document Feeder	N/A	X	Х	Х	X
Automatic Reversing Document Feeder	\$602.00	Х	\$16.31	\$14.20	\$11.85
Cabinet - large capacity	\$86.00	X	\$2.33	\$2.03	\$1.69
Cables	N/A	Х	Х	Х	X
Fax Software	Included	Х	Х	Х	X
Finisher - booklet - multi-staple, multi-fold	N/A	Х	Х	Х	X
Finisher - multi-position staple and hole punch	N/A	Х	Х	Х	X
Finisher - staple only	\$781.00	Х	\$21.17	\$18.42	\$15.38
Hard Disk Drive (specify size)	20 GB	Х	X	X	X
Memory Upgrade - specify maximum RAM	384MB	X	Х	Х	Х
Network & Device Management Software	Included	Х	Х	X	X
Network Interface	Included	Х	Х	Х	Х
Paper Trays - large capacity	\$485.00	Х	\$13.14	\$11.44	\$9.55
Print Controller	Included	Х	X	Х	X
Print Controller - Fiery Print	N/Á	Х	Х	Х	Х
Printer Drivers	PCL-PS3-RPCS	Х	Х	Х	Х
n driver(method)	Embedded Scan-to-Email (w/LDAP);				
	(W/LDAF), (SMB/FTP/Novell);Scan-to-				
)	URL & Network TWAIN				
	Scanning	X	X	X	X
Scan software	Included	X	Х	X	Х
Token Ring Network Interface	Yes w/jetdirect or				
Ĭ	Axis box	Х	X	X	X
Other:					
PostScript 3	\$261.00	Х	\$7.07	\$6.16	\$5.14
Fax Kit	\$369.00	Х	\$10.00	\$8.70	\$7.27
Multi Line Fax	\$315.00	Х	\$8.54	\$7.43	\$6.20
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Purchase Price	\$2,950.00
Monthly Maintenance	.0075 CPC

** del(s) offered:	AF3030			
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Band 2 21-30 ppm 2,000 cpm	MACC	6 Months			60 Months
Monthly Lease Cost	\$3,043.00	X	\$89.08	\$77.54	\$64.72
Cost per Copy		Χ	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	. X
Delivery and Removal	Included	Х	Х	X	Х
Address Book Software	Included	X	Χ	Х	Х
Automatic Document Feeder	N/A	Х	Χ	X	Х
Automatic Reversing Document Feeder	Included	Х	X	Х	Χ
Cabinet - large capacity	\$86.00	Х	\$2.33	\$2.03	\$1.69
Cables	N/A	Х	X	X	X
Fax Software	Included	Х	Х	Х	Х
Finisher - booklet - multi-staple, multi-fold	\$781.00	X	\$21.17	\$18.42	\$15.38
Finisher - multi-position staple and hole punch	N/A	Х	X	Х	X
Finisher - staple only	\$519.00	Х	\$14.06	\$12.24	\$10.22
Hard Disk Drive (specify size)	20 GB	Х	Х	Х	Х
Memory Upgrade - specify maximum RAM	384 MB	Х	Х	Х	Х
Network & Device Management Software	Included	Х	Х	Х	X
Network Interface	Included	Х	Х	Х	Х
Paper Trays - large capacity	\$485.00	Х	\$13.14	\$11.44	\$9.55
Print Controller	\$890.00	Х	\$24.12	\$21.00	\$17.52
Print Controller - Fiery Print	N/A	Х	Х	Х	Х
Printer Drivers	Included	X	Х	Х	X
an driver(method)	Included	Х	Х	Х	Х
n software	Included	Х	Х	Х	Х
ruken Ring Network Interface	Included	X	Х	Х	X
Other:					
PostScript 3	\$261.00	X	\$7.07	\$6.16	\$5.14
Fax Kit	\$369.00	Х	\$10.00	\$8.70	\$7.27
Multi Line Fax	\$315.00	Х	\$8.54	\$7.43	\$6.20
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Purchase Price	\$3,287.00
Monthly Maintenance	.0075 CPC

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Band 2 21-30 ppm 2,000 cpm	MACC	6 Months	36 Months	48 Months	
Monthly Lease Cost		Х	\$93.31	\$81.22	\$67.79
Cost per Copy		Х	0.032	0.0228	0.0199
Monthly Rental Cost	Included	Х	Х	Х	X
Delivery and Removal		300/Mo	Х	Х	Х
Address Book Software	Included	Х	Х	Х	Χ
Automatic Document Feeder	N/A	Х	Х	Х	X
Automatic Reversing Document Feeder	Included	Χ	Х	X	X
Cabinet - large capacity	\$97.00	Х	\$2.63	\$2.29	\$1.91
Cables	N/A	Х	X	X	X
Fax Software	Included	Х	X	X	Х
Finisher - booklet - multi-staple, multi-fold	\$781.00	Х	\$21.17	\$18.42	\$15.38
Finisher - multi-position staple and hole punch	N/A	Х	Х	Х	Х
Finisher - staple only	\$519.00	Х	\$14.06	\$12.24	\$10.22
Hard Disk Drive (specify size)	20 GB	Х	Х	X	Х
Memory Upgrade - specify maximum RAM	384 MB	Х	Х	Х	Х
Network & Device Management Software	Included	Х	X	Х	Х
Network Interface	Included	Х	X	Х	Х
Paper Trays - large capacity	Included	Х	Х	Х	Х
Print Controller	Included	Х	Х	Х	Х
Print Controller - Fiery Print	Included	Х	Х	Х	Х
Printer Drivers	PCL-PS3-RPCS	Х	Х	Х	Х
েৰn driver(method)	embedded Scan-to-Email (w/LDAP);				
	(SMB/FTP/Novell);Scan-to-				
•	URL & Network TWAIN	<u> </u>			
	Scanning	Х	X	X	X
Scan software	Included	Х	Х	Х	X
Token Ring Network Interface	Yes w/jetdirect or				
ŭ	Axis box	X	X	X	X
Other:					
PostScript 3	\$261.00	Х	\$7.07	\$6.16	\$5.14
Fax Kit	\$369.00	Х	\$10.00	\$8.70	\$7.27
Multi Line Fax	\$315.00	Х	\$8.54	\$7.43	\$6.20

Purchase Price	\$3,443.00
Monthly Maintenance	.0075 CPC
monthly manifestation	

Mandel(s) offered:	AF3035		

Band 3 31-40 ppm 4,000 cpm	MACC	6 Months	36 Months	48 Months	60 Months
Monthly Lease Cost	\$4,522.00	Х	\$132.36	\$115.21	\$96.17
Cost per Copy		Х	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	X	X	Х	Х
Address Book Software	Included	Х	Х	Х	Х
Automatic Document Feeder	N/A	Х	X	Х	Х
Automatic Reversing Document Feeder	Included	X	X	X	Х
Cabinet - large capacity	\$102.00	X	\$2.76	\$2.41	\$2.01
Cables	N/A	X	X	X	X
Fax Software	Included	Х	Х	Х	X
Finisher - booklet - multi-staple, multi-fold	\$2,142.00	Х	\$58.05	\$50.53	\$42.18
Finisher - multi-position staple and hole punch	\$1,392.00	Х	\$37.72	\$32.84	\$27.41
Finisher - staple only	\$736.00	Х	\$19.95	\$17.36	\$14.49
Hard Disk Drive (specify size)	20GB	Х	Х	X	X
Memory Upgrade - specify maximum RAM	128MB	Х	Х	Х	X
Network & Device Management Software	Included	Х	Х	Х	Х
Network Interface	Included	Х	X	Х	X
Paper Trays - large capacity	\$462.00	X	\$12.52	\$10.90	\$9.10
Print Controller	\$897.00	X	\$24.31	\$21.16	\$17.66
Print Controller - Fiery Print	N/A	Х	Х	X	X
Printer Drivers	Included	X	X	Х	Х
েৰn driver(method)	Included	X	Х	Х	Х
ı software	Included	Х	Х	X	X
. Jken Ring Network Interface	Included	Х	Х	Х	X
Other:					
PostScript 3	\$557.00	X	\$15.09	\$13.14	\$10.97
Fax Kit	\$369.00	Х	\$10.00	\$8.70	\$7.27
Multi Line Fax	\$315.00	Х	\$8.54	\$7.43	\$6.20

Purchase Price	\$4,884.00
Monthly Maintenance	.007 CPC

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Band 3 31-40 ppm 4,000 cpm	MACC	6 Months	36 Months		
Monthly Lease Cost	99-90-90-90-90-90-90-90-90-90-90-90-90-9	Х	\$144.12	\$125.45	\$104.71
Cost per Copy		Х	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	X
Delivery and Removal	Included	Х	X	X	X
Address Book Software	Included	Χ	Х	Х	Х
Automatic Document Feeder	N/A	Х	Χ	X	Х
Automatic Reversing Document Feeder	Included	Х	Χ	Χ	Х
Cabinet - large capacity	\$102.00	Х	\$2.76	\$2.41	\$2.01
Cables	N/A	Χ	X	X	X
Fax Software	Included	Х	Х	Х	Χ
Finisher - booklet - multi-staple, multi-fold	\$2,142.00	Х	\$58.05	\$50.53	\$42.18
Finisher - multi-position staple and hole punch	\$1,392.00	Х	\$37.72	\$32.84	\$27.41
Finisher - staple only	\$736.00	X	\$19.95	\$17.36	\$14.49
Hard Disk Drive (specify size)	40GB	X	X	X	X
Memory Upgrade - specify maximum RAM	384MB-included	Х	Х	Х	X
Network & Device Management Software	included	Х	Х	X	Х
Network Interface	Included	Х	Х	X	Х
Paper Trays - large capacity	\$462.00	Х	\$12.52	\$10.90	\$9.10
Print Controller	included	Х	X	X	X
Print Controller - Fiery Print	N/A	Х	Х	X	X
Printer Drivers	Included	Х	X	Х	Х
n driver	Included	Х	Х	Х	Х
driver(method)	Embedded Scan-to-				
	Email (w/LDAP);				
	(SMB/FTP/Novell);Sca				
	n-to-URL & Network				
	TWAIN Scanning	X	X	. X	X
Token Ring Network Interface	Yes w/jetdirect or				
	Axis box	<u> X</u>	X	X	X
Other:				1	1 010 07
PostScript 3	\$557.00	X	\$15.09	\$13.14	\$10.97
Fax Kit	\$369.00	X	\$10.00	\$8.70	\$7.27
Multi Line Fax	\$315.00	X	\$8.54	\$7.43	\$6.20
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Purchase Price	\$5,318.00
Monthly Maintenance	.007 CPC

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Band 4 41-54 ppm 10,000 cpm	MACC	6 Months	36 Months	48 Months	
Monthly Lease Cost	\$5,183.00	Χ	\$151.71	\$132.06	\$110.22
Cost per Copy		Χ	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	X	Х
Delivery and Removal	Included	Х	Х	Х	Х
Address Book Software	Included	Х	Х	X	Х
Automatic Document Feeder	N/A	Х	Χ	Х	X
Automatic Reversing Document Feeder	Included	Х	Х	Х	X
Cabinet - large capacity	\$102.00	Х	\$2.76	\$2.41	\$2.01
Cables	N/A	Х	Х	X	X
Fax Software	Included	Х	X	Х	Х
Finisher - booklet - multi-staple, multi-fold	\$2,142.00	Х	\$58.05	\$50.53	\$42.18
Finisher - multi-position staple and hole punch	\$1,392.00	Х	\$37.72	\$32.84	\$27.41
Finisher - staple only	\$736.00	Х	\$19.95	\$17.36	\$14.49
Hard Disk Drive (specify size)	40GB	Х	X	Х	Х
Memory Upgrade - specify maximum RAM	384MB	Х	Х	Х	X
Network & Device Management Software	Included	Х	Х	Х	X
Network Interface	Included	Х	Х	Х	Х
Paper Trays - large capacity	\$462.00	Х	\$12.52	\$10.90	\$9.10
Print Controller	\$897.00	Х	\$24.31	\$21.16	\$17.66
Print Controller - Fiery Print	N/A	Х	X	X	. X
Printer Drivers	Included	Х	Х	Х	X
n driver(method)	Included	Х	Х	X	X
software	Included	Х	Х	Х	X
Noken Ring Network Interface	Included	X	Х	X	X
Other:					
PostScript 3	\$557.00	X	\$15.09	\$13.14	\$10.97
Fax Kit	\$369.00	Х	\$10.00	\$8.70	\$7.27
Multi Line Fax	\$315.00	Х	\$8.54	\$7.43	\$6.20

Purchase Price	\$5,598.00
Monthly Maintenance	.007 CPC
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PRICING MATRIX

AF3045SP

Band 4 41-54 ppm 10,000 cpm	MACC	6 Months	36 Months		60 Months
Monthly Lease Cost		Х	\$151.71	\$132.06	\$110.22
Cost per Copy		Х	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	Х	X	X
Delivery and Removal	Included	Х	Х	Х	X
Address Book Software	Included	Х	X	Х	X
Automatic Document Feeder	N/A	X	X	Х	Х
Automatic Reversing Document Feeder	Included	Х	Х	Х	X
Cabinet - large capacity	\$102.00	Х	\$2.76	\$2.41	\$2.01
Cables	N/A	Х	X	Х	Х
Fax Software	Included	Х	Х	Х	X
Finisher - booklet - multi-staple, multi-fold	\$2,142.00	Х	\$58.05	\$50.53	\$42.18
Finisher - multi-position staple and hole punch	\$1,392.00	Х	\$37.72	\$32.84	\$27.41
Finisher - staple only	\$736.00	Х	\$19.95	\$17.36	\$14.49
Hard Disk Drive (specify size)	40GB	Х	Х	Х	Х
Memory Upgrade - specify maximum RAM	384MB-included	Х	Х	Х	Х
Network & Device Management Software	Included	Х	Х	Х	Х
Network Interface	Included	Х	Х	Х	Х
Paper Trays - large capacity	\$462.00	Х	\$12.52	\$10.90	\$9.10
Print Controller	Included	Х	Х	Х	· X
Print Controller - Fiery Print	n/a	Х	Х	. X	Х
Printer Drivers	Included	Х	Х	Х	X
n driver	Included	Х	Х	Х	X
n driver(method)	Embedded Scan-to-Email (w/LDAP); (SMB/FTP/Novell);Scan-to- URL & Network TWAIN				
	Scanning	х	Х	Х	Х
Token Ring Network Interface	Yes w/jetdirect or		X	X	
Other:	Axis box	Х	 ^	^	X
PostScript 3	\$557.00	Х	\$15.09	\$13.14	\$10.97
File Format Converter	\$202.00	X	\$5.47	\$4.77	\$3.98
Fax Kit	\$369.00	X	\$10.00	\$8.70	\$7.27
Multi Line Fax	\$315.00	Х	\$8.54	\$7.43	\$6.20
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Purchase Price	\$5,598.00
Monthly Maintenance	.007 CPC

PRICING MATRIX

AF2051 AF2051

Band 4 41-54 ppm 10,000 cpm	MACC	6 Months			60 Months
Monthly Lease Cost	\$6,574.00	Х	\$192.38	\$167.47	\$139.78
Cost per Copy		Х	0.032	0.0228	0.0199
Monthly Rental Cost		300/Mo	X	Х	X
Delivery and Removal	Included	Х	X	X	Х
Address Book Software	Included	Х	Х	Х	Х
Automatic Document Feeder	N/A	Х	X	Х	X
Automatic Reversing Document Feeder	Included	Х	Х	X	X
Cabinet - large capacity	N/A	X	Х	X	X
Cables	N/A	Х	Х	Х	Х
Fax Software	N/A	Х	Х	Х	X
Finisher - booklet - multi-staple, multi-fold	\$2,085.00	Х	\$56.50	\$49.19	\$41.05
Finisher - multi-position staple and hole punch	\$2,013.00	Х	\$54.55	\$47.49	\$39.64
Finisher - staple only	\$1,187.00	Х	\$32.17	\$28.00	\$23.37
Hard Disk Drive (specify size)	40 GB-Included	Х	Х	X	X
Memory Upgrade - specify maximum RAM	384MB-Included	X	Х	Х	X
Network & Device Management Software	Included	Х	Х	Х	Х
Network Interface	Included	Х	Х	Х	X
Paper Trays - large capacity	\$663.00	Χ	\$17.97	\$15.64	\$13.05
Print Controller	\$1,218.00	X	Х	Х	X
Print Controller - Fiery Print	N/A	Х	X	Х	X
Printer Drivers	Included	Х	Х	Х	X
n driver	Included	Х	Х	X	Х
software	Included	X	Х	Х	Х
i oken Ring Network Interface	Included	Х	Х	Х	Х
Other:					
PostScript 3	\$720.00	Х	\$19.51	\$16.98	\$14.18
File Format Converter	\$202.00	Х	\$5.47	\$4.77	\$3.98
Z Folding	\$3,886.00	X	\$105.31	\$91.67	\$76.52
GBC Stream Punch	\$3,939.00	Х	\$106.75	\$92.92	\$77.56
Interposer					
	0 1000				

Purchase Price	\$7,099.00
Monthly Maintenance	.0065 CPC